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Company Information

Board of Directors

| Chairman | : | Rafiq M. Habib |
|-------------------------|---|---|
| Directors | : | Abbas D. Habib |
| | | Mansoor G. Habib |
| | | Muhammad Hyder Habib |
| | | Qumail R. Habib |
| | | Aun Mohammad A. Habib |
| | | Shahid Ghaffar |
| | | Ali Fadoo |
| | | Maleeha Humayun Bangash |
| Chief Executive | : | Shabbir Gulamali |
| Chief Financial Officer | : | Murtaza Hussain |
| Company Secretary | : | Muhammad Maaz Akbar |
| Auditors | : | KPMG Taseer Hadi & Co. Chartered Accountants |
| Share Registrar | : | M/s. CDC Share Registrar Services Limited CDC House, 99-B, Block-B SMCHS, Main Shahrah-e-Faisal Karachi-74400 |
| Registered Office | : | 1st Floor, State Life Bldg. No. 6 Habib Square, M. A. Jinnah Road P.O. Box 5217, Karachi-74000 Pakistan Tel : (92-21) 32424030/38/39 Fax : (92-21) 32421600 UAN : (92-21) 111 03 03 03 Website : www.habibinsurance.net |

DIRECTORS' REVIEW

The Shareholders,

The Directors are pleased to present the unaudited accounts of the Company for the quarter ended March 31, 2021.

By the Grace of Allah, the first three month's performance of the Company has shown considerable improvement. Net profit after tax increased to Rs. 52.7 million (earning per share of Rs. 0.43) this quarter as compared to Rs. 6.7 million during the corresponding quarter last year.

The written gross premium for the quarter was Rs. 385.5 million as compared to Rs. 318.6 in the same quarter last year, reflecting a 21% growth. Net insurance premium during the period was Rs. 180.7 million as compared to Rs. 199.1 million for the first quarter in 2020. The underwriting results for the first quarter of 2021 has recorded a profit of Rs. 41.4 million compared to Rs. 19.8 million of first quarter last year.

The Investment Income for the period under review was Rs. 68.7 million as against Rs. 14.9 million of last year, primarily due to increase in capital gains.

The first quarter of the year has been encouraging and we pray to Allah for continued progress for remaining part of the year.

On behalf of the Board of Directors

Karachi: April 29, 2021

RAFIQ M. HABIB Chairman SHABBIR GULAMALI Chief Executive

حبيب انشورنس سمينى كميند دائر يكثرز كاجائزه

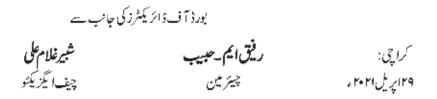
ذائر یکٹرز ۳۱ مارچ ۲۰۲۱ء کوختم ہونے والی سہ ماہی کے لئے کمپنی کے خیر آ ڈٹ شدہ حسابات پیش کرتے ہوئے خوشی محسوس کرتے ہیں۔

اللہ تعالیٰ کے فضل دکرم سے پہلی سہ ماہی کے دوران کمپنی کی کا رکردگی نے نمایاں حد تک بہتری کا مظاہرہ کیا۔ خالص منافع بعداز کیکس بڑھ کر اس سہ ماہی میں 7.52 ملین روپے (آمدنی فی شیئر 0.43 روپے) ہو گیا جبکہ اس کے مقابلے میں گزشتہ سال کی اتق مدت میں 6.7 ملین روپے تھا۔

اس سرماہی کیلیے انڈر رائنٹک مجموعی پر لیمیئم 385.5 ملین روپے ہو گیا جبکہ اس کے مقابلے میں گزشتہ سال کی ای مدت میں 318.6 ملین روپے تھا جو 21 فیصد گروتھ کی عکاسی کرتا ہے۔ اس مدت کے دوران خالص انشورٹس پر سیئم 180.7 ملین روپے رہا جبکہ اس کے مقابلے میں 2020 کی پہلی سرماہی میں 1991 ملین روپے تھا۔ 2021 کی پہلی سدماہی کیلیے انڈر رائنٹک متائج نے 41.4 ملین روپے کا متافع ریکارڈ کیا جبکہ گزشتہ سال کی پہلی سدماہی میں 19.8 ملین روپے تھا۔

ز بر جائزہ مدت کیلئے سرمایہ کاری کی آمد نی 68.7 ملین روپے رہی جبکہ اس کے مقابلے میں گزشتہ سال 14.9 ملین روپے تھی جس کی بنیا دی ہو کیپٹل متافع جات میں اضافہ ہے۔

سال کی پہلی سہ ماہی حوصلہ افزار ہی اور ہم اللہ تعالیٰ سے سال کے با قیماندہ جسے کے لئے بھی مستقل ترقی کیلئے دعا گو تیں ۔



Condensed Interim Statement of Financial Position as at March 31, 2021 (Unaudited)

| Assets | Note | (Unaudited) March 31, 2021 (Rupees i | (Audited) December 31, 2020 n '000) |
|--|----------------|---|---|
| Assels | | | |
| Property and equipment Intangible assets Investments | 5 | 201,079 1,790 | 185,179 2,191 |
| Equity securities Government securities | 6 7 | 1,212,450 91,857 | 985,611 329,937 |
| Loans and other receivables | 8 | 143,124 | 132,031 |
| Insurance/ reinsurance receivables | 9 | 838,829 | 983,879 |
| Reinsurance recoveries against outstanding claims | 16 | 579,027 | 595,673 |
| Salvage recoveries accrued | | 15,483 | 9,205 |
| Deferred commission expense | 17 | 86,256 | 98,200 |
| Prepayments Taxation - provision less payment | 10 | 404,897 6,863 | 445,798 |
| Cash and bank | 11 | 39,067 | 179,541 |
| Total Assets of Window Takaful Operations - Operator's Fund | | 3,620,722 65,384 | 3,947,245 70,631 |
| Total Assets | | 3,686,106 | 4,017,876 |
| EQUITIES AND LIABILITIES Capital and reserves attributable to Company's equity holders Ordinary share capital Reserve Unappropriated profit | | 619,374 497,232 144,573 | 619,374 588,984 91,890 |
| Total Equity | | 1,261,179 | 1,300,248 |
| Liabilities Underwriting provisions Outstanding claims including IBNR Unearned premium reserves Premium deficiency reserves Unearned reinsurance commission Retirement benefit obligations Deferred taxation Finance lease liability | 16 15 17 | 768,217 726,760 6,151 115,746 124,496 86,655 | 819,119 818,033 6,151 127,746 119,302 124,128 137,642 |
| Premium received in advance Insurance/ reinsurance payables Other creditors and accruals Taxation - provision less payment | 12 13 | 146,205 689 240,836 185,301 - | 137,642 13,852 317,459 208,040 2,246 |
| Total Liabilities of Window Takaful Operations - Operator's Fun | d | 2,401,052 23,875 | 2,693,718 23,910 |
| Total Liabilities | - | 2,424,927 | 2,717,628 |
| Total Equity and Liabilities | - | 3,686,106 | 4,017,876 |
| Contingencies and commitments | 14 | | |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

4

RAFIQ M. HABIB Chairman Director Director SHABBIR GULAMALI MURTAZA HUSSAIN Director Chief Financial Officer

Condensed Interim Statement of Comprehensive Income for the quarter ended March 31, 2021 (Unaudited)

| | Note | (Unaudited) March 31, 2021 (Rupees | (Unaudited) March 31, 2020 s in '000) |
|---|----------|---|--|
| Net insurance premium | 15 | 180,668 | 199,125 |
| Net Insurance claims Net commission income and other acquisition cost | 16 17 | (75,385) 24,769 | (113,880) 13,484 |
| Insurance claims and acquisition expense | | (50,616) | (100,396) |
| Management expenses | | (88,691) | (78,978) |
| Underwriting results | | 41,361 | 19,751 |
| Investment income Other income Other expenses | 18 | 68,766 6,653 (31,673) | 14,907 2,368 (31,437) |
| Results of operating activities | | 43,746 | (14,162) |
| Finance cost | | (3,740) | (2,618) |
| (Loss)/ profit before tax from Window Takaful Operations - Operator's Fund | | (5,423) | 6,597 |
| Profit before tax for the period | | 75,944 | 9,568 |
| Income tax expense | | (23,261) | (2,893) |
| Profit after tax for the period | | 52,683 | 6,675 |
| Other comprehensive income: | | | |
| Unrealised loss on available-for-sale | | | |
| investments during the year Less: Net gain / (loss) transferred to profit and loss | | (155,847) | (210,831) |
| on disposal/ redemption/ impairment of investments | | 26,024 | (24,559) |
| | | (129,823) | (235,390) |
| Related tax impact | | 37,649 | 68,263 |
| | | (92,174) | (167,127) |
| Other comprehensive income from Window Takaful Operations - Operator's Fund - net of tax | | 211 | _ |
| Other comprehensive loss for the period | | (91,963) | (167,127) |
| Total comprehensive loss for the period | | (39,280) | (160,452) |
| Earning (after tax) per share - rupees | 9 | 0.43 | 0.05 |
| The second sector from 4 to 00 from a lister set of th | | | |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Chairman

Director

RAFIQ M. HABIB MANSOOR G. HABIB AUN MOHAMMAD A. HABIB SHABBIR GULAMALI MURTAZA HUSSAIN Director

Chief Executive Chief Financial Officer



Condensed Interim Statement of Changes in Equity for the quarter ended March 31, 2021 (Unaudited)

| | | Attributable to equity holders of the Company | | | | |
|--|------------------|---|--------------------|--|-----------------------|--------------------|
| | | Capital Reserves | | Revenue Reserves | | |
| | Share capital | Reserve for exceptional losses | General reserve | Available-for-sale reserves (Rupees in '000) | Unappropriated profit | Total |
| Balance as at January 01, 2020 | 619,374 | 9,122 | 255,000 | 274,278 | 91,407 | 1,249,181 |
| Net profit after tax for the quarter Other comprehensive income for the period | - | - | | - (167,127) | 6,675 | 6,675 (167,127) |
| Total comprehensive income for the period | | _ | _ | (167,127) | 6,675 | (160,452) |
| Balance as at March 31, 2020 | 619,374 | 9,122 | 255,000 | 107,151 | 98,082 | 1,088,729 |
| Balance as at January 01, 2021 | 619,374 | 9,122 | 255,000 | 324,862 | 91,890 | 1,300,248 |
| Net profit after tax for the quarter Other comprehensive income for the period Other comprehensive income for the year | - | | - | - (91,963) | 52,683 – | 52,683 (91,963) |
| from Window Takaful Operations | - | _ | - | 211 | - | 211 |
| Total comprehensive income for the period | - | - | - | (91,752) | 52,683 | (39,069) |
| Balance as at March 31, 2021 | 619,374 | 9,122 | 255,000 | 233,110 | 144,573 | 1,261,179 |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

| RAFIQ M. HABIB | MANSOOR G. HABIB | AUN MOHAMMAD A. HABIB | SHABBIR GULAMALI | MURTAZA HUSSAIN |
|----------------|------------------|-----------------------|------------------|-------------------------|
| Chairman | Director | Director | Chief Executive | Chief Financial Officer |

Condensed Interim Statement of Cash Flow for the quarter ended March 31, 2021 (Unaudited)

| | | (Onadanca) | |
|-----|---|--|---|
| | | (Unaudited) March 31 2021 | (Unaudited) March 31 2020 |
| | | (Rupees in ' | 000) |
| | Operating cash flow | | |
| (a) | Underwriting activities Insurance premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commission paid | 474,573 (290,870) (227,416) 111,497 (41,398) | 340,907 (221,674) (287,965) 144,156 (37,971) |
| | Commission received | 59,963 | 20,958 |
| | Net cash flows from underwriting activities | 86,349 | (41,589) |
| (b) | Other operating activities Income tax paid Other operating payments Other operating receipts Loans advanced Loan repayment received Net cash flows from other operating activities | (18,472) (152,731) 26,214 (2,430) 2,936 (144,483) | (7,538) (140,839) 29,049 (1,618) 3,892 (117,054) |
| | Total cash flows from all operating activities | (58,134) | (158,643) |
| | Investment activities | | |
| | Profit/ return received Dividend received Payment for investments Proceeds from investments Fixed capital expenditure Proceeds from sale of property, plant and equipment Total cash flows from investing activities | 20,313 24,256 (555,076) 442,013 (12,788) 5,941 (75,341) | 17,842 13,397 (210,612) 215,631 (1,124) 20 35,154 |
| | Financing activities | | |
| | Rentals paid Loan received Loan paid Dividends paid | (6,983) - - (16) | (4,640) 95,537 (80,941) (23) |
| | Total cash flows from financing activities | (6.999) | 9.933 |
| | Net cash flows from all activities Cash and cash equivalents at beginning of year | (140,474) 179,541 | (113,556) 121,116 |
| | Cash and cash equivalents at end of the period Reconciliation to profit and loss account | 39,067 | 7,560 |
| | Operating cash flows Depreciation and amortisation expense Income tax paid Provision for gratuity Gratuity paid Profit/ return received Dividends received Capital gain Profit/ (loss) on disposal of property, plant and equipment Provision for taxation | (58,134) (9,300) 18,472 (5,551) 356 20,313 24,256 26,024 2,923 (23,261) | (158,643) (6,246) 7,538 (4,989) 50 17,842 13,397 (24,559) (40) (2,893) |
| | (Loss)/ profit from window Takaful Operations - Operator's Fund Decrease in assets other than cash Increase in liabilities other than borrowings Profit after taxation | (5,423) 197,170 (135,162) 52,683 | 6,597 68,023 90,598 6,675 |
| | | | |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

| RAFIQ M. HABIB | MANSOOR G. HABIB | AUN MOHAMMAD A. HABIB | SHABBIR GULAMALI | MURTAZA HUSSAIN |
|----------------|------------------|-----------------------|------------------|-------------------------|
| Chairman | Director | Director | Chief Executive | Chief Financial Officer |
| | | 7 | | |

Notes to the Condensed Interim Financial Statements for the quarter ended March 31, 2021 (Unaudited)

1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Habib Insurance Company Limited (the Company) was incorporated as a Public Limited Company in the year 1942 under the Companies Act, 1913 (now the Companies Act, 2017). The Company is engaged in general insurance business. The registered office of the Company is situated at Habib Square, M.A. Jinnah Road, Karachi and the shares of the Company are quoted on the Pakistan Stock Exchange Limited. The Company is engaged in general insurance business comprising of Fire and property, Marine and transport, Motor, Group hospitalization and other classes.
- 1.2 The Company operates through the following locations in pakistan;

| Locations | Address |
|----------------------------------|--|
| Head Office Karachi Branch | State Life Building No. 6, Habib Square, M.A. Jinnah Road, Karachi. Head Office: State Life Building No. 6A Habib Square, M.A. Jinnah Road, Karachi. |
| Rawalpindi Branch | 1st Floor, Majeed Plaza, Bank Road, Rawalpindi Cantt. |
| Dera Ghazi Khan Branch | Block No. 17, Jampur Road, Dera Ghazi Khan. |
| Faisalabad Branch | Fatima Tower, 2nd Floor, Kohinoor Plaza, Faisalabad. P-6161, West Canal Road, |
| Multan Branch Lahore Branches | Fiesta Gardens, OPP Income, Tax Office, L.M.Q. Road, Multan. 320-G3, Main Boulevard, Johar Town, Lahore. |

2. BASIS OF PREPARATION

These condensed interim financial information has been prepared in accordance with the format prescribed by Securities and Exchange Commission of Pakistan (SECP) through Insurance Rules, 2017, vide SRO 89 (I) / 2017 dated February 09, 2017.

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of: International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IAS) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, Insurance Rules, 2017, Insurance Accounting Regulations, 2017 and Takaful Rules, 2012. Where the provisions of and directives issued under the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017, and Takaful Rules, 2012, where the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017, and Takaful Rules, 2012, and Insurance Accounting Regulations, 2017, and Insurance Accounting Regulat

In terms of the requirements of the Takaful Rules, 2012, read with SECP circular 25 of 2015 dated July 09, 2015, the assets, liabilities and profit and loss of the Operator's Fund of the Company have been presented as a single line item in the statement of financial position and profit and loss account of the Company respectively.

The disclosures made in these condensed interim financial statements have been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan vide SRO 89(I)/2017 and International Accounting Standard (IAS) 34, "Interim Financial Reporting" and do not include all the information and disclosures required in the annual financial statements. Accordingly, these condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2020.

2.1 Basis of measurement

These financial statements have been prepared on the historical cost basis except for certain investments which are carried at fair value and obligations under certain employment benefits which are measured at present value.

2.2 Functional and presentation currency

These financial statements are presented in Pak Rupees which is also the Company's functional currency. All financial information presented in Pak Rupees has been rounded to nearest Thousand Rupees, unless otherwise stated.

3 SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

The significant accounting policies and method of computation adopted in preparation of these condensed interim financial statements are consistent with those followed in preparation of the annual financial statements of the Company for the year ended December 31, 2020.

4. ESTIMATES AND JUDGEMENTS

The preparation of the financial statements for the quarter requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key source of estimation uncertainity were the same as those that were applied to the annual financial statements for the year ended December 31, 2020.

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| | | | (Unaudited) March 31, | (Audited) December 31, |
|-----|------------------------------------|-------|--------------------------|---------------------------|
| | | Note | 2021 | 2020 |
| | | | (Rupees | in '000) |
| 5. | Property and equipment | | | |
| | Operating assets | 5.1 | 43,232 | 33,323 |
| | Right-of-use assets | 5.2 | 157,847 | 151,856 |
| | | | 201,079 | 185,179 |
| 5.1 | Operating Assets | | | |
| | Opening written down value | | 33,323 | 31,426 |
| | Additions during the period / year | 5.1.1 | 12,789 | 13,541 |
| | Disposals during period / year | 5.1.2 | (16) | (3,364) |
| | Depreciation for the period / year | | (2,864) | (8,280) |
| | Closing written down value | | 43,232 | 33,323 |
| | | | | |

5.1.1 The following additions were made to tangible-property and equipment during the period/ year

| Furniture and fixtures | 31 | 349 |
|------------------------|--------|--------|
| Computer equipment | 667 | 2,980 |
| Office equipment | 8,386 | 1,622 |
| Motor Vehicles - owned | 3,705 | 8,590 |
| | 12,789 | 13,541 |
| | | |

5.1.2 The following disposals of tangible - operating assets were made during the period / year

| | Furniture and fixtures | 5 | – |
|-----|---|---------|----------|
| | Computer equipment | 7 | 56 |
| | Office equipment | 4 | 128 |
| | Motor Vehicles - owned | | 3,180 |
| | | 16 | 3,364 |
| 5.2 | Right-of-use assets | | |
| | Opening written down value | 151,856 | 133,399 |
| | Additions during the period / year | 14,954 | 64,940 |
| | Disposals during the period / year | (3,002) | (21,130) |
| | Depreciation charge for the period / year | (5,961) | (25,353) |
| | Closing written down value | 157,847 | 151,856 |

6. INVESTMENT IN EQUITY SECURITIES

| | March 31, 2021 (Unaudited) | | | | [| December 31, | 2020 (Audite | d) |
|----------------------|----------------------------|--------------|-------------|-----------|---------|--------------|--------------|----------|
| | Cost | Impairment / | Revaluation | Carrying | Cost | Impairment / | Revaluation | Carrying |
| | | provision | surplus | value | | provision | surplus | value |
| | | (Rupee | es in '000) | | | (Rupees | s in '000) | |
| Available-for-sale | | | | | | | | |
| Related Parties | | | | | | | | |
| Listed shares | 306,458 | - | 133,119 | 439,577 | 279,282 | - | 193,775 | 473,057 |
| | | | | | | | | |
| Others | | | | | | | | |
| Listed shares | 540,206 | (410) | 181,854 | 721,650 | 264236 | (556) | 222,736 | 486,416 |
| Mutual funds | 28,041 | - | 2,379 | 30,420 | 2,393 | - | 1,887 | 4,280 |
| Modaraba certificate | 15,014 | - | 5,789 | 20,803 | 15,014 | | 6,844 | 21,858 |
| | 583,261 | (410) | 190,022 | 772,873 | 281,643 | (556) | 231,467 | 512,554 |
| | 889,719 | (410) | 323,141 | 1,212,450 | 560,925 | (556) | 425,242 | 985,611 |

7. INVESTMENT IN GOVERNMENT SECURITIES

| | Note | (Unaudited) March 31, 2021 (Rupees | (Audited) December 31, 2020 s in '000) |
|-----------------------|------|---|---|
| Government securities | 7.1 | 91,857 | 329,937 |
| | | 91,857 | 329,937 |

7.1 This represents Pakistan Investment Bonds having face value of Rs. 90.0 million (market value of Rs. 91.857 million) [December 31, 2019: face value Rs.340.0 million (market value of Rs.329.937 million]. These carry mark-up ranging from 9.5% to 12% (December 31, 2019: 7% to 12%) per annum and will mature between July 19, 2022 to September 19, 2024. PIBs having face value of Rs. 90.0 million have been deposited with the State Bank of Pakistan (SBP) as statutory deposit in accordance with the requirements of Section 29 of the Insurance Ordinance, 2000 and circular no. 15 of 2008 dated July 07, 2008 issued by the SECP.

| | (Unaudited) March 31, 2021 | (Audited) December 31, 2020 |
|---|--|--|
| | (Rupees | s in '000) |
| LOANS AND OTHER RECEIVABLES - Considered good | | |
| Accrued investment income | 13,369 | 13,884 |
| Security Deposits | 35,337 | 33,829 |
| Advances | 7,007 | 7,822 |
| Agents Commission receivable | 7,176 | 5,817 |
| Loan to employees | 57,412 | 57,240 |
| Receivable against sale of investments | 10,517 | 1,132 |
| Receivable from Window Takaful Operations | 3,817 | 3,009 |
| Other receivables | 8,489 | 9,298 |
| | 143,124 | 132,031 |
| | Accrued investment income Security Deposits Advances Agents Commission receivable Loan to employees Receivable against sale of investments Receivable from Window Takaful Operations | March 31, 2021 (Rupees)LOANS AND OTHER RECEIVABLES - Considered goodAccrued investment incomeSecurity DepositsAdvancesAdvances7,007Agents Commission receivable7,176Loan to employees57,412Receivable against sale of investments10,517Receivable from Window Takaful Operations3,817Other receivables |

| 9. | Note INSURANCE / REINSURANCE RECEIVABLES - Unsecured and considered good | (Unaudited) March 31, 2021 (Rupees in ^t | (Audited) December 31, 2020 000) |
|------|--|--|--|
| | Due from insurance contract holders Considered good Considered doubtful Less: Provision for impairment of receivables from insurance contract holders | 396,133 17,018 (17,018) 396,133 | 511,132 17,018 (17,018) 511,132 |
| | Due from other insurers / reinsurers Considered good Considered good Less: provision for impairment of due from other insurers / reinsurers | 442,696 6,500 (6,500) 442,696 838,829 | 472,747 6,500 (6,500) 472,747 983,879 |
| 10. | PREPAYMENTS Prepaid reinsurance premium ceded Prepaid insurance on leased vehicles Others | 395,628 1,903 7,366 404,897 | 434,673 2,046 9,079 445,798 |
| 11. | CASH AND BANK BALANCES | | |
| | Cash and cash equivalents | | |
| | Cash in hand Policy Stamps | 275 2,882 3,157 | 249 309 558 |
| | Cash at bank | | |
| | Current accounts Savings accounts | 11,996 23,914 35,910 39,067 | 7,307 171,676 178,983 179,541 |
| 12. | INSURANCE / REINSURANCE PAYABLES | | |
| | Due to other insurers / reinsurers 12.1 | 240,836 | 317,459 |
| 12.1 | Due to other insurers / reinsurers | 100,100 | 105 000 |
| | Foreign reinsurers Local reinsurers Co insurers payable | 106,400 34,713 99,723 240,836 | 195,669 37,820 83,970 317,459 |
| 13. | OTHER CREDITORS AND ACCRUALS | | |
| | Agents commission payable Federal excise duty Federal insurance fee Accrued expenses Withholding tax payable Unclaimed dividend Sundry creditors Others | 48,481 18,594 1,303 23,232 544 61,558 29,681 1,908 185,301 | 53,270 34,374 2,484 23,129 1,673 61,574 30,180 1,356 208,040 |

14. CONTINGENCIES & COMMITMENTS

14.1 Contingencies

There is no contingency as at March 31, 2021 other than those disclosed in the financial statement as at December 31, 2020.

14.2 Commitments

There is no commitment as at March 31, 2021 (December 31, 2020: Nil).

| 15. | NET IN | SURANCE PREMIUM | (Unaudited) March 31, 2021 (Rupees in | (Unaudited) March 31, 2020 '000) |
|-----|-------------------------|---|--|--|
| | Add: L Less: L | gross premium Jnearned premium reserve opening Jnearned premium reserve closing Premium earned | 342,687 818,033 (726,760) 433,960 | 283,915 778,636 (663,391) 399,160 |
| | Add: F Less: F | Reinsurance premium ceded Prepaid reinsurance premium opening Prepaid reinsurance premium closing Reinsurance expense | 214,247 434,673 (395,628) 253,292 | 154,406 366,576 (320,947) 200,035 |
| I | Net insu | urance premium | 180,668 | 199,125 |
| 16. | NET IN | SURANCE CLAIMS | | |
| | Less: (| paid Outstanding claims including IBNR closing Outstanding claims including IBNR opening Claims expense | 227,416 768,217 (819,119) 176,514 | 287,965 668,721 (594,636) 362,050 |
| | Add: I Less: I | rance and other recoveries received Reinsurance and other recoveries in respect of outstanding claims net of impairment - closing Reinsurance and other recoveries in respect of outstanding claims net of impairment - opening | 111,497 594,510 (604,878) | 144,156 468,219 (364,205) |
| | Reinsur | rance and other recoveries revenue | 101,129 | 248,170 |
| l | Net insu | urance claims | 75,385 | 113,880 |
| 17. | NET CO | DMMISSION INCOME | | |
| | Commis Add: Less: | ssions paid or payable Deferred commission - opening Deferred commission - closing | 36,609 98,200 (86,256) | 32,305 74,039 (65,488) |
| | Commis | ssion expense | 48,553 | 40,856 |
| | Add: Less: Commis | Commission from reinsurers ssion received or receivable Unearned reinsurance commission - opening Unearned reinsurance commission - closing ssion from reinsurers | 61,322 127,746 (115,746) 73,322 | 36,035 105,979 (87,674) 54,340 |
| | Net con | nmission income | 24,769 | 13,484 |

| | (Unaudited) March 31, 2021 (Rupees in | (Unaudited) March 31, 2020 '000) |
|---|--|---|
| 18. INVESTMENT INCOME | | |
| Income from equity securities and mutual fund units - 'available-for-sale' | | |
| - Dividend income | 36,446 | 29,600 |
| Income from debt securities - 'held-to-maturity' - Return on government securities - PIB's | 6,329 | 10,106 |
| Net realised gain / (loss) on investments | | |
| - Equity securities - Government securities | 4,837 | (24,559) |
| | 21,187 | |
| Total investment income | 68,799 | 15,147 |
| Less: Investment related expenses | (33) | (240) |
| | 68,766 | 14,907 |

19. EARNINGS PER SHARE - BASIC AND DILUTED

| 52,683 | 6,675 |
|-------------|----------------------|
| (Numb | er of Shares) |
| 123,874,755 | 123,874,755 |
| | (Rupees) |
| 0.43 | 0.05 |
| | (Numb 123,874,755 |

19.1 No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

20. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of associated companies, companies with common directors, major shareholders, staff retirement funds, directors and key management personnel. The Company in the normal course of business carries out transactions with related parties at commercial terms and conditions except for compensation to key management personnel which are on employment terms.

The balances with / due from and transactions with related parties, other than those which have been specifically disclosed elsewhere in the financial statements are as follows:

| Transactions and balances with associated companies | (Unaudited) March 31, 2021 (Rupee | (Unaudited) March 31, 2020 es in '000) |
|---|---|--|
| Transactions during the year with associated companies | | |
| Premium written Claims paid Dividend received Investment made Interest received on bank accounts Bank charges Lease rental paid Security deposit paid Interest expense Remuneration of key managment personnel | 65,607 70,126 21,070 27,177 1,346 127 6,983 2,870 1,936 39,077 | 49,559 100,672 15,109 18,308 1,173 178 4,640 631 1,771 27,015 |
| Balances with associated companies | (Unaudited) March 31, 2021 (Rupee | (Audited) December 31, 2020 es in '000) |
| Premium due but unpaid | 91,745 | 114,831 |
| Claims outstanding | 138,493 | 126,698 |
| Bank balances | 39,067 | 178,058 |
| Investment held | 439,577 | 473,058 |
| Security deposit | 27,901 | 25,031 |
| Finance lease liability | 83,791 | 76,440 |
| Transactions during the year with other related | (Unaudited) March 31, 2021 (Rupee | (Unaudited) March 31, 2020 es in '000) |
| parties including key management personnel | | |
| Repayment of loans to employees (secured) | 764 | 1,855 |
| Brokerage expenses paid | 33 | 240 |
| Contribution to the provident fund | 2,536 | 2,182 |
| | (Unaudited) March 31, 2021 | (Audited) December 31, 2020 |
| Balance with other related parties including key management personnel | (нирее | es in '000) |
| Loans to employees (secured) | 21,299 | 21,792 |

21. SEGMENT REPORTING

| 21. SEGMENT REPORTING | March 31, 2021 (Unaudited) | | | | | |
|--|--|--|---|--------------------------|--|---|
| | Fire and property | Marine and transport | Motor | Group hospitalisation | Other Classes | Aggregate |
| Premium receivable (inclusive of Federal Excise Duty, Federal Insurance Fee and | | | (Rupee | es in '000) | | |
| Administrative surcharge) Less: Federal Excise Duty Federal Insurance Fee Gross written premium (inclusive of | 116,393 13,526 909 | 84,024 9,360 738 | 162,746 20,497 1,405 | 512 58 4 | 29,304 3,541 254 | 392,979 46,982 3,310 |
| Administrative surcharge | 101,958 | 73,926 | 140,844 | 450 | 25,509 | 342,687 |
| Gross direct premium Facultative inward premium Administrative surcharge | 89,867 11,066 1,025 101,958 | 70,972 93 2,861 73,926 | 134,367 350 6,128 140,845 | 449 449 | 25,008 83 418 25,509 | 320,663 11,592 10,432 342,687 |
| Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income Net underwriting income Insurance claims Insurance claims recovered from reinsurers Net Claims Commission expense Management expenses Management expenses Net insurance claims and expenses Underwriting result Investment income Other income Other expenses Results of operating activities Profit from Window Takaful Operations - Operator's Fund Profit before tax | 165,109 (136,189) 28,920 34,688 63,608 70,488 (61,267) 9,221 (26,782) (26,388) (53,170) 1,217 | 81,845 (47,696) 34,149 17,955 52,104 (12,340) 4,534 (9,212) (19,133) (28,345) 19,225 | 145,963 (49,293) 96,670 17,666 114,336 70,116 (22,133) 47,983 (7,189) (36,452) (43,641) 22,712 | 3,440 | 37,603 (20,114) 17,489 3,013 20,502 15,338 (5,389) 9,949 (5,366) (6,602) (11,968) (1,415) | 433,960 (253,292) 180,668 73,322 253,990 176,514 (101,129) 75,385 (48,553) (88,691) (137,244) 41,361 68,766 6,653 (31,673) 85,107 (5,423) 79,684 |
| Segment assets Unallocated assets Unallocated assets of General Takaful Operations - Operat | 805,872 tor's Fund | 399,473 | 712,423 | 16,790 | 183,534 | 2,118,092 1,495,767 <u>65,384</u> 3,679,243 |
| Segment liabilities Unallocated liabilities Unallocated assets of General Takaful Operations - Operat | 707,066 tor's Fund | 350,495 | 625,075 | 14,732 | 161,032 | 1,858,400 542,652 23,875 2,424,927 |

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21. SEGMENT REPORTING

| 21. SEGMENT REPORTING | March 31, 2020 (Unaudited) | | | | | |
|---|---|---|--|--------------------------|---|--|
| - | Fire and property | Marine and transport | Motor | Group hospitalisation | Other Classes | Aggregate |
| Premium receivable (inclusive of Federal Excise Duty, Federal Insurance Fee and | | | (Rupees | s in '000) | | |
| Administrative surcharge) Less: Federal Excise Duty Federal Insurance Fee Gross written premium (inclusive of | 105,410 12,755 862 | 60,954 6,835 531 | 139,694 16,836 1,211 | 2,924 324 26 | 16,879 2,406 160 | 325,861 39,156 2,790 |
| Administrative surcharge | 91,793 | 53,588 | 121,647 | 2,574 | 14,313 | 283,915 |
| Gross direct premium Facultative inward premium Administrative surcharge | 85,609 5,543 641 91,793 | 51,193 430 1,965 53,588 | 116,148 757 4,742 121,647 | 2,568 | 14,101 | 269,619 6,730 7,566 283,915 |
| Insurance premium earned Insurance premium ceded to reinsurers Net insurance premium Commission income Net underwriting income Insurance claims Insurance claims recovered from reinsurers Net Claims Commission expense Management expenses Net insurance claims and expenses Underwriting result Investment income Other income Other expenses Results of operating activities Profit from Window Takaful Operations - Operator's Fund Profit before tax | 155,533 (124,208) 31,325 31,476 62,801 246,881 (223,900) 22,981 (20,911) (25,537) (46,448) (6,628) | 58,446 (22,905) 35,541 7,214 42,755 (21,383) 24,074 (7,970) (14,905) (22,875) (4,194) | 141,219 (30,631) 110,588 9,873 120,461 56,480 (7,036) (7,036) (39,642) 31,375 | 2,161 | 41,800 (22,290) 19,510 5,777 25,287 10,380 4,149 14,529 (6,197) (3,981) (10,178) (580) | 399,159 (200,034) 199,125 54,340 253,465 362,050 (248,170) 113,880 (40,856) (78,978) (119,834) 19,751 14,907 2,368 (34,055) 2,971 6,597 9,568 |
| Segment assets Unallocated assets Unallocated assets of General Takaful Operations - Operat | 801,039 tor's Fund | 301,013 | 727,318 | 11,130 | 215,282 | 2,055,782 1,211,016 77,957 3,344,755 |
| Segment liabilities Unallocated liabilities Unallocated assets of General Takaful Operations - Operat | 656,504 tor's Fund | 246,700 | 596,084 | 9,122 | 176,437 | 1,684,847 548,774 <u>22,405</u> 2,256,026 |

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22. GENERAL

Figures have been rounded off to the nearest Thousand Rupee.

23. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on April 29, 2021 by the Board of Directors of the Company.

Chairman

Director

Director

RAFIQ M. HABIB MANSOOR G. HABIB AUN MOHAMMAD A. HABIB SHABBIR GULAMALI MURTAZA HUSSAIN Chief Executive Chief Financial Officer

Financial Statements

Window Takaful Operations

Condensed Interim Statement of Financial Position as at March 31, 2021 (Unaudited)

| | | Operator's F | und | Participant's Fund | | |
|--|--------|----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|--|
| | | (Unaudited) March 31, 2021 | (Audited) December 31, 2020 | (Unaudited) March 31, 2021 | (Audited) December 31, 2020 | |
| | Note | | 000)(Rupees in '000) | | 2020 | |
| ASSETS | | | | | | |
| Investments | - | 07.005 | 00.440 | | | |
| Equity Loans and other receivables | 5 6 | 37,305 10,209 | 36,448 10,209 | _ 1,793 | - 448 | |
| Takaful / retakaful receivable | 0 | - | - | 82,907 | 75,486 | |
| Retakaful recoveries against outstanding claims | 12 | - | - | 42,369 | 39,731 | |
| Deferred Wakala expense | 15 | - | - | 7,640 | 3,754 | |
| Deferred commission expense | 13 | 7,880 | 8,028 | - | - | |
| Receivable from OTF / PTF Taxation - payments less provision | | - 587 | - 462 | 793 134 | 5,011 | |
| Prepayments | | 1,603 | 750 | 27,470 | 32,671 | |
| Cash and bank | 8 | 7,800 | 14,734 | 88,114 | 65,465 | |
| Total assets | | 65,384 | 70,631 | 251,220 | 222,566 | |
| EQUITIES AND LIABILITIES | | | | | | |
| CAPITAL RESERVES ATTRIBUTABLE TO COMPANY'S SHAREHOLDERS | | | | | | |
| Share capital | | 50.000 | 50,000 | _ | _ | |
| Retained earnings | | (9,243) | (3,820) | _ | | |
| Reserves | | 752 | 541 | - | - | |
| Total Shareholders Equity | | 41,509 | 46,721 | _ | _ | |
| PARTICIPANT'S TAKAFUL FUND (PTF) | | | | | | |
| Ceded money | | - | - | 500 | 500 | |
| Accumulated surplus | | - | - | 36,403 | 16,875 | |
| Reserve | | - | _ | (342) | (342) | |
| Balance of Participants' Takaful Fund | | - | - | 36,561 | 17,033 | |
| Qard-e-Hasna | | - | - | 10,209 | 10,209 | |
| LIABILITIES | | | | | | |
| PTF underwriting provisions Outstanding claims including IBNR | 12 | | _ | 59,561 | 59,783 | |
| Unearned contribution reserve | 11 | | _ | 76,398 | 75,074 | |
| Reserve for unearned retakaful rebate | 13 | | _ | 5,263 | 6,240 | |
| | | _ | _ | 141,222 | 141,097 | |
| Unearned Wakala Fee | 15 | 7,640 | 3,754 | _ | _ | |
| Contribution received in advance | | - | _ | 3,483 | 5,787 | |
| Takaful / retakaful payable | 10 | - | - | 55,922 | 44,684 | |
| Payable to PTF / OTF | | 793 | 5,011 | - | - | |
| Deferred taxation Other creditors and accrual | 9 | 111 | 25 15,120 | 3,823 | 23 3,733 | |
| Total liabilities | 9 | 23,875 | 23,910 | 63,228 | 54,227 | |
| Total Equity and Liabilities | | 65,384 | 70,631 | 251,220 | 222,566 | |
| Contingencies and commitments | 16 | | | | | |

The annexed notes from 1 to 20 form an integral part of these condensed interim financial statements.

| RAFIQ M. HABIB | MANSOOR G. HABIB | AUN MOHAMMAD A. HABIB |
|----------------|------------------|-----------------------|
| Chairman | Director | Director |

SHABBIR GULAMALI Chief Executive MURTAZA HUSSAIN Chief Financial Officer

Condensed Interim Statement of Comprehensive Income (Unaudited) for the quarter ended March 31, 2021 (Unaudited)

| · | Note | (Unaudited) Quarter ended March 31, 2021 (Rupees | (Unaudited) Quarter ended March 31, 2020 |
|---|----------|--|---|
| Participants' Takaful Fund | | (Rupees | in 000) |
| Contribution earned Less: Contribution ceded to retakaful Net contribution revenue | 11 11 | 41,116 <u>(19,788)</u> 21,328 | 15,695 <u>(14,467)</u> 1,228 |
| Retakaful rebate Net underwriting income Net claims - reported/ settled -IBNR | 14 12 | 3,886 25,214 (4,311) (2,421) (6,732) | 2,424 3,652 (9,766) (1,932) (11,698) |
| Surplus/ (deficit) before investment income Profit on bank balances Surplus/ (deficit)/ transferred to accumulated surplus | | 18,482 <u>1,046</u> 19,528 | (8,046) <u>326</u> (7,720) |
| Other Comprehensive income | | | |
| Unrealised gain on available for sale investments during the period | | _ | 624 |
| Net gain transferred to profit and loss on disposal/ redemption/ impairment of investments | | _ | 624 |
| Related tax impact Other comprehensive income for the period | | | <u>(181)</u> 443 |
| Total comprehensive income/ (loss) for the period | | 19,528 | |
| | | 19,520 | (7,277) |
| Operator's Fund | . – | | |
| Wakala fee Commission expense General administrative and management expenses | 15 13 | 333 (4,540) (1,047) (5,254) | 9,666 (2,670) (854) 6,142 |
| Investment income Profit on bank balances Other expense (Loss)/ profit befor taxation Income tax expense (Loss)/ profit after tax for the period | | $ \begin{array}{r} $ | 1,047 54 (646) 6,597 (1,913) 4,684 |
| Other comprehensive income | | - | - |
| Unrealised gain on available for sale investments during the period Net gain transferred to profit and loss on disposal/ redemption/ impairment of investments Related tax impact | | | 329 |
| Other comprehensive income for the period | | 211 | 234 |
| Total comprehensive (loss)/ income for the period | | (5,212) | 4,918 |

The annexed notes from 1 to 20 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB MANSOOR G. HABIB AUN MOHAMMAD A. HABIB SHABBIR GULAMALI MURTAZA HUSSAIN Director Director Chief Executive Chief Financial Officer

Condensed Interim Statement of Changes in Fund for the Quarter ended March 31, 2021 (Unaudited)

| | | Operator's | | |
|--|-------------------|------------------------------|-------------------------------------|----------|
| | Statutory Fund | Available-for A sale reserve | ccumulated (deficit)/ surplus | Total |
| | | (Rupees in ' | 000) | |
| Balance as at January 01, 2020 | 50,000 | 607 | (416) | 50,191 |
| Profite for the period | - | - | 4,684 | 4,684 |
| Unrealized gain on revaluations of - available-for-sale investments | _ | 329 | _ | 329 |
| Related tax impact | - | (95) | - | (95) |
| Balance as at March 31, 2020 | 50,000 | 841 | 4,268 | 55,109 |
| Balance as at January 1, 2021 | 50,000 | 541 | (3,820) | 46,721 |
| Loss for the period | - | - | (5,423) | (5,423) |
| Unrealized gain on revaluations of - available-for-sale investments | _ | 297 | - | 297 |
| Related tax impact | - | (86) | - | (86) |
| Balance as at March 31, 2021 | 50,000 | 752 | (9,243) | 41,509 |
| | | Participants' Ta | kaful Fund | |
| | Ceded money | Available-for A sale reserve | ccumulated (deficit)/ surplus | Total |
| | | (Rupees in ' | | |
| Balance as at January 01, 2020 | 500 | _ | (4,510) | (4,010) |
| Deficit for the period | _ | - | (7,720) | (7,720) |
| Unrealized gain on revaluations of - available-for-sale investments | _ | 624 | _ | 624 |
| Related tax impact | - | (181) | _ | (181) |
| Balance as at March 31, 2020 | 500 | 443 | (12,230) | (11,287) |
| Balance as at January 1, 2020 | 500 | (342) | 16,875 | 17,033 |

The annexed notes from 1 to 20 form an integral part of these condensed interim financial statements.

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500

Chairman

Surplus for the period

Balance as at March 31, 2020

RAFIQ M. HABIB MANSOOR G. HABIB Director

Director

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(342)

AUN MOHAMMAD A. HABIB SHABBIR GULAMALI MURTAZA HUSSAIN Chief Executive Chief Financial Officer

19,528

36,561

19,528

36,403

Condensed Interim Cash flow Statement for the Quarter ended March 31, 2021 (Unaudited)

| | | OPF | | PTF | |
|------------|--|------------------------|------------|-------------------------|------------------------|
| | | (Unau | | | idited) |
| | | March 31. | March 31. | March 31. | March 31 |
| | | 2021 | 2020 | 2021 | 2020 |
| | | 2021 | | s in '000) | 2020 |
| | Operating activities | | (| | |
| (a) | Takaful activities | | | | |
| () | Contribution received | _ | _ | 34,612 | 18,668 |
| | Retakaful contribution paid | _ | _ | (3,349) | (22,260) |
| | Claims paid | _ | _ | (11,532) | (5,792) |
| | Retakaful and other recoveries received | _ | _ | 1,940 | 3,258 |
| | Commission paid | (4,840) | (2,352) | 1,040 | - |
| | Commission received | (4,040) | 2,684 | 2,909 | |
| | Net cash inflows from takaful activities | (4,840) | 332 | 24,580 | (6,126) |
| | Net cash innows norn takaful activities | (4,040) | 332 | 24,500 | (0,120) |
| (b) | Other operating activities | | | | |
| • • | Other operating payments | (2,366) | 19,680 | (2,977) | (10,949) |
| | Other operating receipts | | _ | | _ |
| | Net cash flow from other operating activities | (2,366) | 19,680 | (2,977) | (10,949) |
| | Total cash flow from operating activities | (7,206) | 20,012 | 21,603 | (17,075) |
| | Total cash now nom operating activities | (7,200) | 20,012 | 21,000 | (17,070) |
| | Investment activities | | | | |
| | Profit / return received | 173 | 63 | 1,046 | 470 |
| | Dividend received | 659 | 1,047 | - | _ |
| | Proceeds from investments | _ | _ | _ | |
| | Payments for investments | (560) | (20,890) | _ | |
| | Total cash flow from investing activities | 272 | (19,780) | 1.046 | 470 |
| | ······································ | | (, | ., | |
| | Financing activities | | | | |
| | Satutory capital injected | _ | _ | - | _ |
| | Ceded money received | | | | |
| | Total cash flows from financing activities | - | - | - | - |
| | Net cash flow from all activities | (0.004) | 000 | 00.040 | (10.005) |
| | | (6,934) | 232 193 | 22,649 | (16,605) |
| | Cash and cash equivalents at beginning of year Cash and cash equivalents at end of period | <u>14,734</u> 7,800 | 425 | <u>65,465</u> 88.114 | <u>21,133</u> 4,528 |
| | cash and cash equivalents at end of period | 7,800 | 425 | 00,114 | 4,520 |
| | Reconciliation to profit and loss account | | | | |
| | Operating cash flows | (7,206) | 20,012 | 21,603 | (17,075) |
| | Profit / return received | 173 | 63 | 1,046 | 470 |
| | Dividends received | 659 | 1,047 | _ | _ |
| | (Increase)/ decrease in assets other than cash | (3,232) | (23,239) | 14,120 | 19,230 |
| | (Decrease)/ Increase in liabilities | 4,183 | 6,801 | (17,241) | (10,345) |
| | (Loss)/ profit after taxation | (5,423) | 4,684 | 19,528 | (7,720) |
| | A | | | | |
| | Attributed to: | (F 400) | 4 00 4 | | |
| | Operator's Fund | (5,423) | 4,684 | - | (7 7 7 0 0) |
| | Participants' Takaful Fund | - | | 19,528 | (7,720) |
| | | (5,423) | 4,684 | 19,528 | (7,720) |
| T I | | | | | |

The annexed notes from 1 to 20 form an integral part of these condensed interim financial statements.

| RAFIQ M. HABIB | MANSOOR G. HABIB | AUN MOHAMMAD A. HABIB | SHABBIR GULAMALI | MURTAZA HUSSAIN |
|----------------|------------------|-----------------------|------------------|-------------------------|
| Chairman | Director | Director | Chief Executive | Chief Financial Officer |
| | | 21 | | |

Notes to the Condensed Interim Financial Statements for the quarter ended March 31, 2021 (Unaudited)

1 STATUS AND NATURE OF BUSINESS

- 1.1 Habib Insurance Company Limited (the Operator) was incorporated in Pakistan in 1942 as a public limited company under the Companies Ordinance, 1984 (now Companies Act, 2017) to carry on general insurance business. The Operator was allowed to work as Window Takaful Operator on July 18, 2018 by Securities and Exchange Commission of Pakistan (SECP) under SECP Takaful Rules, 2012 to carry on General Window Takaful Operators (WTO) in Pakistan. The Operator is listed at Pakistan Stock Exchange Limited. The registered office of the Operator is situated at Habib Square, M.A. Jinnah Road, Karachi.
- 1.2 The Operator transferred statutory fund of Rs. 50 million in a separate bank account for the Window Takaful Operations as per the requirement of circular 8 of 2014. The Operator has formed a Waqf for Participants' Fund by executing the Waqf deed dated June 12, 2018 and deposited a cede money of Rs. 0.5 million. The cede money is required to be invested in Shari'ah compliant remunerative instrument which may be used to acquire immovable Waqf property if Shari'ah and law so warrants. Waqf Deed governs the relationship of Operator and participants for management of takaful operations, investments of participants' funds and investments of the Operator's funds approved by the shari'ah advisor of the Operator.

2 BASIS OF PREPARATION

These financial statements have been prepared in line with the format issued by the SECP through Insurance Rules, 2017, and SECP Circular No. 25 of 2015 dated July 09, 2015.

These financial statements reflect the financial position and results of operations of both the Operator's Fund (OPF) and Participants' Takaful Fund (PTF) in a manner that the assets, liabilities, income and expenses of the Operator and PTF remain separately identifiable.

2.1 Statement of compliance

2.1.1 These condensed interim financial statements for the quarter ended March 31, 2021 are unaudited and have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017 and Insurance Ordinance, 2000, Insurance Rules 2017, General Takaful Accounting Regulations, 2019 and SECP Takaful Rules, 2012.

Incase requirement differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the General Takaful Accounting Regulations, 2019 and Takaful Rules, 2012, shall prevail.

- **2.1.2** This condensed interim financial statements reflect the financial statements reflect the financial position and results of operations of both the Operator's Fund and Participants' Takaful Fund in a manner that the assets, liabilities, income and expenses of the Operator and Participants' Takaful Fund remain seperately identifiable.
- **2.1.3** In terms of the requirements of the Takaful Rules 2012, read with SECP Circular No. 25 of 2015 dated July 09, 2015, the assets, liabilities and profit and loss and other comprehensive income of the Operator's Fund have been presented as a single line item in the balance sheet and statement of comprehensive income of the Operator respectively.
- **2.1.4** This condensed interim financial statements does not include all the information and disclosures required in the annual financial stataments. Accordingly these condensed interim financial information should be read in conjunction with the annual financial stataments for the year ended December 31, 2020.

2.2 Basis of measurement

These financial statements have been prepared on the historical cost basis except for available for sale investments that have been measured at fair value.

2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees which is also the Operator's functional currency. All financial information presented in Pak Rupees has been rounded to nearest Thousand Rupees, unless otherwise stated.

3 SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

The significant accounting policies and method of computation adopted in preparation of these condensed interim financial statements are consistent with those followed in preparation of the annual financial statements of the Operator for the year ended December 31, 2020.

4 ESTIMATE AND JUDGEMENTS

The preparation of the condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Operations' accounting policies and the key source of estimation uncertainity were the same as those that were applied to the annual financial statements as at and for the year ended December 31, 2020.

5. INVESTMENT IN EQUITY SECURITIES

| 5. INVESTIMENT IN EQUITY SECORTIES | | | | | | | | |
|---|--------|---------------------------|---------------------|-------------------|------------|---------------------------|---------------------|-------------------|
| | | March 31, 20 | 21 (Unaudited) |) | | December 31, | 2020 (Audited | l) |
| | Cost | Impairment / Provision | Revaluation surplus | Carrying Value | Cost | Impairment / Provision | Revaluation surplus | Carrying Value |
| Available-for-sale | | | | (Rupees | s in '000) | | | |
| Mutual funds OPF | | | | | | | | |
| First Habib Islamic Income Fund | 36,923 | | 382 | 37,305 | 36,363 | | 85 | 36,448 |
| 6. LOANS AND OTHER RECEIVABLES | | | | | | | | |
| | | | | 31, 2021 (Una | , | | er 31, 2020 (A | , |
| | | Note | OPF | PTF | Total | OPF | PTF | Total |
| | | | (F | lupees in '00 | 0) | (F | lupees in '000 |)) |
| Qard e Hasna | | 6.1 | 10,209 | _ | 10,209 | 10,209 | _ | 10,209 |
| Profit receivable on bank accounts Other receivables | | | _ | _ 1,793 | _ 1,793 | | _ 448 | _ 448 |
| | | | 10,209 | 1,793 | 12,002 | 10,209 | 448 | 10,657 |
| | | | | | | | | |

6.1 In accordance with the Takaful Rules, 2012, if at any point in time, assets in participant takaful fund are not sufficient to cover its liabilities, the deficit shall be funded by way of an interest free loan (Qard-e-Hasna) from Operator Fund. In the event of future surplus in the Participant Takaful Fund to which a Qard-e-Hasna has been made, the Qard-e-Hasna shall be repaid prior to distribution of surplus to participants.

| 7. | TAKAFUL/ RETAKAFUL RECEIVABLE | | | Note | (Unaudited) March 31, 2021 (Rup | | Audited) ember 31, 2020 0) |
|-----|--|---|--|--|--|--|--|
| | Due from Takaful contract holders Considered good Considered doubtful Less: Provision for impairment of receiva contract holders | bles from ta | akaful | | 39,670 1,564 (1,564) | | 33,184 1,564 (1,564) |
| | Due from other takaful/ retakaful operato | rs - Conside | ered good | | 39,670 43,237 82,907 | | 33,184 42,302 75,486 |
| 8. | CASH AND BANK | OPF | 1, 2021 (Un PTF upees in '00 | Total | December OPF (Rup | 31, 2020 PTF pees in '00 | Total |
| | Cash and cash equivalent - Policy stamps | - | - | - | _ | 2 | 2 |
| | Cash at bank Profit and loss sharing (PLS) accounts | 7,800 | 88,114 88,114 | 95,914 95,914 | 14,734 14,734 | 65,463 65,465 | 80,197 80,199 |
| 9. | OTHER CREDITORS AND ACCRUALS | | | | | | |
| | Federal insurance fee Federal Excise Duty Commission payable Taxes and duties payable Provision for leave encashment Payable to Habib Insurance Auditor's remuneration | - 10,083 - 380 3,817 1,051 15,331 | 128 2,265 1,430 - - 3,823 | 128 2,265 10,083 1,430 380 3,817 1,051 19,154 | - 10,680 - 380 3,009 1,051 - 15,120 | 167 2,719 - 847 - - - 3,733 | 167 2,719 10,680 847 380 3,009 1,051 18,853 |
| | | | | Note | (Unaudited) March 31, 2021 (Bune | | Audited) ember 31, 2020 |
| 10. | TAKAFUL/ RETAKAFUL PAYABLE | | | | | | |
| | Due to other takaful/ retakaful Due to other takaful/ retakaful Foreign retakaful Local retakaful Co-takaful | | | | 55,922 26,369 20,760 8,793 55,922 | =)) | 44,684 21,235 17,124 6,325 44,684 |

| | | (Unaudited) March 31, 2021 | (Unaudited) March 31, 2020 |
|-----|--|----------------------------------|----------------------------------|
| 11. | NET CONTRIBUTION | (Rupees i | n '000) |
| | Written gross contribution Less: Wakala Fee | 42,773 (333) | 34,506 (9,666) |
| | Contribution Net of Wakala Fee | 42,440 | 24,840 |
| | Add: Unearned contribution reserve opening Less: Unearned contribution reserve - closing | 75,074 (76,398) | 42,069 (51,214) |
| | Contribution earned | 41,116 | 15,695 |
| | Reinsurance contribution ceded Add: Prepaid retakaful contribution opening | 14,587 32,671 | 15,015 20,810 |
| | Less: Prepaid retakaful contribution closing | (27,470) | (21,358) |
| | Retakaful expense | 19,788 | 14,467 |
| | Net contribution | 21,328 | 1,228 |
| 12. | TAKAFUL CLAIMS EXPENSE | | |
| | Claims paid | 11,532 | 5,792 |
| | Add: Outstanding claims including IBNR closing Less: Outstanding claims including IBNR opening | 59,561 (59,783) | 23,760 (17,825) |
| | Claims expense | 11,310 | 11,727 |
| | Retakaful and other recoveries received Add: Retakaful and other recoveries in respect of | 1,940 | 3,258 |
| | outstanding claims net of impairment - closing Less: Retakaful and other recoveries in respect of outstanding claims net of impairment - opening | 42,369 | 7,292 |
| | Retakaful and other recoveries revenue | 4,578 | 29 |
| | Net claim expense | 6,732 | 11,698 |
| 13. | COMMISSION EXPENSE | | |
| | Commission paid or payable | 4,392 | 3,834 |
| | Add: Deferred commission - opening Less: Deferred commission - closing | 8,028 (7,880) | 4,122 (5,286) |
| | Commission expense | 4,540 | 2,670 |
| 14. | RETAKAFUL REBATE | | |
| | Retakaful rebate received Add: Unearned retakaful - opening | 2,909 6,240 | 2,684 3,535 |
| | Less: Unearned retakaful - closing Retakaful rebate | (5,263) 3,886 | (3,795) |
| 4- | | 0,000 | 2,424 |
| 15. | WAKALA FEE Gross Wakala Fee | 4.219 | 1,710 |
| | Add: Deferred wakala fee - opening Less: Deferred wakala fee - closing | 4,219 3,754 (7,640) | 10,517 (2,561) |
| | Net wakala fee | 333 | 9,666 |
| | | | |

16 CONTINGENCIES & COMMITMENTS

16.1 Contingencies

There is no contingency outstanding as at March 31, 2021 (December 31, 2020: Nil).

16.1 Commitments

There is no commitment as at March 31, 2021 (December 31, 2020: Nil).

17 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of directors, major share holders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions. The transactions and balances with related parties are as follows:

(Unaudited)

(Unaudited)

| | | March 31, 2021 | March 31, 2020 |
|------|--------------------------------------|---|---|
| | | (Rupees | |
| 17.1 | Operator's Fund | | , |
| | Transaction | | |
| | Wakala fee charged during the period | 333 | 9,666 |
| | | (Unaudited) March 31, 2021 | (Audited) December 31, 2020 |
| | | (Rupees | |
| | Balance | | |
| | Bank balance | 7,800 | 14,734 |
| | | (Unaudited) March 31, 2021 (Rupees | (Unaudited) March 31, 2020 in '000) |
| 17.2 | Participants' Takaful Fund | (| / |
| | Transactions Associated companies | | |
| | - Contribution written | 615 | 2,465 |
| | - Claim paid | 1,285 | 755 |
| | - Profit on bank accounts | 1,046 | 326 |
| | | (Unaudited) March 31, 2021 (Rupees | (Audited) December 31, 2020 in '000) |
| | Balances | (| |
| | Associated companies | | |
| | - Contribution due but unpaid | 2,354 | 7,011 |
| | - Claim outstanding | 5,282 | 5,024 |
| | - Bank balance | 88,114 | 64,086 |
| | | | |

18 SEGMENT INFORMATION

| | | For the guarter ended March 31, 2021 (Unaudited) | | | | | |
|------|---|--|------------------|------------------|--------------|--------------------|--|
| | | Fire | Marine | Motor | Other | Aggregate | |
| | | and | and | | classes | | |
| | | property | transport (Bu | pees in '000) | | | |
| 18.1 | Participants' Takaful Fund | | (inc | | | | |
| | Contribution receivable (inclusive of federal excise | | | | | | |
| | duty and administrative surcharge) | 11,626 | 7,994 | 29,145 | 353 | 49,118 | |
| | Less: Federal Excise Duty Federal Insurance Fee | (1,435) (101) | (929) (69) | (3,513) (253) | (42) (3) | (5,919) (426) | |
| | Gross written contribution (inclusive of | (101) | (09) | (200) | (3) | (420) | |
| | administrative surcharge) | 10,090 | 6,996 | 25,379 | 308 | 42,773 | |
| | Wakala fees | (25) | (20) | (283) | (5) | (333) | |
| | Takaful contribution earned | 13,256 | 7,959 | 18,541 | 1,693 | 41,449 | |
| | Takaful contribution ceded | | | | | | |
| | to retakaful operators | (11,638) | (6,663) | (136) | (1,351) | (19,788) | |
| | Net takaful contribution | 1,593 | 1,276 | 18,122 | 337 | 21,328 | |
| | Retakaful rebate | 2,179 | 1,427 | 14 | 266 | 3,886 | |
| | Net underwriting income | 3,772 | 2,703 | 18,136 | 603 | 25,214 | |
| | Takaful claims Takaful claims recovered from retakaful | (2,881) | (591) | (7,521) | (317) | (11,310) | |
| | | 2,469 | 586 | 1,281 | 242 | 4,578 | |
| | Net claims Underwriting result | (412) | (5) - 2,698 | (6,240) | (75) | (6,732) | |
| | Profit on bank balances | 3,300 | 2,090 | 11,090 | 520 | | |
| | Surplus transferred to balance of PTF | | | | | 1,046 | |
| | Segment assets | 48,945 | 29,660 | 52,325 | 2,778 | 133,708 | |
| | Unallocated assets | 40,343 | 23,000 | 52,525 | 2,110 | 117,512 | |
| | Total assets | | | | | 251,220 | |
| | Segment liabilities Unallocated liabilities | 21,746 | 13,178 | 23,247 | 1,234 | 59,405 3,823 | |
| | Total liabilities | | | | | 63,228 | |
| 18.2 | Operator's Fund | | | | | | |
| | Wakala fee | 106 | 64 | 149 | 14 | 333 | |
| | Commission expense Management expenses | (1,992) (247) | (1,104) (170) | (1,271) (622) | (173) (8) | (4,540) (1,047) | |
| | Underwriting result | (2,133) | (1,210) | (1,744) | (167) | (5,254) | |
| | Investment income | (=,:00) | | (1,1-1) | () | 659 | |
| | Profit on bank balances | | | | | 173 | |
| | Other expenses Loss before taxation | | | | | (1,001) (5,423) | |
| | Income tax expense | | | | | (0,420) | |
| | Profit after tax for the period | | | | | (5,423) | |
| | Segment assets | 2,885 | 1,748 | 3,084 | 164 | 7,881 | |
| | Unallocated assets | | | | | 57,503 | |
| | Total assets | | | | | 65,384 | |
| | Segment liabilities Unallocated liabilities | 3,087 | 1,871 | 3,300 | 175 | 8,433 15,442 | |
| | Total liabilities | | | | | 23,875 | |
| | | | | | | | |

SEGMENT INFORMATION

| | For th | ne quarter ende | ed March 31, 2 | 2020 (Unaud | ited) |
|--|---------------------------|----------------------------|----------------------------|----------------------|-------------------------------|
| | Fire and property | Marine and transport | Motor | Other classes | Aggregate |
| Participants' Takaful Fund | | (н | upees in '000) | | |
| Contribution receivable (inclusive of federal excise duty and administrative surcharge) Less: Federal Excise Duty Federal Insurance Fee | 10,738 (1,265) (90) | 5,953 (711) (51) | 20,426 (2,260) (169) | 2,019 (79) (5) | 39,136 (4,315) (315) |
| Gross written contribution (inclusive of administrative surcharge) | 9,383 | 5,191 | 17,997 | 1,935 | 34,506 |
| Wakala fees | (1,438) | (865) | (7,284) | (79) | (9,666) |
| Takaful contribution earned | 9,284 | 5,626 | 9,925 | 527 | 25,362 |
| Takaful contribution ceded to retakaful operators Net takaful contribution Retakaful rebate | (7,663) 183 1,279 | (4,651) 110 1,016 | (1,716) 925 32 | (438) 10 97 | (14,468) 1,228 2,424 |
| Net underwriting income | 1,462 | 1,126 | 957 | 107 | 3,652 |
| Takaful claims | 118 | 185 | (11,974) | (56) | (11,727) |
| Takaful claims recovered from retakaful | 159 | (29) | (144) | 43 | 29 |
| Net claims | 277 | 156 | (12,118) | (13) | (11,698) |
| Underwriting result | 1,739 | 1,282 | (11,161) | 94 | (8,046) |
| Profit on bank balances | | | | | 326 |
| Deficit transferred to balance of PTF | | | | | (7,720) |
| Segment assets Unallocated assets | 25,179 | 15,258 | 26,918 | 1,429 | 68,784 47,461 |
| Total assets | | | | | 116,245 |
| Segment liabilities Unallocated liabilities | 41,206 | 24,970 | 44,050 | 2,339 | 112,565 15,410 |
| Total liabilities | | | | | 127,975 |
| Operator's Fund | | | | | |
| Wakala fee Commission expense Management expenses | 3,538 (1,416) (232) | 2,144 (826) (128) | 3,783 (501) (446) | 201 73 (48) | 9,666 (2,670) (854) |
| Underwriting result Investment income Profit on bank balances Other expenses | 1,890 | 1,190 | 2,836 | 226 | 6,142 1,047 54 (646) |
| Income tax expenses | | | | | (1,913) |
| Profit after tax for the period | | | | | 4,684 |
| Segment assets Unallocated assets Total assets | 1,935 | 1,173 | 2,069 | 110 | 5,287 72,670 77,957 |
| Segment liabilities Unallocated liabilities | 938 | 568 | 1,002 | 53 | 2,561 19,844 |
| Total liabilities | | | | | 22,405 |

19 GENERAL

Figures have been rounded off to the nearest Thousand Rupee.

20 DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on April 29, 2021 by the Board of Directors of the Company.

| RAFIQ M. HABIB | MANSOOR G. HABIB | AUN MOHAMMAD A. HABIB | SHABBIR GULAMALI | MURTAZA HUSSAIN |
|----------------|------------------|-----------------------|------------------|-------------------------|
| Chairman | Director | Director | Chief Executive | Chief Financial Officer |