Contents

| Company Information | 1 |
|--|----|
| Directors' Review | 2 |
| Statement of Financial Position | 4 |
| Statement of Comprehensive Income | 5 |
| Statement of Changes in Equity | 6 |
| Statement of Cash Flow | 7 |
| Notes to the Financial Statements | 8 |
| Financial Statements – Window Takaful Operations | |
| Statement of Financial Position | 18 |
| Statement of Comprehensive Income | 19 |
| Statement of Changes in Fund | 20 |
| Statement of Cash Flow | 21 |
| Notes to the Financial Statements | 22 |

Company Information

Board of Directors

Chairman : Rafiq M. Habib

Directors : Abbas D. Habib

Mansoor G. Habib

Muhammad Hyder Habib

Qumail R. Habib

Aun Mohammad A. Habib

Shahid Ghaffar

Ali Fadoo

Maleeha Humayun Bangash

Chief Executive : Shabbir Gulamali

Chief Financial Officer : Murtaza Hussain

Company Secretary : Muhammad Maaz Akbar

Auditors: KPMG Taseer Hadi & Co.

Chartered Accountants

Share Registrar : M/s. CDC Share Registrar Services Limited

CDC House, 99-B, Block-B SMCHS, Main Shahrah-e-Faisal

Karachi-74400

Registered Office : 1st Floor, State Life Bldg. No. 6

Habib Square, M. A. Jinnah Road P.O. Box 5217, Karachi-74000

Pakistan

Tel : (92-21) 32424030/38/39 Fax : (92-21) 32421600 UAN : (92-21) 111 03 03 03 Website : www.habibinsurance.net

DIRECTORS' REVIEW

The Shareholders,

Karachi: May 28, 2020

The Directors are pleased to present the unaudited accounts of the Company for the period ended March 31, 2020.

By the Grace of Allah the underwriting performance of your Company for the first three months of 2020 has been impressive, recording a profit of Rs. 19.8 million compared to Rs. 13.1 million for the corresponding period last year. The written gross premium for the period was Rs. 318.4 million, a rise of 2% and net insurance premium increased from Rs. 168.1 million to Rs. 199.1 million.

The Investment Income for the period under review has reduced from Rs, 30.7 million to Rs. 14.9 million. As a result, the profit after tax reduced from Rs. 17.0 million to Rs. 6.7 million, resulting in earnings of Rs. 0.05 per share.

Your Board is well cognizant of local and international conditions in these challenging times and our strategy would be to focus on underwriting business without compromising on quality, proactively manage investment portfolio and to further strengthen our internal control systems.

On behalf of the Board of Directors

RAFIQ M. HABIB Chairman SHABBIR GULAMALI Chief Executive

حبیب انشورنس ممپنی لمیٹڈ ڈائر کیٹرز کا جائزہ

معززشيئر ہولڈرز،

ڈائر کیٹرزا ۳ مارچ ۲۰۲۰ء کوٹتم ہونے والی مدت کے لئے کمپنی کے غیر آ ڈٹ شدہ حسابات پیش کرتے ہوئے خوشی محسوں کرتے ہیں۔

۲۰۲۰ء کی پہلی سہ ماہی کے لئے کمپنی کے انڈررائٹنگ نتائج اللہ تعالیٰ کے فضل وکرم سے نہایت حوصلہ افزاء رہے اور 19.8 ملین روپے کا منافع حاصل کیا گیا جبکہ اس کے مقابلے میں گزشتہ سال کی اسی مدت میں اسلام ملین روپے کا منافع ریکارڈ کیا گیا تھا۔ اس اضافے میں پریمیئم میں اضافے سے وسیع تر منافع ہوا۔ اس مدت کے لئے زیرتج برمجموعی پریمیئم 18.8 ملین روپے رہااور اس طرح 2 فیصد کا اضافہ ہوا اور خالص انشورنس پریمیئم 168 ملین روپے رہاجو گزشتہ سال اس کے مقابلے میں 168 ملین روپے تھا۔

زیر جائزہ مدت کیلئے سرمایہ کاری کی آمدنی 17.2 ملین روپے رہی جبکداس کے مقابلے میں گزشتہ سال 35 ملین روپے تھی جس کی بنیادی وجہ سہ ماہی کے دوران پی ایس ایس 100 انڈیکس میں کمی کے باعث کیپٹل خسارے کاریکارڈ کیا جانا تھا۔اس کے نتیج میں منافع بعدازٹیکس 17.0 ملین روپے سے کم ہوکر 6.7 ملین روپے ہوگیا جس کے نتیج میں 0.05روپے فی شیئر کی آمدنی حاصل ہوئی۔

آپ کا بورڈ اس کھن اور مشکل صور تحال میں مقامی اور بین الاقوامی منظر نامے سے بخوبی آگاہ ہے اور ہماری حکمت عملی معیار کے ساتھ فعال سرمامیہ کاری کے بورٹ فولیواور اپنے اندرونی کنٹرول کے نظام کومزید مشخکم بنانے برم کوزر ہے گی۔

بوردُ آ ف دُّارَ یکٹرزی جانب سے کراچی: رفیق ایم حبیب شبیرغلام علی کراچی: پیئر مین چیف ایگزیکٹو ۲۰۲۰ء چیف ایگزیکٹو

Condensed Interim Statement of Financial Position as at March 31, 2020

| | Note | (Unaudited) March 31, 2020 (Rupees | (Audited) December 31, 2019 in '000) |
|---|-------------|---|---|
| Assets | | | |
| Property and equipment Intangible assets Investments | 5 | 161,507 2,687 | 164,825 3,095 |
| Equity securities and mutual fund units Government securities Loans and other receivables | 6 7 8 | 674,875 329,441 174,525 | 987,699 277,867 157,604 |
| Insurance/ reinsurance receivables Reinsurance recoveries against outstanding claims Salvage recoveries accrued | 9 16 | 1,036,933 447,673 20,546 | 1,045,702 355,901 8,304 |
| Deferred commission expense Prepayments Cash and bank | 17 10 | 65,488 345,563 | 74,039 377,555 |
| Casti and Dank | 11 | 7,560 3,266,798 | 3,573,707 |
| Total Assets of Window Takaful Operations - Operator's | Fund | 77,957 | 66,960 |
| Total assets | | 3,344,755 | 3,640,667 |
| EQUITIES AND LIABILITIES Capital and reserves attributable to Company's equity holders | | | |
| Ordinary share capital Reserve for exceptional losses General reserves | | 619,374 9,122 255,000 | 619,374 9,122 255,000 |
| Unappropriated profit Available-for-sale reserve | | 98,082 107,151 | 91,407 274,278 |
| Total Equity | | 1,088,729 | 1,249,181 |
| Liabilities | | | |
| Underwriting provisions Outstanding claims including IBNR Unearned premium reserves Premium deficiency reserves | 16 15 | 668,721 663,391 2,236 | 594,636 778,636 2,236 |
| Unearned reinsurance commission Retirement benefit obligations Deferred taxation - net | 17 | 87,674 107,335 31,324 | 105,979 102,396 101,949 |
| Borrowings Premium received in advance | 10 | 224,381 68,829 | 208,558 20,605 |
| Insurance/ reinsurance payables Other creditors and accruals Taxation - provision less payment | 12 13 | 193,997 179,853 5,880 | 261,265 191,942 9,611 |
| | | 2,233,621 | 2,377,813 |
| Total Liabilities of Window Takaful Operations - Operato | r's Fund | 22,405 | 13,673 |
| Total Liabilities | | 2,256,026 | 2,391,486 |
| Total Equity and Liabilities | | 3,344,755 | 3,640,667 |
| Contingencies and commitments | 14 | | |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB MANSOOR G. HABIB SHAHID GHAFFAR SHABBIR GULAMALI MURTAZA HUSSAIN Chairman Director Chief Executive Chief Financial Officer

Condensed Interim Statement of Comprehensive Income for the quarter ended March 31, 2020

| | Note | (Unaudited) March 31, 2020 (Rupee | (Unaudited) March 31, 2019 es in '000) | |
|--|----------|--|---|----|
| Net insurance premium | 15 | 199,125 | 168,094 | 1 |
| Net Insurance claims Net commission income | 16 17 | (113,880) 13,484 | (92,581 10,933 | |
| Insurance claims and commission expense | | (100,396) | (81,648 | 3) |
| Management expenses | | (78,978) | (73,368 | 3) |
| Underwriting results | | 19,751 | 13,078 | 3 |
| Investment income - net Other income Other expenses | 18 | 14,907 2,368 (34,055) | 30,742 4,264 (26,068 | 4 |
| Results of operating activities | | (16,780) | 8,938 | 3 |
| Profit before tax from General Insurance Operation Profit before tax from Window Takaful Operations - Operati | | 2,971 6,597 | 22,016 2,041 | |
| Profit before tax for the period | | 9,568 | 24,057 | |
| Income tax expense | | (2,893) | (7,104 | _ |
| Profit after tax for the period | | 6,675 | 16,953 | 3 |
| Other comprehensive income: | | | | _ |
| Unrealised (loss) / gain on available-for-sale investments during the year | | (210,831) | 4,793 | 3 |
| Less: Net (loss) / gain transferred to profit and loss on disposal/redemption/impairment of investment | ts | (24,559) | (974 | 1) |
| | | (235,390) | 3,819 | 9 |
| Related tax impact | | 68,263 | (4,415 | 5) |
| Other comprehensive income for the period | | (167,127) | (596 | 3) |
| Total comprehensive income for the period | | (160,452) | 16,357 | 7 |
| Earning (after tax) per share - rupees | 19 | 0.05 | 0.14 | 1 |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Condensed Interim Statement of Changes in Equity for the quarter ended March 31, 2020 (Unaudited)

| | | Reserves | | | | | |
|---|------------------|--------------------------------|--------------------|--|-----------------------------|--------------------|--------------------|
| | | Capital Reserves | | Revenue Reserves | | | |
| | Share capital | Reserve for exceptional losses | General reserve | Unappropriated profit (Rupees in '000) | Available-for sale reserves | Total | Total |
| Balance as at January 01, 2019 | 619,374 | 9,122 | 255,000 | 110,676 | 344,387 | 710,063 | 1,338,559 |
| Net profit after tax for the quarter Other comprehensive income for the period | | | | 16,953 | - (596) | 16,953 (596) | 16,953 (596) |
| Total comprehensive income for the period | _ | _ | _ | 16,953 | (596) | 16,357 | 16,357 |
| Balance as at March 31, 2019 | 619,374 | 9,122 | 255,000 | 127,629 | 343,791 | 726,420 | 1,354,916 |
| Balance as at January 01, 2020 | 619,374 | 9,122 | 255,000 | 91,407 | 274,278 | 620,685 | 1,249,181 |
| Net profit after tax for the quarter Other comprehensive income for the period | | | _ _ | 6,675 | _ (167,127) | 6,675 (167,127) | 6,675 (167,127) |
| Total comprehensive income for the period | - | _ | _ | 6,675 | (167,127) | (160,452) | (160,452) |
| Balance as at March 31, 2020 | 619,374 | 9,122 | 255,000 | 98,082 | 107,151 | 460,233 | 1,088,729 |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director

SHAHID GHAFFAR Director SHABBIR GULAMALI Chief Executive MURTAZA HUSSAIN Chief Financial Officer

Condensed Interim Statement of Cash Flow for the quarter ended March 31, 2020

| | | Note | (Unaudited) March 31 2020 (Rupe | ` Ma | udited) rch 31 2019 |
|-----|--|------|--|-----------------------|--|
| | Operating cash flow | | | | |
| (a) | Underwriting activities Insurance premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commission paid Commission received Net cash flows from underwriting activities | | 340,907 (221,674) (287,965) 144,156 (37,971) 20,958 (41,589) | (17 (11 2 (3 | 20,922 74,793) 17,169) 29,932 30,107) 39,793 |
| | Net cash nows from underwriting activities | | (41,309) | | 00,570 |
| (b) | Other operating activities Income tax paid Other operating payments Other operating receipts Loans advanced Loan repayment received Net cash flows from other operating activities Total cash flows from all operating activities | | (7,538) (140,839) 29,049 (1,618) 3,892 (117,054) (158,643) | (7 | 11,412) 38,397) 21,101 (1,249) 6,526 73,431) (4,853) |
| | Investment activities | | , , | | , |
| | Profit/ return received Dividend received Payment for investments Proceeds from investments Fixed capital expenditure Proceeds from sale of property, plant and equipment Total cash flows from investing activities | | 17,842 13,397 (210,612) 215,631 (1,124) 20 35,154 | (29 | 6,897 16,501 99,295) 11,090 (3,938) 2,148 66,597) |
| | Financing activities | | | | |
| | Rentals paid Loan received Loan paid Dividends paid Total cash flows from financing activities | | (4,640) 95,537 (80,941) (23) 9,933 | | - - (130) |
| | Net cash flows from all activities Cash and cash equivalents at beginning of year | | (113,556) 121,116 | | 71,580) 02,396 |
| | Cash and cash equivalents at end of the period | | 7,560 | 3 | 30,816 |
| | Reconciliation to profit and loss account Operating cash flows Depreciation and amortisation expense Income tax paid Provision for gratuity Gratuity paid Profit' return received Dividends received Capital gain Profit' (loss) on disposal of property, plant and equipmen Provision for taxation Profit from window Takaful Operations - Operator's Fund Decrease in assets other than cash Increase in liabilities other than borrowings Profit after taxation | | (158,643) (6,246) 7,538 (4,989) 50 17,842 13,397 (24,559) (40) (2,893) 6,597 68,023 90,598 | (8 | (4,853) (5,852) 11,412 (4,983) 240 6,897 16,501 974 390 (7,096) 2,041 33,438) 34,720 |
| | Profit after taxation | | 6,675 | | 16,953 |

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB MANSOOR G. HABIB SHAHID GHAFFAR SHABBIR GULAMALI MURTAZA HUSSAIN Chairman Director Director Chief Executive Chief Financial Officer

Notes to the Financial Statements for the quarter ended March 31, 2020 (Unaudited)

1. LEGAL STATUS AND NATURE OF BUSINESS

Habib Insurance Company Limited (the Company) was incorporated as a Public Limited Company in the year 1942 under the Companies Act, 1913 (now the Companies Act, 2017). The Company is engaged in general insurance business. The registered office of the Company is situated at Habib Square, M.A. Jinnah Road, Karachi and the shares of the Company are quoted on the Pakistan Stock Exchange Limited.

2. BASIS OF PREPARATION

These condensed interim financial information has been prepared in accordance with the format prescribed by Securities and Exchange Commission of Pakistan (SECP) through Insurance Rules, 2017, vide SRO 89 (I) / 2017 dated February 09, 2017.

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of: International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, Insurance Rules, 2017, Insurance Accounting Regulations, 2017 and Takaful Rules, 2012. Where the provisions of and directives issued under the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017, and Takaful Rules, 2012 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017, and Insurance Rules, 2012 have been followed.

In terms of the requirements of the Takaful Rules, 2012, read with SECP circular 25 of 2015 dated July 09, 2015, the assets, liabilities and profit and loss of the Operator's Fund of the Company have been presented as a single line item in the statement of financial position and profit and loss account of the Company respectively.

The disclosures made in these condensed interim financial statements have been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan vide SRO 89(I)/2017 and International Accounting Standard (IAS) 34, "Interim Financial Reporting" and do not include all the information and disclosures required in the annual financial statements. Accordingly, these condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2019.

2.1 Basis of measurement

These financial statements have been prepared on the historical cost basis except for certain investments which are carried at fair value and obligations under certain employment benefits which are measured at present value.

2.2 Functional and presentation currency

These financial statements are presented in Pak Rupees which is also the Company's functional currency. All financial information presented in Pak Rupees has been rounded to nearest Thousand Rupees, unless otherwise stated.

3. SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

The significant accounting policies and method of computation adopted in preparation of these condensed interim financial statements are consistent with those followed in preparation of the annual financial statements of the Company for the year ended December 31, 2019.

4. ESTIMATES AND JUDGEMENTS

The preparation of the financial statements for the quarter requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key source of estimation uncertainty were the same as those that were applied to the annual financial statements for the year ended December 31, 2019.

| | | Note | (Unaudited) March 31, 2020 | (Audited) December 31, 2019 |
|-------|--|---------------|----------------------------------|-----------------------------------|
| _ | | | (Rupees | in '000) |
| 5. | Property and equipment | | | |
| | Operating assets | 5.1 | 23,853 | 24,734 |
| | Right-of-use assets | 5.2 | 137,654 | 140,091 |
| | | | 161,507 | 164,825 |
| 5.1 | Operating Assets | | | |
| | Opening written down value | | 24,734 | 29,322 |
| | Additions during the period / year | 5.1.1 | 1,125 | 11,737 |
| | Disposals during period / year | 5.1.2 | (60) | (1,862) |
| | Write off during the period / year | | - (4.0.40) | (2) |
| | Depreciation for the period / year | | (1,946) | (14,461) |
| | | | 23,853 | 24,734 |
| 5.1.1 | The following additions were made to tangible-prope | rty and equip | ment during the p | eriod/ year |
| | Furniture and fixtures | | 17 | 2,567 |
| | Computer equipment | | 657 | 2,568 |
| | Office equipment | | 402 | 1,802 |
| | Motor Vehicles - owned | | 49 | 4,800 |
| | | | 1,125 | 11,737 |
| 5.1.2 | The following disposals of tangible - operating assets | s were made | during the period | / year |
| | Computer equipment | | _ | 36 |
| | Office equipment | | 47 | 25 |
| | Motor Vehicles - owned | | 13 | 1,801 |
| | | | 60 | 1,862 |
| 5.2 | Right-of-use assets | | | |
| | Balance at January 01, 2019 | | 140,091 | 130,876 |
| | Additions during the period / year | | 3,243 | 25,937 |
| | Depreciation charge for the period / year | | (5,680) | (16,722) |
| | Balance at March 31, 2020 | | 137,654 | 140,091 |
| | | | | |

6. INVESTMENT IN EQUITY SECURITIES

| | March | 1 31, 2020 (Unai | udited) | Decem | December 31, 2019 (Audited) | | |
|----------------------------------|---------|------------------|----------|---------|-----------------------------|----------|--|
| | Cost | Impairment / | Carrying | Cost | Impairment / | Carrying | |
| | | provision | value | | provision | value | |
| | | (Rupees in '000 |) | (| Rupees in '000 |)) | |
| Related Party | | | | | | | |
| Listed share | 285,735 | - | 285,735 | 355,996 | - | 355,996 | |
| Others | | | | | | | |
| Listed share | 222,681 | - | 222,681 | 232,818 | (2,760) | 230,058 | |
| Mutual funds | 2,119 | - | 2,119 | 1,915 | | 1,915 | |
| Modaraba certificate | 15,014 | _ | 15,014 | 15,014 | _ | 15,014 | |
| | 239,814 | - | 239,814 | 249,747 | (2,760) | 246,987 | |
| Surplus on revaluation | - | - | 149,326 | - | - | 384,716 | |
| | 525,549 | | 674,875 | 605,743 | (2,760) | 987,699 | |
| 7. INVESTMENT IN DEBT SECURITIES | | | | | | | |
| Note | March | 31, 2020 (Unai | udited) | Decem | ber 31, 2019 (A | Audited) | |
| | Cost | Impairment / | Carrying | Cost | Impairment / | Carrying | |
| | | provision | value | | provision | value | |
| | | (Rupees in '000 |) | (| Rupees in '000 |)) | |
| Government securities 7.1 | 329,441 | - | 329,441 | 277,867 | _ | 277,867 | |
| | 329,441 | | 329,441 | 277,867 | | 277,867 | |

7.1 This represents Pakistan Investment Bonds having face value of Rs. 370.0 million (market value of Rs. 336.28 million) [December 31, 2019: face value Rs.320.0 million (market value of Rs.259.479 million]. These carry mark-up ranging from 7% to 12% (December 31, 2019: 7% to 12%) per annum and will mature between July 19, 2022 to July 12, 2028. PIBs having face value of Rs. 70.0 million have been deposited with the State Bank of Pakistan (SBP) as statutory deposit in accordance with the requirements of Section 29 of the Insurance Ordinance, 2000 and circular no. 15 of 2008 dated July 07, 2008 issued by the SECP.

| | | (Unaudited) March 31, 2020 | De | (Audited) ecember 31, 2019 |
|----|---|----------------------------------|---------|----------------------------------|
| | | (Rupee | s in '0 | 00) |
| 8. | LOANS AND OTHER RECEIVABLES - Considered good | | | |
| | Accrued investment income | 23,159 | | 13,518 |
| | Security Deposits | 34,463 | | 33,832 |
| | Advances | 7,437 | | 6,690 |
| | Agents Commission receivable | 15,077 | | 8,850 |
| | Loan to employees | 55,395 | | 53,765 |
| | Receivable against sale of investments | _ | | 18,582 |
| | Other receivables | 38,994 | | 22,367 |
| | | 174,525 | | 157,604 |
| | | | - | |

| | | (Unaudited) March 31, 2020 | (Audited) December 31, 2019 |
|-----|---|----------------------------------|-----------------------------------|
| 9. | INSURANCE / REINSURANCE RECEIVABLES - Unsecured and considered good | (Rupees | in '000) |
| | Due from insurance contract holders Less: Provision for impairment of receivables from insurance | 531,983 (15,912) 516,071 | 607,147 (15,912) 591,235 |
| | Due from other insurers / reinsurers | 527,362 | 460,967 |
| | Less: Provision for impairment of due from other insurers / reinsurers | (6,500) | (6,500) |
| | | 520,862 | 454,467 |
| | | 1,036,933 | 1,045,702 |
| 10. | PREPAYMENTS | | |
| | Prepaid reinsurance premium ceded Prepaid insurance on leased vehicles Others | 320,947 3,643 20,973 | 366,576 2,729 8,250 |
| | | 345,563 | 377,555 |
| 11 | CASH AND BANK BALANCES | | |
| ••• | Cash and cash equivalents | | |
| | • | 1.056 | 201 |
| | Cash in hand Policy Stamps | 1,856 1,241 | 201 147 |
| | | 3,097 | 348 |
| | Cash at bank | | |
| | Current accounts | 4,463 | 21,946 |
| | Savings accounts | _ | 98,822 |
| | | 4,463 | 120,768 |
| | | 7,560 | 121,116 |
| 12. | INSURANCE / REINSURANCE PAYABLES | | |
| | Due to other insurers / reinsurers | | .== |
| | Foreign reinsurers Local reinsurers | 114,129 15,358 | 175,904 24,793 |
| | Co insurers payable | 64,510 | 60,568 |
| | • • | 193,997 | 261,265 |
| 13. | OTHER CREDITORS AND ACCRUALS | | |
| | Agents commission payable | 38,791 | 44,457 |
| | Federal excise duty | 16,042 | 32,654 |
| | Federal insurance fee Accrued expenses | 1,153 24,659 | 2,386 25,693 |
| | Accrued investments | 11,355 | 25,095 |
| | Withholding tax payable | 2,773 | 1,055 |
| | Unclaimed dividend | 59,987 | 60,010 |
| | Sundry creditors Others | 22,606 2,487 | 24,746 941 |
| | Unio | 179,853 | 191,942 |
| | | | |

14. CONTINGENCIES & COMMITMENTS

There is no contingency and commitments as at March 31, 2020 (December 31, 2019: Nil).

| Premium earned 399,160 343,569 | 45 | NET INCUDANCE PREMIUM | (Unaudited) March 31, 2020 (Rupee | (Unaudited) March 31, 2019 s in '000) |
|--|-----|---|--|--|
| Add: Ünearned premium reserve opening 778,636 631,754 Less: Unearned premium reserve closing (663,391) (581,749) Premium earned 399,160 343,569 Less: Reinsurance premium ceded 154,406 A43,458 Add: Prepaid reinsurance premium opening 366,576 281,792 Less: Prepaid reinsurance premium closing (320,947) (249,775) Reinsurance expense 200,035 175,475 Net insurance premium 199,125 168,094 16. NET INSURANCE CLAIMS 199,125 168,094 Claims paid 287,965 668,721 660,021 Less: Outstanding claims including IBNR closing (594,636) (543,938) Claims expense 362,050 233,252 Reinsurance and other recoveries received 144,156 29,932 Add: Reinsurance and other recoveries in respect of outstanding claims net of impairment - closing 468,219 526,498 Less: Reinsurance and other recoveries in respect of outstanding claims net of impairment - opening (364,205) | 15. | NET INSURANCE PREMIUM | | |
| Add: Prepaid reinsurance premium opening Less: Prepaid reinsurance premium closing Reinsurance expense 366,576 (320,947) 281,792 (249,775) (249,045) (249,045) (249,045) (249,045) (249,045) (249,045) (249,045) (249,046) < | | Add: Unearned premium reserve opening Less: Unearned premium reserve closing | 778,636 (663,391) | 631,754 (581,749) |
| Claims paid Add: Outstanding claims including IBNR closing Less: Outstanding claims including IBNR opening Claims expense Reinsurance and other recoveries received Add: Reinsurance and other recoveries in respect of outstanding claims net of impairment - closing Less: Reinsurance and other recoveries in respect of outstanding claims net of impairment - opening Reinsurance and other recoveries revenue Net insurance claims 17. NET COMMISSION INCOME Commissions paid or payable Add: Deferred commission - opening Claims expense 287,965 668,721 660,021 (594,636) (594,636) (414,156 29,932 468,219 526,498 (415,759) (415,759) 113,880 92,581 | | Add: Prepaid reinsurance premium opening Less: Prepaid reinsurance premium closing | 366,576 (320,947) | 281,792 (249,775) |
| Claims paid Add: Outstanding claims including IBNR closing Less: Outstanding claims including IBNR opening Claims expense Reinsurance and other recoveries received Add: Reinsurance and other recoveries in respect of outstanding claims net of impairment - closing Less: Reinsurance and other recoveries in respect of outstanding claims net of impairment - opening Reinsurance and other recoveries revenue At a comparison of the coveries revenue Reinsurance and other recoveries revenue Reinsurance and other recoveries revenue Reinsurance claims 113,880 117. NET COMMISSION INCOME Commissions paid or payable Add: Deferred commission - opening 287,965 668,721 (594,636) (543,938) 233,252 144,156 29,932 468,219 526,498 (415,759) 140,671 140,671 113,880 92,581 | | Net insurance premium | 199,125 | 168,094 |
| Add: Outstanding claims including IBNR closing Less: Outstanding claims including IBNR opening Claims expense Reinsurance and other recoveries received Add: Reinsurance and other recoveries in respect of outstanding claims net of impairment - closing Less: Reinsurance and other recoveries in respect of outstanding claims net of impairment - opening Reinsurance and other recoveries revenue At a comparison of the comparison | 16. | NET INSURANCE CLAIMS | | |
| Add: Reinsurance and other recoveries in respect of outstanding claims net of impairment - closing Less: Reinsurance and other recoveries in respect of outstanding claims net of impairment - opening Reinsurance and other recoveries revenue Net insurance claims 17. NET COMMISSION INCOME Commissions paid or payable Add: Deferred commission - opening A68,219 526,498 (415,759) 140,671 113,880 92,581 25,611 Add: Deferred commission - opening 74,039 526,498 | | Add: Outstanding claims including IBNR closing Less: Outstanding claims including IBNR opening | 668,721 (594,636) | 660,021 (543,938) |
| Net insurance claims 113,880 92,581 17. NET COMMISSION INCOME Commissions paid or payable Add: Deferred commission - opening 32,305 25,611 Add: Deferred commission - opening 74,039 61,071 | | Add: Reinsurance and other recoveries in respect of outstanding claims net of impairment - closing Less: Reinsurance and other recoveries in respect of | 468,219 | 526,498 |
| Net insurance claims 113,880 92,581 17. NET COMMISSION INCOME Commissions paid or payable Add: Deferred commission - opening 32,305 25,611 Add: Deferred commission - opening 74,039 61,071 | | Reinsurance and other recoveries revenue | 248.170 | 140.671 |
| Commissions paid or payable 32,305 25,611 Add: Deferred commission - opening 74,039 61,071 | | | | |
| Add: Deferred commission - opening 74,039 61,071 | 17. | NET COMMISSION INCOME | | |
| Less: Deferred commission - closing (65,488) (53,891) | | Add: Deferred commission - opening | 74,039 | 61,071 |
| Commission expense 40,856 32,791 | | Commission expense | 40,856 | 32,791 |
| Less:Commission from reinsurersCommission received or receivable36,03539,793Add:Unearned reinsurance commission - opening105,97977,002Less:Unearned reinsurance commission - closing(87,674)(73,071)Commission from reinsurers54,34043,724 | | Commission received or receivable Add: Unearned reinsurance commission - opening Less: Unearned reinsurance commission - closing | 105,979 (87,674) | 77,002 (73,071) |
| Net commission income 13,484 10,933 | | Net commission income | 13,484 | 10,933 |

| | | (Unaudited) March 31, 2020 (Rupee | (Unaudited) March 31, 2019 es in '000) |
|-----|--|--|---|
| 18. | INVESTMENT INCOME | | |
| | Income from equity securities and mutual fund units - 'available-for-sale' - Dividend income | 29,600 | 28,426 |
| | Income from debt securities - 'held-to-maturity' - Return on government securities - PIB's | 10,106 | 1,797 |
| | Net realised (loss) / gain on investments - Equity securities - Mutual funds units | (24,559) – | 774 200 |
| | Total investment income | 15,147 | 31,197 |
| | Less: Investment related expenses | (240) | (455) |
| | | 14,907 | 30,742 |
| 19. | EARNINGS PER SHARE - BASIC AND DILUTED | | |
| | Profit after tax for the period | 6,675 | 16,953 |
| | | (Numb | er of Shares) |
| | Weighted average number of ordinary shares of Rs.5 each | 123,874,755 | 123,874,755 |
| | | | (Rupees) |
| | Basic earnings per share | 0.05 | 0.14 |

19.1 No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

20. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of associated companies, companies with common directors, major shareholders, staff retirement funds, directors and key management personnel. The Company in the normal course of business carries out transactions with related parties at commercial terms and conditions except for compensation to key management personnel which are on employment terms.

The balances with / due from and transactions with related parties, other than those which have been specifically disclosed elsewhere in the financial statements are as follows:

| Transactions and balances with associated companies | (Unaudited) March 31, 2020 (Rupee | (Unaudited) March 31, 2019 es in '000) |
|--|---|--|
| Transactions during the year with associated companies | | |
| Premium written Claims paid Dividend received Investment made Interest received on bank accounts Bank charges Fees paid Lease rental paid Security deposit paid Interest expense | 49,550 100,672 15,109 18,308 1,173 178 - 4,640 631 1,771 | 55,673 49,231 13,593 8,304 3,532 89 180 4,668 - 1,303 |
| Remuneration of key managment personnel | 27,015 | 24,944 |
| | (Unaudited) March 31, 2020 | (Audited) December 31, 2019 es in '000) |
| Balances with associated companies | 100 500 | 407.000 |
| Premium due but unpaid Claims outstanding Bank balances Investment held Security deposit Finance lease liability Borrowings | 103,588 107,381 7,560 340,716 20,868 81,981 164,365 | 137,000 162,653 117,838 586,456 20,237 81,695 80,000 |
| | (Unaudited) March 31, 2020 (Rupee | (Unaudited) March 31, 2019 es in '000) |
| Transactions during the year with other related parties including key management personnel | | |
| Repayment of loans to employees (secured) Brokerage expenses paid | 1,855 | 140 |
| Contribution to the provident fund | 2,182 (Unaudited) March 31, 2020 (Rupee | 2,072 (Audited) December 31, 2019 es in '000) |
| Balance with other related parties including key management personnel | (- 2 | , |
| Premium due but unpaid | _ | 15 |
| Loans to employees (secured) | 21,164 | 21,454 |

21. SEGMENT REPORTING

| 21. SEGMENT REPORTING | March 31, 2020 (Unaudited) | | | | | | | |
|---|-------------------------------------|----------------------|----------|--------------------------|------------------|-----------|--|--|
| | Fire and property | Marine and transport | Motor | Group hospitalisation | Other Classes | Aggregate | | |
| Gross Written Premium | | | (Rupe | es in '000) | | | | |
| (inclusive of administrative Surcharge) | 91,798 | 53,582 | 121,647 | 2,575 | 14,313 | 283,915 | | |
| Insurance premium earned | 155,533 | 58,446 | 141,219 | 2,161 | 41,800 | 399,159 | | |
| Insurance premium ceded to reinsurers | (124,208) | (22,905) | (30,631) | _ | (22,290) | (200,034) | | |
| Net insurance premium | 31,325 | 35,541 | 110,588 | 2,161 | 19,510 | 199,125 | | |
| Commission income | 31,476 | 7,214 | 9,873 | | 5,777 | 54,340 | | |
| Net underwriting income | 62,801 | 42,755 | 120,461 | 2,161 | 25,287 | 253,465 | | |
| Insurance claims | 246,881 | 45,457 | 56,480 | 2,852 | 10,380 | 362,050 | | |
| Insurance claims recovered from reinsurers | (223,900) | (21,383) | (7,036) | _ | 4,149 | (248,170) | | |
| Net Claims | 22,981 | 24,074 | 49,444 | 2,852 | 14,529 | 113,880 | | |
| Commission expense | (20,911) | (7,970) | (5,803) | 25 | (6,197) | (40,856) | | |
| Management expenses | (25,537) | (14,905) | (33,839) | (716) | (3,981) | (78,978) | | |
| Net insurance claims and expenses | (46,448) | (22,875) | (39,642) | (691) | (10,178) | (119,834) | | |
| Underwriting result | (6,628) | (4,194) | 31,375 | (1,382) | 580 | 19,751 | | |
| Investment income | | | | | | 14,907 | | |
| Other income | | | | | | 2,368 | | |
| Other expenses | | | | | | (34,055) | | |
| Results of operating activities | | | | | | 2,971 | | |
| Profit from Window Takaful Operations - Operator's Fu | und | | | | | 6,597 | | |
| Profit before tax | | | | | | 9,568 | | |
| Segment assets | 801,039 | 301,013 | 727,318 | 11,130 | 215,282 | 2,055,782 | | |
| Unallocated assets | | | | | | 1,211,016 | | |
| Unallocated assets of General Takaful Operations | Operator's Fund | d | | | | 77,957 | | |
| | | | | | | 3,344,755 | | |
| Segment liabilities | 656,504 | 246,700 | 596,084 | 9,122 | 176,437 | 1,684,847 | | |
| Unallocated liabilities | | | | | | 548,774 | | |
| Unallocated assets of General Takaful Operations | - Operator's Fund | d | | | | 22,405 | | |
| | | | | | | 2,256,026 | | |
| | | | | | | | | |

21. SEGMENT REPORTING

| | March 31, 2019 (Unaudited) | | | | | | |
|---|----------------------------|------------|------------------|----------|-----------|--|--|
| | Fire and | Marine and | | Other | | | |
| | property | transport | Motor | Classes | Aggregate | | |
| Gross Written Premium | | | (Rupees in '000) | | | | |
| (inclusive of administrative Surcharge) | 101,443 | 54,970 | 113,073 | 24,078 | 293,564 | | |
| Insurance premium earned | 121,104 | 58,491 | 124,449 | 39,525 | 343,569 | | |
| Insurance premium ceded to reinsurers | (102,407) | (22,864) | (28,728) | (21,476) | (175,475) | | |
| Net insurance premium | 18,697 | 35,627 | 95,721 | 18,049 | 168,094 | | |
| Commission income | 25,302 | 7,345 | 8,297 | 2,780 | 43,724 | | |
| Net underwriting income | 43,999 | 42,972 | 104,018 | 20,829 | 211,818 | | |
| Insurance claims | 106,825 | 41,780 | 66,189 | 18,458 | 233,252 | | |
| Insurance claims recovered from reinsurers | (101,695) | (15,197) | (23,853) | 74 | (140,671) | | |
| Net Claims | 5,130 | 26,583 | 42,336 | 18,532 | 92,581 | | |
| Commission expense | (15,455) | (6,530) | (6,875) | (3,931) | (32,791) | | |
| Management expenses | (25,354) | (13,738) | (28,259) | (6,017) | (73,368) | | |
| Net insurance claims and expenses | (40,809) | (20,268) | (35,134) | (9,948) | (106,159) | | |
| Underwriting result | (1,940) | (3,879) | 26,548 | (7,651) | 13,078 | | |
| Investment income | | | | | 30,742 | | |
| Other income | | | | | 4,264 | | |
| Other expenses | | | | | (26,068) | | |
| Results of operating activities | | | | | 22,016 | | |
| Profit from Window Takaful Operations - Operator's F | und | | | | 2,041 | | |
| Profit before tax | | | | | 24,057 | | |
| | | | | | | | |
| Segment assets | 650,351 | 314,108 | 668,314 | 212,257 | 1,845,030 | | |
| Unallocated assets | | | | | 1,439,735 | | |
| Total assets of General Takaful Operations - Operator | or's Fund | | | | 58,927 | | |
| | | | | | 3,343,692 | | |
| Segment liabilities | 533,910 | 257,868 | 548,656 | 174,253 | 1,514,687 | | |
| Unallocated liabilities | | | | | 465,211 | | |
| Total assets of General Takaful Operations - Operato | or's Fund | | | | 8,878 | | |
| | | | | | 1,988,776 | | |
| | | | | | | | |

22. GENERAL

Figures have been rounded off to the nearest Thousand Rupee.

23. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on May 28, 2020 by the Board of Directors of the Company.

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director SHAHID GHAFFAR Director SHABBIR GULAMALI Chief Executive

MURTAZA HUSSAIN Chief Financial Officer

Financial Statements Window Takaful Operations

Condensed Interim Statement of Financial Position as at March 31, 2020

(Uuaudited)

(Audited)

| | | 1./ | (Ouauuiieu) larch 31, 202 | n | Doc | cember 31, 20 | 110 |
|---|------|--------|------------------------------|-----------|--------|----------------|------------|
| | | | Participants' | | | Participants | |
| | | Fund | Takaful | Ayyreyale | Fund | Takaful | Aggregate |
| | | runu | | | Fullu | | |
| | M-4- | /5 | Fund | | /5 | Fund | |
| 100570 | Note | (F | Rupees in '000 |)) | (F | Rupees in '000 |)) |
| ASSETS | | | | | | | |
| Investments | _ | | | == | | | |
| Equity securities | 5 | 58,028 | 21,105 | 79,133 | 36,809 | 20,481 | 57,290 |
| Loans and other receivables | 6 | 13,318 | 288 | 13,606 | 24,911 | 334 | 25,245 |
| Takaful / retakaful receivable | | - | 58,932 | 58,932 | - | 42,277 | 42,277 |
| Retakaful recoveries against outstanding claims | 9 | _ | 7,292 | 7,292 | - | 10,521 | 10,521 |
| Deferred Wakala expense | 11 | - | 2,561 | 2,561 | - | 10,518 | 10,518 |
| Deferred commission expense | 10 | 5,286 | _ | 5,286 | 4,122 | _ | 4,122 |
| Taxation - payments less provision | | 75 | 181 | 256 | _ | 557 | 557 |
| Prepayments | 8 | 825 | 21,358 | 22,183 | 300 | 20,810 | 21,110 |
| Cash and bank | 7 | 425 | 4,528 | 4,953 | 193 | 21,133 | 21,326 |
| Total assets | | 77,957 | 116,245 | 194,202 | 66,335 | 126,631 | 192,966 |
| | | | | | | | |
| EQUITIES AND LIABILITIES | | | | | | | |
| | | | | | | | |
| CAPITAL AND RESERVES ATTRIBUTABLE TO |) | | | | | | |
| COMPANY'S EQUITY HOLDERS | | | | | | | |
| Statutory Fund | | 50,000 | - | 50,000 | 50,000 | - | 50,000 |
| Accumulated surplus | | 4,268 | - | 4,268 | (416) | - | (416) |
| Available-for-sale reserve | | 841 | - | 841 | 607 | - | 607 |
| | | 55,109 | _ | 55,109 | 50,191 | _ | 50,191 |
| | | 00,.00 | | 00,.00 | 00,.0. | | 00,101 |
| WAQF / PARTICIPANT'S TAKAFUL FUND (PT | F) | | | | | | |
| Ceded money | , | _ | 500 | 500 | _ | 500 | 500 |
| Accumulated deficit | | _ | (12,230) | (12,230) | _ | (4,510) | (4,510) |
| Available-for-sale reserve | | 443 | (12,200) | 443 | _ | (1,010) | (1,510) |
| | | | (44 =00) | | | (4.040) | |
| Balance of WAQF / PTF | | 443 | (11,730) | (11,287) | - | (4,010) | (4,010) |
| LIABULTIES | | | | | | | |
| LIABILITIES | | | | | | | |
| PTF underwriting provisions | _ | | | | | | _ <u> </u> |
| Outstanding claims including IBNR | 9 | - | 23,760 | 23,760 | - | 17,825 | 17,825 |
| Unearned contribution reserve | 8 | - | 51,214 | 51,214 | - | 42,069 | 42,069 |
| Unearned retakaful commission | 10 | | 3,795 | 3,795 | | 3,535 | 3,535 |
| Unearned Wakala Fee | 11 | 2,561 | | 2,561 | 10,518 | | 10,518 |
| Qard-e-Hasna | | - | 3,652 | 3,652 | - | 3,652 | 3,652 |
| Contribution received in advance | | - | 2,619 | 2,619 | - | 1,802 | 1,802 |
| Takaful / retakaful payable | | - | 31,177 | 31,177 | - | 38,422 | 38,422 |
| Taxation - payments less provision | | - | - | - | 539 | - | 539 |
| Deferred tax liability | | 549 | 95 | 644 | 454 | - | 454 |
| Other creditors and accrual | | 19,295 | 11,663 | 30,958 | 4,633 | 23,336 | 27,969 |
| Total liabilities | | 22,405 | 127,975 | 150,380 | 16,144 | 130,641 | 146,785 |
| Total fund and liabilities | | 77,957 | 116,245 | 194,202 | 66,335 | 126,631 | 192,966 |
| Contingencies and commitments | 12 | | | | | | |

Director

SHAHID GHAFFAR SHABBIR GULAMALI

Chief Executive

MURTAZA HUSSAIN

Chief Financial Officer

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

MANSOOR G. HABIB

Director

RAFIQ M. HABIB

Chairman

Condensed Interim Statement of Comprehensive Income (Unaudited) for the quarter ended March 31, 2020

| Quarter ended March 31, Note March 31, Note Quarter ended 22, 297 Quarter ended 22, 242 Quarter ended 22, 242 Quarter ended 22, 297 Quarter ended 24, Note 31, Note 31, Note 32, N | | | (Unaudited) | (Unaudited) |
|---|--|------|------------------------------------|--------------------------------|
| Note 2020 (Rupees in '000) Participants' Takaful Fund | | | | |
| Net takaful contribution | | Note | | 2019 |
| Net takaful contribution | Participants' Takaful Fund | | (Rupees in ' | 000) |
| Profit on bank accounts | Net takaful contribution Net takaful claims Wakala fee | 9 | (11,698) (9,666) | (1,347) (2,297) |
| Other Comprehensive income Items that may be reclassified subsequently to profit and loss account 624 — | | | | |
| Items that may be reclassified subsequently to profit and loss account Unrealised gain on available for sale investments Related tax impact Total comprehensive (loss) / income for the period Operator's Fund Wakala fee 9,666 2,297 Commission expense (2,670) (980) Management expenses (854) (752) Other expenses (846) (865) Investment income 1,047 666 Profit on bank balances 54 604 Profit before taxation 6,597 970 Income tax expense (1,913) - Profit after tax for the period 4,684 970 Other comprehensive income Items that may be reclassified subsequently to profit and loss account Unrealised gain on available for sale investments Related tax impact 234 - | (Loss) / profit for the period | | (7,720) | 1,046 |
| Unrealised gain on available for sale investments | Other Comprehensive income | | | |
| Related tax impact | | | | |
| Total comprehensive (loss) / income for the period (7,277) 1,046 Operator's Fund 3,666 2,297 Wakala fee 9,666 2,297 Commission expense (2,670) (980) Management expenses (854) (752) Other expenses (646) (865) Investment income 1,047 666 Profit on bank balances 54 604 Profit before taxation 6,597 970 Income tax expense (1,913) - Profit after tax for the period 4,684 970 Other comprehensive income 4,684 970 Unrealised gain on available for sale investments 329 - Related tax impact (95) - | | | | |
| Operator's Fund Wakala fee 9,666 2,297 Commission expense (2,670) (980) Management expenses (854) (752) Other expenses (646) (865) Investment income 1,047 666 Profit on bank balances 54 604 Profit before taxation 6,597 970 Income tax expense (1,913) - Profit after tax for the period 4,684 970 Other comprehensive income Items that may be reclassified subsequently to profit and loss account 329 - Unrealised gain on available for sale investments Related tax impact 329 - - 234 - - - | | | 443 | _ |
| Wakala fee 9,666 2,297 Commission expense (2,670) (980) Management expenses (854) (752) Other expenses (646) (865) Investment income 1,047 666 Profit on bank balances 54 604 Profit before taxation 6,597 970 Income tax expense (1,913) - Profit after tax for the period 4,684 970 Other comprehensive income 4,684 970 Items that may be reclassified subsequently to profit and loss account 329 - Unrealised gain on available for sale investments Related tax impact 329 - 234 - | Total comprehensive (loss) / income for the period | | (7,277) | 1,046 |
| Commission expense (2,670) (980) Management expenses (854) (752) Other expenses (646) (865) Investment income 1,047 666 Profit on bank balances 54 604 Profit before taxation 6,597 970 Income tax expense (1,913) - Profit after tax for the period 4,684 970 Other comprehensive income Items that may be reclassified subsequently to profit and loss account 329 - Unrealised gain on available for sale investments Related tax impact 329 - 234 - | Operator's Fund | | | |
| Income tax expense (1,913) – Profit after tax for the period 4,684 970 Other comprehensive income Items that may be reclassified subsequently to profit and loss account Unrealised gain on available for sale investments (95) – Related tax impact 234 – | Commission expense Management expenses Other expenses Investment income | | (2,670) (854) (646) 1,047 | (980) (752) (865) 666 |
| Profit after tax for the period 4,684 970 Other comprehensive income Items that may be reclassified subsequently to profit and loss account Unrealised gain on available for sale investments 829 955 955 955 955 955 955 955 955 955 9 | Profit before taxation | | 6,597 | 970 |
| Other comprehensive income Items that may be reclassified subsequently to profit and loss account Unrealised gain on available for sale investments Related tax impact 329 (95) - 234 - | Income tax expense | | (1,913) | - |
| Items that may be reclassified subsequently to profit and loss account Unrealised gain on available for sale investments Related tax impact 329 (95) - 234 - | Profit after tax for the period | | 4,684 | 970 |
| and loss account Unrealised gain on available for sale investments Related tax impact 329 (95) - 234 | Other comprehensive income | | | |
| Related tax impact (95) | | | | |
| Total comprehensive income for the period 4,918 970 | • | | (95) | _ |
| | Total comprehensive income for the period | | 4,918 | 970 |

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB MANSOOR G. HABIB SHAHID GHAFFAR SHABBIR GULAMALI MURTAZA HUSSAIN Chairman Director Director Chief Executive Chief Financial Officer

Condensed Interim Statement of Changes in Fund for the Quarter ended March 31, 2020

| | Operator's Fund | | | | |
|---|-------------------|--|-----------------------|----------|--|
| | Statutory Fund | Available-for A sale reserve | ccumulated deficit | Total | |
| | | (Rupees in '0 | surplus | | |
| | | | • | | |
| Balance as at January 01, 2019 | 50,000 | (2,947) | 521 | 47,574 | |
| Surplus for the period | - | 2,041 | - | 2,041 | |
| Less: Transferred to profit and loss | - | - | (521) | (521) | |
| Balance as at March 31, 2019 | 50,000 | (906) | | 49,094 | |
| Balance as at January 1, 2020 | 50,000 | 607 | (416) | 50,191 | |
| Surplus for the period | - | _ | 4,684 | 4,684 | |
| Unrealized gain on revaluations of - available-for-sale investments | _ | 329 | _ | 329 | |
| Related tax impact | - | (95) | - | (95) | |
| Balance as at March 31, 2020 | 50,000 | 841 | 4,268 | 55,109 | |
| | | Participants' Tak | aful Fund | | |
| | Ceded money | Available-for Adsale reserve (Rupees in '0 | deficit | Total | |
| Balance as at January 01, 2019 | 500 | - | (1,689) | (1,189) | |
| Deficit for the period | - | - | (25) | (25) | |
| Balance as at March 31, 2019 | 500 | | (1,714) | (1,214) | |
| Balance as at January 1, 2020 | 500 | _ | (4,510) | (4,010) | |
| Deficit for the period | - | _ | (7,720) | (7,720) | |
| Unrealized gain on revaluations of - available-for-sale investments | _ | 624 | _ | 624 | |
| Related tax impact | - | (181) | _ | (181) | |
| Balance as at March 31, 2020 | 500 | 443 | (12,230) | (11,287) | |

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director SHAHID GHAFFAR

Director

SHABBIR GULAMALI Chief Executive MURTAZA HUSSAIN Chief Financial Officer

Condensed Interim Cash flow Statement for the Quarter ended March 31, 2020

| | N | March 31, 202 | 0 | March 31, 2019 | | |
|---|------------|---------------------|--------------------|----------------|-------------------|-------------------|
| | Operator's | Participants' | Aggregate | Operator's | Participants | Aggregate |
| | Fund | Takaful | | Fund | Takaful | |
| | | Fund | | | Fund | |
| | | | (Rup | ees in '000) | | |
| Operating Cash flows | | | | | | |
| (a) Takaful activities | | 10.000 | 10.000 | | 17 000 | 17 000 |
| Contribution received Retakaful contribution paid | _ | 18,668 | 18,668 (22,260) | _ | 17,893 (2,041) | 17,893 (2,041) |
| Claims paid | _ | (22,260) (5,792) | (5,792) | _ | (955) | (2,041) |
| Retakaful and other recoveries received | _ | 3,258 | 3,258 | _ | 21 | 21 |
| Commission paid | (2,352) | - | (2,352) | _ | (1,209) | (1,209) |
| Commission received | 2,684 | _ | 2,684 | _ | 1,660 | 1,660 |
| Net cash inflows from takaful activities | 332 | (6,126) | (5,794) | | 15,369 | 15,369 |
| | | (-, -, | (-, - , | | -, | -, |
| (b) Other operating activities | _ | - | - | (966) | (1,302) | (2,268) |
| Other operating payments | 19,680 | (10,949) | 8,731 | 3,000 | - | 3,000 |
| Net cash flows from other operating activities | 19,680 | (10,949) | 8,731 | 2,034 | (1,302) | 732 |
| Total cash flows from operating activities | 20,012 | (17,075) | 2,937 | 2,034 | 14,067 | 16,101 |
| Investment activities | | | | | | |
| Profit / return received | 63 | 470 | 533 | 1,175 | 111 | 1,286 |
| Dividend received | 1,047 | _ | 1,047 | 95 | _ | 95 |
| Proceeds from investments | | _ | | 20,745 | _ | 20,745 |
| Payments for investments | (20,890) | - | (20,890) | (10,080) | - | (10,080) |
| Total cash flows from investing activities | (19,780) | 470 | (19,310) | 11,935 | 111 | 12,046 |
| Net cash flows from all activities | 232 | (16,605) | (16,373) | 13,969 | 14,178 | 28,147 |
| Cash and cash equivalents at beginning of year | 193 | 21,133 | 21,326 | 25,401 | 6,260 | 31,661 |
| Cash and cash equivalents at end of period | 425 | 4,528 | 4,953 | 39,370 | 20,438 | 59,808 |
| Reconciliation to profit and loss account | | | | | | |
| Operating cash flows | 20,012 | (17,075) | 2,937 | 2,034 | 14,067 | 16,101 |
| Profit / return received | 63 | 470 | 533 | 1,175 | 111 | 1,286 |
| Dividends received | 1,047 | - | 1,047 | 95 | - | 95 |
| Capital gain | _ | - | - | 571 | - | 571 |
| Increase in assets other than cash | (23,239) | 19,230 | (4,009) | 1,525 | 9,175 | 10,700 |
| Increase in liabilities | 6,801 | (10,345) | (3,544) | (3,359) | (23,378) | (26,737) |
| Profit after taxation | 4,684 | (7,720) | (3,036) | 2,041 | (25) | 2,016 |
| Attributed to: | 4,684 | _ | 4,684 | 2,041 | _ | 2,041 |
| Operator's Fund | | (7,720) | (7,720) | | (25) | (25) |
| Participants' Takaful Fund | 4,684 | (7,720) | (3,036) | 2,041 | (25) | 2,016 |
| | | | | | | |

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB MANSOOR G. HABIB SHAHID GHAFFAR SHABBIR GULAMALI MURTAZA HUSSAIN Chairman Director Director Chief Executive Chief Financial Officer

Notes to the Financial Statements for the quarter ended March 31, 2020 (Unaudited)

1 STATUS AND NATURE OF BUSINESS

Habib Insurance Company Limited (the Operator) was incorporated in Pakistan in 1942 as a public limited company under the Companies Ordinance, 1984 (now Companies Act, 2017) to carry on general insurance business. The Operator was allowed to work as Window Takaful Operator on July 18, 2018 by Securities and Exchange Commission of Pakistan (SECP) under SECP Takaful Rules, 2012 to carry on General Window Takaful Operations (WTO) in Pakistan. The Operator is listed at Pakistan Stock Exchange Limited. The registered office of the Operator is situated at Habib Square, M.A. Jinnah Road, Karachi.

2 BASIS OF PREPARATION

These financial statements have been prepared in line with the format issued by the SECP through Insurance Rules, 2017, and SECP Circular No. 25 of 2015 dated July 09, 2015.

These financial statements reflect the financial position and results of operations of both the Operator's Fund (OPF) and Participants' Takaful Fund (PTF) in a manner that the assets, liabilities, income and expenses of the Operator and PTF remain separately identifiable.

2.1 Statement of compliance

- 2.1.1 These condensed interim financial statements for the quarter ended March 31, 2020 are unaudited and have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:
 - International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017; and
 - Provisions of and directives issued under the Companies Act, 2017 and Insurance Ordinance, 2000, Insurance Rules 2017, Insurance Accounting Regulations, 2017 and SECP Takaful Rules. 2012.

Incase requirement differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations and Takaful Rules, 2012, shall prevail.

- 2.1.2 This condensed interim financial statements reflect the financial statements reflect the financial position and results of operations of both the Operator's Fund and Participants' Takaful Fund in a manner that the assets, liabilities, income and expenses of the Operator and Participants' Takaful Fund remain seperately identifiable.
- 2.1.3 In terms of the requirements of the Takaful Rules 2012, read with SECP Circular No. 25 of 2015 dated July 09, 2015, the assets, liabilities and profit and loss and other comprehensive income of the Operator's Fund have been presented as a single line item in the balance sheet and statement of comprehensive income of the Operator respectively.
- 2.1.4 This condensed interim financial statements does not include all the information and disclosures required in the annual financial statements. Accordingly these condensed interim financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2019.

2.2 Basis of measurement

These financial statements have been prepared on the historical cost basis except for available for sale investments that have been measured at fair value.

2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees which is also the Operator's functional currency. All financial information presented in Pak Rupees has been rounded to nearest Thousand Rupees, unless otherwise stated.

3 SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

The significant accounting policies and method of computation adopted in preparation of these condensed interim financial statements are consistent with those followed in preparation of the annual financial statements of the Operator for the year ended December 31, 2019.

4 ESTIMATE AND JUDGEMENTS

The preparation of the condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Operations' accounting policies and the key source of estimation uncertainity were the same as those that were applied to the annual financial statements as at and for the year ended December 31, 2019.

5. INVESTMENT IN EQUITY SECURITIES

| 3. HAVESTMENT IN EQUIT SECONTILES | | M | 00 (11111) | | | D | 0040 (4 -11 | I) |
|--|--------|---------------------------|---------------------|-------------------|------------|------------------------|---------------------|-------------------|
| | | | 20 (Unaudited) | | | December 31, | | <u> </u> |
| | Cost | Impairment / Provision | Revaluation surplus | Carrying Value | Cost | Impairment / Provision | Revaluation surplus | Carrying Value |
| | 0001 | 1 10 1101011 | carpiac | | s in '000) | 1 10 10101011 | odipido | Value |
| Available-for-sale | | | | (| , ooo, | | | |
| Mutual funds OPF | | | | | | | | |
| Meezan Rozana Amdani Fund | 47,119 | _ | _ | 47,119 | 26,229 | _ | _ | 26,229 |
| Meezan Sovereign Fund | 10,000 | _ | 909 | 10,909 | 10,000 | _ | 580 | 10,580 |
| Total | 57,119 | | 909 | 58,028 | 36,229 | | 580 | 36,809 |
| Mutual funds PTF | | | | | | | | |
| NBP Islamic Mahana Amdani Fund | 20,000 | | 1,105 | 21,105 | 20,000 | | 481 | 20,481 |
| 6. LOANS AND OTHER RECEIVABLES | | | | | | | | |
| | | | March 3 | 31, 2020 (Una | audited) | Decembe | er 31, 2019 (A | Audited) |
| | | Note | OPF | PTF | Total | OPF | PTF | Total |
| | | | (F | Rupees in '000 | 0) | (P | Rupees in '000 |)) |
| | | | 0.000 | | 0.000 | 04.050 | | 04.050 |
| Wakala fee | | 0.4 | 9,666 | _ | 9,666 | 21,250 | _ | 21,250 |
| Qard e Hasna | | 6.1 | 3,652 | _ | 3,652 | 3,652 | - | 3,652 |
| Profit receivable on bank accounts Other receivables | | | _ | _ 288 | _ 288 | 9 | 144 190 | 153 |
| Other receivables | | | | 288 | 288 | | | 190 |
| | | | 13,318 | 288 | 13,606 | 24,911 | 334 | 25,245 |

^{6.1} In accordance with the Takaful Rules, 2012, if at any point in time, assets in participant takaful fund are not sufficient to cover its liabilities, the deficit shall be funded by way of an interest free loan (Qard-e-Hasna) from Operator Fund. In the event of future surplus in the Participant Takaful Fund to which a Qard-e-Hasna has been made, the Qard-e-Hasna shall be repaid prior to distribution of surplus to participants.

| 7. | CASH | AND BANK | Manak | 04 0000 // 1 | -1:41\ | December | 04. 0040 /A | |
|----|-----------------------|--|--------------------------------------|---|--|---------------------------|--|-------------------------------------|
| | | | OPF | 91,, 2020 (Unaud PTF (Rupees in '000) | Total | OPF | r 31, 2019 (A PTF upees in '000) | Total |
| | Cash an - Policy s | d cash equivalent stamps | _ | - | - | - | 95 | 95 |
| | Cash at Profit and | bank d loss sharing (PLS) accounts | 425 425 | 4,528 | 4,953 4,953 | 193 193 | 21,038 | 21,231 |
| 8. | NET TA | KAFUL CONTRIBUTION - PTF | | | (Unaud Three mon ended Ma 202 | ths period arch 31, | Three more ended M | udited) nths period larch 31, |
| | Add: Less: | gross contribution Unearned contribution reserve o Unearned contribution reserve c ution earned | | | 42, (51, | 506 069 214) 361 | 15 (25 | 3,581 5,687 5,121) 9,147 |
| | Add: Less: | Reinsurance contribution ceded Prepaid retakaful contribution op Prepaid retakaful contribution clo | | | 20, (21, | 015 810 358) | (12 | 9,666 3,788 2,815) |
| | | ul expense aful contribution | | | | 894 | | 3,508 |
| 9. | NET TA | KAFUL CLAIMS EXPENSE - P | ΓF | | | | | |
| | Less: | paid Outstanding claims including IBN Outstanding claims including IBN expense | | | 23, (17, | 792 760 825) 727 | (1 | 955 2,025 1,614) |
| | Add: Less: | Retakaful and other recoveries r Retakaful and other recoveries in outstanding claims net of impair Retakaful and other recoveries in outstanding claims net of impair | n respect ment - clo n respect | osing t of | 7, | 258 292 521) | | 21 295 (297) |
| | | ul and other recoveries revenue aful claims | | | | 29 698 | | 19 |
| | | - | | | === | | | <u> </u> |

| 10. | NET COMMISSION INCOME - PTF | (Unaudited) Three months period ended March 31, 2020 (Rupees in | (Unaudited) Three months period ended March 31, 2019 n '000) |
|-----|--|---|--|
| | Commission paid or payable Add: Deferred commission - opening Less: Deferred commission - closing Commission expense | 3,834 4,122 (5,286) 2,670 | 1,946 1,255 (2,221) 980 |
| | Less: Commission from reinsurers Commission received or receivable Add: Unearned retakaful commission - opening Less: Unearned retakaful commission - closing Commission from reinsurers | 2,684 3,535 (3,795) 2,424 | 1,660 1,568 (2,157) 1,071 |
| | Net commission income | (246) | 91 |
| 11. | NET WAKALA FEE | | |
| | Gross Wakala Fee Add: Deferred wakala fee - opening Less: Deferred wakala fee - closing | 1,710 10,517 (2,561) | 4,655 3,922 (6,280) |
| | Net wakala fee | 9,666 | 2,297 |
| 12 | CONTINGENCIES & COMMITMENTS | | |

There is no contingency and commitment as at March 31, 2020 (December 31, 2019: Nil).

13 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of directors, major share holders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions. The transactions and balances with related parties are as follows:

| 13.1 | Operator's Fund | (Unaudited) March 31, 2020 (Rupees | (Unaudited) March 31, 2019 in '000) |
|------|--|---|--|
| | Wakala fee charged during the period | 9,666 | 2,297 |
| | Bank balance | 425 | 39,370 |
| 13.2 | Participants' Takaful Fund Transactions Associated companies | | |
| | - Contribution written | 2,465 | 401_ |
| | - Claim paid | 755 | 935 |
| | - Profit on bank accounts | 326 | 715 |
| | | (Unaudited) March 31, 2020 (Rupees | (Audited) December 31, 2019 |
| | Balances | (Парссо | 000) |
| | Associated companies | | |
| | - Contribution due but unpaid | 2,095 | 1,307 |
| | - Claim outstanding | 1,481 | 1,741 |
| | - Bank balance | 4,528 | 59,808 |

14 SEGMENT INFORMATION

14.1 Participants' Takaful Fund

| 14.1 | Participants Takaful Fund | For t | he quarter end | led March 31 | 2020 (Unaud | lited) |
|------|---|---------------------------|----------------------------|-------------------------|-------------------|-------------------------------|
| | | Fire and property | Marine and transport | Motor Rupees in '000' | Other classes | Aggregate |
| | | | (F | iupees iii 000 |) | |
| | Gross Written Contribution (inclusive of Administrative Surcharge) | 9,384 | 5,190 | 17,997 | 1,935 | 34,506 |
| | Takaful contribution earned Takaful contribution ceded to retakaful operators | 9,284 (7,663) | 5,626 (4,651) | 9,925 (1,716) | 527 (438) | 25,362 (14,468) |
| | Net takaful contribution | 1,621 | 975 | 8,209 | 89 | 10,894 |
| | Net underwriting income | 1,621 | 975 | 8,209 | 89 | 10,894 |
| | Takaful claims Retakaful claims and other recoveries | 118 159 | 185 (29) | (11,974) (144) | (56) 43 | (11,727) 29 |
| | Net claims Commission income | 277 1,279 | 156 1,016 | (12,118) 32 | (13) 97 | (11,698) 2,424 |
| | Wakala expensed during the period | (1,438) | (865) | (7,284) | (79) | (9,666) |
| | Underwriting result | 1,739 | 1,282 | (11,161) | 94 | (8,046) |
| | Profit on bank balances | | | | | 326 |
| | Deficit for the period | | | | | (7,720) |
| | Segment assets Unallocated assets | 25,179 | 15,258 | 26,918 | 1,429 | 68,784 47,461 |
| | Total assets | | | | | 116,245 |
| | Segment liabilities Unallocated liabilities | 41,206 | 24,970 | 44,050 | 2,339 | 112,565 15,410 |
| | Total liabilities | | | | | 127,975 |
| 14.2 | Operator's Fund | | | | | |
| | Wakala fee Commission expense Management expenses | 3,538 (1,416) (232) | 2,144 (826) (128) | 3,783 (501) (446) | 201 73 (48) | 9,666 (2,670) (854) |
| | Underwriting result Investment income Profit on bank balances Other expenses | 1,890 | 1,190 | 2,836 | 226 | 6,142 1,047 54 (646) |
| | Loss before taxation | | | | | 6,597 |
| | Income tax expense | | | | | (1,913) |
| | Profit after tax for the period | | | | | 4,684 |
| | Segment assets Unallocated assets | 1,935 | 1,173 | 2,069 | 110 | 5,287 72,670 |
| | Total assets | | | | | 77,957 |
| | Segment liabilities Unallocated liabilities | 938 | 568 | 1,002 | 53 | 2,561 19,844 |
| | Total liabilities | | | | | 22,405 |

14 SEGMENT INFORMATION

14.1 Participants' Takaful Fund

| 1-1.1 | r dittorpanto rakarari ana | For the quarter ended March 31, 2019 (Unaudited) | | | | | |
|-------|--|--|------------------------------|---------------------------|--------------------------|----------------------------------|--|
| | | Fire and property | Marine and transport | Motor | Other classes | Aggregate | |
| | | | (R | upees in '000 |) | | |
| | Gross Written Contribution (inclusive of Administrative Surcharge) | 6,207 | 4,078 | 8,047 | 249 | 18,581 | |
| | Takaful contribution earned Takaful contribution ceded to retakaful operators | 3,511 (2,967) | 2,767 (2,000) | 2,756 (580) | 113 (92) | 9,147 (5,639) | |
| | Net takaful contribution | 544 | 767 | 2,176 | 21 | 3,508 | |
| | Net underwriting income | 544 | 767 | 2,176 | 21 | 3,508 | |
| | Takaful claims Retakaful claims and other recoveries | 47 (39) | 78 (56) | (1,498) 116 | 7 (2) | (1,366) 19 | |
| | Net claims Wakala expensed during the period | (901) | (700) | (1,382) | 5 (29) | (1,347) (2,297) | |
| | Underwriting result | (349) | 89 | 127 | (3) | (136) | |
| | Profit on bank balances | | | | | 111 | |
| | Deficit for the period | | | | | (25) | |
| | Segment assets Unallocated assets | 17,660 | 2,500 | 6,872 | 536 | 27,568 6,581 | |
| | Total assets | | | | | 34,149 | |
| | Segment liabilities Unallocated liabilities | 19,319 | 2,735 | 7,517 | 587 | 30,158 4,838 | |
| | Total liabilities | | | | | 34,996 | |
| 14.2 | Operator's Fund | | | | | | |
| | Wakala fee Commission income Commission expense Management expenses | 901 529 (412) (251) | 700 512 (470) (165) | 667 9 (77) (326) | 29 21 (21) (10) | 2,297 1,071 (980) (752) | |
| | Underwriting result Investment income Profit on bank balances Other expenses | 767 | 577 | 273 | 19 | 1,636 666 604 (865) | |
| | Loss before taxation | | | | | 2,041 | |
| | Segment assets Unallocated assets | 804 | 114 | 313 | 24 | 1,255 54,048 | |
| | Total assets | | | | | 55,303 | |
| | Segment liabilities Unallocated liabilities | 2,512 | 356 | 978 | 76 | 3,922 4,271 | |
| | Total liabilities | | | | | 8,193 | |
| | | | | | | | |

15 GENERAL

Figures have been rounded off to the nearest Thousand Rupee.

16 DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on May 28th 2020 by the Board of Directors of the Company.

RAFIQ M. HABIB Chairman

Director

MANSOOR G. HABIB SHAHID GHAFFAR SHABBIR GULAMALI MURTAZA HUSSAIN Director

Chief Executive

Chief Financial Officer

TO ALL MEMBERS OF THE COMPANY

STATEMENT UNDER SECTION 213 OF THE COMPANIES ACT, 2017

This is to inform you that the Board of Directors of the Company in their meeting held on May 28, 2020 approved appointment and remuneration of Mr. Aun Mohammad A. Habib as an Executive Director of the Company for the term of three years from May 10, 2020 to May 10, 2023.

He will be entitled to a salary of Rs. 1,650,000 per month, subject to an increment not exceeding 20% per annum. In addition, he shall be entitled for all other benefits incidental or relating to such office.

By order of the Board

Karachi: May 28, 2020 Muhammad Maaz Akbar Company Secretary