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### **Company Information**

#### **Board of Directors**

Chairman Rafiq M. Habib

**Directors** Abbas D. Habib

Mazher Ali Jumani

Mansoor G. Habib

Mohamedali R. Habib

Sajjad Hussain Habib

Aun Mohammad A. Habib

**Managing Director** 

& Chief Executive Ali Raza D. Habib

**Company Secretary /** 

**Executive Director** 

Shabbir Gulamali

**Auditors** M/s. KPMG Taseer Hadi & Co.

**Chartered Accountants** 

**Share Registrar** M/s. Noble Computer Services (Pvt.) Ltd.

> Mezzanine Floor, House of Habib Building, Siddiqsons Tower, 3 Jinnah Cooperative Housing Society, Main Shahrah-e-Faisal,

Karachi-75350

**Registered Office** 1st Floor, State Life Bldg. No. 6,

Habib Square, M. A. Jinnah Road, P.O. Box 5217, Karachi-74000,

Pakistan

Tel : (92-21) 32424030/38/39 : (92-21) 32421600 Fax : (92-21) 111 03 03 03 Website: www.habibinsurance.net

#### **DIRECTORS' REVIEW**

The Shareholders,

The Directors are pleased to present the unaudited accounts for the period ended 30th September 2012.

By the Grace of Allah, the net profits of the Company increased to Rs.106.19 million for the period ended 30th September 2012 as compared to Rs. 61.32 million for the previous years' nine months due to a substantial rise in the investment income covering the reduction in underwriting profits. The earnings per share was Rs. 1.07. The gross underwritten premium also went up to Rs. 765.05 million from Rs. 693.95 million of the corresponding period last year, however underwriting results were at a reduced level due to marginal increase in claims.

Investment income rose from Rs. 75.16 million to Rs. 115.88 million for the period under review. Capital gains showed a marked improvement rising to Rs. 40.37 million and there has once again been an impressive dividend income of Rs. 70.08 million.

As we enter the final phase of the year we feel positive with certain encouraging signs around us. The declining trend in CPI inflation figures and corresponding cuts in discount rate are important factors. We are indeed hopeful that Inshallah the progress achieved till now will follow through towards a successful closing of the year.

On behalf of the Board of Directors

ALI RAZA D. HABIB
Managing Director
& Chief Executive

Karachi: October 25, 2012

### Condensed Interim Balance Sheet as at September 30, 2012 (Unaudited)

	Unaudited September 30, 2012	Audited December 31, 2011 s in '000)	at September 66, 2012 (Shadanea)	Note	Unaudited September 30, 2012 (Rupees	Audited December 31, 2011 s in '000)
Share Capital and Reserves Authorised share capital 100,000,000 ordinary shares of Rs. 5 each  Paid-up share capital Retained earnings Reserves	495,499 122,033 254,122	450,454 173,504 254,122	Cash and Bank Deposits Cash and other equivalents Current and other accounts  Loans to employees Secured and considered good		1,732 28,282 30,014 30,437	902 49,530 50,432 31,237
Total Equity	871,654	878,080	Investments  Deferred Taxation	6	1,022,195 23,288	916,434 19,445
Underwriting Provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned Total underwriting provisions  Deferred Liability Staff retirement benefits	206,454 421,446 46,420 674,320	209,927 363,602 37,137 610,666	Current Assets - others Premiums due but unpaid Amounts due from other insurers/ reinsurers Accrued investment income Reinsurance recoveries against outstanding claims Deferred commission expense Advance, deposit and prepayments Sundry receivables		294,038 158,374 4,378 120,505 45,234 247,183 11,047	204,360 123,623 3,006 124,995 38,170 171,781 180,468
Creditors and Accruals Premiums received in advance Amounts due to other insurers/ reinsurers Accrued expenses Taxation – provision less payments Other creditors and accruals  Other Liabilities	3,628 165,305 10,109 38,199 175,211 392,452	13,583 130,152 10,861 49,959 134,828 339,383	Fixed Assets  Tangible and intangible Furniture, fixtures and office equipment Computer and related equipment Motor vehicles Capital work in progress	7	6,309 1,026 807 3,750	7,840 1,139 898 3,750
Unclaimed dividends  TOTAL LIABILITIES	33,487 1,127,311	25,911 999,996	Computer software		12,272	14,125
TOTAL EQUITY AND LIABILITIES	 1,998,965	1,878,076	TOTAL ASSETS		 1,998,965	1,878,076
The approval actor 4 to 40 forms on internal actor 4 to 40 for						

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

#### Condensed Interim Profit and Loss Account for the nine months ended September 30, 2012 (Unaudited)

(Rupees in '000)

			Quarter ended	September 30		
Revenue Account	Fire and Property	Marine and Transport	Motor	Other Classes	2012 Aggregate	2011 Aggregate
Net premium revenue Net claims Expenses Net commission	25,662 (1,539) (13,869) 4,979	41,406 (22,904) (10,132) (3,977)	33,304 (23,978) (5,068) (3,081)	20,272 (12,233) (6,197) (1,107)	120,644 (60,654) (35,266) (3,186)	114,425 (67,133) (25,375) (3,451)
Underwriting result	15,233	4,393	1,177	735	21,538	18,466
Investment income Other income General and administration expenses					35,808 1,650 (14,187)	20,011 1,033 (20,266)
					23,271	778
Profit before tax					44,809	19,244
Provision for taxation - Current - Deferred					(6,506) 1,433	(2,222) 103
					(5,073)	(2,119)
Profit after tax					39,736	17,125
Other comprehensive income					_	_
Total comprehensive income					39,736	17,125

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

### Condensed Interim Profit and Loss Account for the nine months ended September 30, 2012 (Unaudited)

							(Rupees in '000)
			N	Nine months end	ed September 30	)	
	lote	Fire and Property	Marine and Transport	Motor	Other Classes	2012 Aggregate	2011 Aggregate
Revenue Account		70.700	100 545	100.010			
Net premium revenue Net claims		76,733 (14,014)	102,545 (65,776)	100,918 (68,138)	57,715 (44,542)	337,911 (192,470)	320,742 (182,617)
Expenses		(41,585)	(25,107)	(12,791)	(24,944)	(104,427)	(90,124)
Net commission		13,692	(8,786)	(8,538)	(1,850)	(5,482)	(7,785)
Underwriting result		34,826	2,876	11,451	(13,621)	35,532	40,216
Investment income Other income						115,871 5,583	75,160 3.667
General and administration expenses						(41,768)	(50,328)
						79,686	28,499
Profit before tax						115,218	68,715
Provision for taxation - Current						(12,874)	(10,830)
- Deferred						3,843	3,434
						(9,031)	(7,396)
Profit after tax						106,187	61,319
Other comprehensive income							
Total comprehensive income						106,187	61,319
Profit and loss appropriation account							
Balance at commencement of the year						173,504	197,360
Issue of bonus shares @ 10% (2010: 12.5%)						(45,045)	(50,051)
Final dividend for the year ended December 31,							
2011 at Rs. 1.25 per share (2010: Rs. 1.25 per share)						(112,613)	(100,101)
Profit after tax for the period						(157,658) 106,187	(150,152) 61,319
'							<del></del>
Balance unappropriated profit at end of the nine months						122,033	108,527
							(Restated)
go p or entered or entered	9				Rupees	1.07	0.62
The annexed notes 1 to 12 form an integral part of these co	ondens	ed interim financia	al statements.				

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

### Condensed Interim Statement of Cash Flows for the nine months ended September 30, 2012 (Unaudited)

	September 30, 2012	September 30, 2011		September 30, 2012	September 30, 2011
	(Rupee	s in '000)		(Rupees	s in '000)
Operating activities			Reconciliation to Profit and Loss Account		
Operating activities			Operating cash flows	72,598	85,662
a) Underwriting activities			Depreciation expense	(2,447)	(6,407)
Premiums received	630,661	580,222	Profit on disposal of fixed assets	271	544
Reinsurance premiums paid	(397,640)	(296,988)	Dividends paid	7,576	2,451
Claims paid	(325,165)	(256,299)	Increase in assets other than cash Increase in liabilities	33,557 (136,056)	171,809 (265,123)
Reinsurance and other recoveries	133,713	115,850	increase in liabilities		
Commissions paid	(51,594)	(50,666)		(24,501)	(11,064)
Commissions received	84,938	76,634	Other adjustments	24.005	5.750
Other underwriting receipts		137	Income tax paid	24,635	5,759
Net cash inflow from underwriting activities	74,913	168,890	Provision for gratuity Gratuity paid	(3,705)	(3,781) 1,124
b) Other operating activities			Profit/ Return received	10,279	8,229
b) Other operating activities			Dividends received	67,454	39,440
Income tax paid	(24,635)	(5,759)	Capital gain	40,370	29,008
General management expenses paid	(149,746)	(138,289)	Provision for taxation	(9,032)	(7,396)
Other operating receipts	169,143	60,599		130,688	72,383
Loans advanced	(6,810)	(743)		130,000	72,303
Loans repayments received	9,733	964	Profit after taxation	106,187	61,319
Net cash outflow from other operating activities	(2,315)	(83,228)	- m		
Total cash inflow from all operating activities	72,598	85,662	Definition of cash		
Investment activities			Cash comprises of cash in hand, policy stamps, bank b		
Profit/ Return received	10,279	8,229	in hand and which are used in the cash management fu	unction on a day-to-day basis	S.
Dividends received	67,454	39,440	Cash for the purpose of the Statement of Cash Flow	ws consists of:	
Payments for investments	(801,297)	(683,058)	Cash and other equivalents		
Proceeds from disposal of investments	735,907	616,291	Cash in hand	1,655	1,532
Fixed capital expenditure	(675)	(3,076)	Stamps in hand	77	112
Proceeds from disposal of fixed assets	353	882		1,732	1,644
Total cash inflow/ (outflow) from investing activities	12,021	(21,292)	Current and other accounts		
Financing activities			Current accounts	7,071	3,616
Dividends paid	(105,037)	(97,650)	PLS accounts	21,211	19,458
Total cash outflow from financing activities	(105,037)	(97,650)		28,282	23,074
Net cash outflow from all activities	(20,418)	(33,280)		30,014	24,718
Cash and cash equivalent at beginning of the year	50,432	57,998			
Cash and cash equivalent at end of the period	30,014	24,718	The annexed notes 1 to 12 form an integral part of thes	se condensed interim financia	al statements.
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RAFIQ M. HABIB Chairman

MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

#### Condensed Interim Statement of Changes in Equity for the nine months ended September 30, 2012 (Unaudited)

(Rupees in '000) Share Capital Capital Reserves Revenue Reserves Issued. Reserve for exceptional Retained subscribed General and paid-up losses reserve earnings Total Balance as at January 1, 2011 400,403 9,122 245,000 197,360 851,885 Total comprehensive income for the period Profit for the nine months ended September 30, 2011 61,319 61,319 Transactions with owners recorded directly in equity Bonus shares distribution for the year ended December 31, 2010 at 12.5% 50,051 (50,051)Final dividend for the year ended December 31, 2010 of Rs. 1,25 per share (100,101)(100,101)9.122 245.000 Balance as at September 30, 2011 450,454 108.527 813,103 Total comprehensive income for the period 64,977 Profit for the three months ended December 31, 2011 64,977 Balance as at December 31, 2011 450,454 9,122 245,000 173,504 878,080 Total comprehensive income for the period Profit for the nine months ended September 30, 2012 106,187 106,187 Transactions with owners recorded directly in equity Bonus share distribution for the year ended December 31, 2011 @ 10% 45,045 (45,045)Final dividend for the year ended December 31, 2011 of Rs. 1.25 per share (112,613)(112,613)45.045 (157,658)(112,613)Balance as at September 30, 2012 495,499 9,122 245,000 122,033 871,654

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

#### Condensed Interim Statement of Premiums for the nine months ended September 30, 2012 (Unaudited)

(Rupees in '000)

Business underwritten inside Pakistan					Quarter ended	September	30			
Class	Premiums written	Unearned pre Opening	mium reserve Closing	Premiums earned	Reinsurance ceded	Prepaid repremiun	einsurance n ceded Closing	Reinsurance expense	2012 Net premium revenue	2011 Net premium revenue
Direct and facultative										
<ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes</li> <li>Total</li> </ol>	67,983 56,057 27,765 22,655 174,460	233,557 36,483 75,841 145,648 491,529	204,533 28,654 68,453 119,806 421,446	97,007 63,886 35,153 48,497 244,543	51,370 20,288 2,217 12,682 86,557	164,654 12,071 921 86,141 263,787	144,679 9,879 1,289 70,598 226,445	71,345 22,480 1,849 28,225 123,899	25,662 41,406 33,304 20,272 120,644	31,550 31,833 31,577 19,465 114,425
		Nine months ended September 30								
Direct and facultative										
<ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes</li> <li>Total</li> </ol>	304,658 183,937 93,710 182,740 765,045	185,181 30,538 81,013 66,870 363,602	204,533 28,654 68,453 119,806 421,446	285,306 185,821 106,270 129,804 707,201	235,574 82,060 5,833 109,326 432,793	117,678 11,095 808 33,361 162,942	144,679 9,879 1,289 70,598 226,445	208,573 83,276 5,352 72,089 369,290	76,733 102,545 100,918 57,715 337,911	85,785 96,781 91,961 46,215 320,742

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

### Condensed Interim Statement of Claims for the nine months ended September 30, 2012 (Unaudited)

(Rupees in '000)

									(тар	ees III 000)
Business underwritten inside Pakis	stan				Quarter end	ded Septemb	er 30			
Class	Claims	Outstandi	ng claims	Claims	Reinsurance and other recoveries	Reinsuranc recoveries i outstandi	n respect of	Reinsurance and other recoveries	2012 Net claims	2011 Net claims
	paid	Opening	Closing	expense	received	Opening	Closing	revenue	expense	expense
Direct and facultative										
1. Fire and Property	19,217	91,046	91,635	19,806	14,650	72,165	75,782	18,267	1,539	9,683
2. Marine and Transport	17,337	26,571	33,787	24,553	3,090	11,024	9,583	1,649	22,904	16,439
3. Motor	21,332	35,810	43,981	29,503	2,434	10,067	13,158	5,525	23,978	30,217
4. Other Classes	14,500	31,224	37,051	20,327	4,518	18,406	21,982	8,094	12,233	10,794
Total	72,386	184,651	206,454	94,189	24,692	111,662	120,505	33,535	60,654	67,133
					Nine months	ended Septe	mber 30			
Direct and facultative										
1. Fire and Property	98,303	99,397	91,635	90,541	76,335	75,590	75,782	76,527	14,014	28,546
2. Marine and Transport	85,354	37,280	33,787	81,861	26,578	20,076	9,583	16,085	65,776	48,087
3. Motor	80,377	42,764	43,981	81,594	8,103	7,805	13,158	13,456	68,138	72,289
4. Other Classes	61,131	30,486	37,051	67,696	22,696	21,524	21,982	23,154	44,542	33,695
Total	325,165	209,927	206,454	321,692	133,712	124,995	120,505	129,222	192,470	182,617

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

#### Condensed Interim Statement of Expenses for the nine months ended September 30, 2012 (Unaudited)

(Rupees in '000)

Business underwritten inside	Pakistan	Quarter ended September 30						(IVG	pees in '000)
Class	Commissions paid or payable	Opening deferred commission	Closing deferred commission	Net commission expense	Other management expenses	Underwriting expense	*Commissions from reinsurers	2012 Net underwriting expense	2011 Net underwriting expense
Direct and facultative									
1. Fire and Property	9,240	29,911	27,106	12,045	13,869	25,914	17,024	8,890	7,532
2. Marine and Transport	9,105	6,072	4,679	10,498	10,132	20,630	6,521	14,109	8,849
3. Motor	2,123	7,069	6,057	3,135	5,068	8,203	54	8,149	8,111
4. Other Classes	1,920	8,604	7,392	3,132	6,197	9,329	2,025	7,304	4,334
Total	22,388	51,656	45,234	28,810	35,266	64,076	25,624	38,452	28,826
				Ni	ine months ende	ed September 3	0		
Direct and facultative									
1. Fire and Property	40,184	21,761	27,106	34,839	41,585	76,424	48,531	27,893	28,777
2. Marine and Transport	29,023	5,218	4,679	29,562	25,107	54,669	20,776	33,893	29,992
3. Motor	7,084	7,645	6,057	8,672	12,791	21,463	134	21,329	26,796
4. Other Classes	11,910	3,546	7,392	8,064	24,944	33,008	6,214	26,794	12,344
Total	88,201	38,170	45,234	81,137	104,427	185,564	75,655	109,909	97,909
4. Other Classes	11,910	3,546	7,392	8,064	24,944	33,008	6,214	26,794	

<sup>\*</sup>Commission from reinsurers is arrived at after taking the impact of the opening and closing balances of unearned commission.

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

Condensed Interim Statement of Investment Income for the nine months ended September 30, 2012 (Unaudited)

	Quarte Septen	r ended nber 30,	Nine mon Septem	ths ended ber 30,
	2012	2011 (Rupees in	2012	2011
Income from Non-Trading Investments				
Held-to-maturity				
Return on Government Securities	1,706	883	5,017	3,561
Available-for-sale				
Dividend income	16,385	15,514	70,079	41,051
Return on fixed income securities	161	472	822	2,007
Gain on sale of available-for-sale investments	28,802	(164)	40,370	29,008
	45,348	15,822	111,271	72,066
Provision for impairment in the value of				
available-for-sale investments - net	(11,087)	3,306	_	_
Investment related expenses	(159)	_	(417)	(467)
	(11,246)	3,306	(417)	(467)
Net investment income	35,808	20,011	115,871	75,160

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MAZHER ALI JUMANI Director MANSOOR G. HABIB Director

# Notes to the Condensed Interim Financial Statements for the nine months ended September 30, 2012 (Unaudited)

#### 1. STATUS AND NATURE OF BUSINESS

Habib Insurance Company Limited (the Company) was incorporated as a Public Limited Company in the year 1942 under the Companies Act, 1913 (now the Companies Ordinance, 1984). The registered office of the Company is situated at Habib Square, M.A. Jinnah Road, Karachi and the shares of the Company are quoted on the Karachi and Lahore Stock Exchanges. The Company is engaged in general insurance business.

#### 2. BASIS OF PREPARATION

These condensed interim financial statements are unaudited and are being submitted to shareholders as required under section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi and Lahore Stock Exchanges. These condensed interim financial statements have been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan and in the format prescribed by the Securities and Exchange Commission of Pakistan in its Circular No. 7 of 2003.

These condensed interim financial statements do not include all of the information and disclosures as required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2011.

#### 3. ACCOUNTING POLICIES

The accounting policies and method of computation adopted in the preparation of the condensed interim financial statements are consistent with those followed in the preparation of the annual financial statements of the Company for the year ended December 31, 2011.

#### 4. ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended December 31, 2011.

#### 5. FINANCIAL AND INSURANCE RISK MANAGEMENT

The Company's financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements as at and for the year ended December 31, 2011.

	Note	Unaudited September 30, 2012 (Rupee	Audited December 31, 2011 s in '000)
6. INVESTMENTS		(11400	o 000)
Held-to-maturity Government securities Pakistan Investment Bonds	6.1	52,068	47,941
Available-for-sale			
Units of open end mutual funds deposited with the State Bank of Pakistan - quoted Units of open end mutual funds Term Finance Certificates - quoted Modaraba Certificates - quoted Ordinary shares of quoted/ unquoted companies Ordinary shares of quoted companies/ units of open end mutual funds (related parties)		349 5,000 6,431 14,823 265,770 677,754 970,127 1,022,195	349 5,000 7,988 14,823 319,087 521,246 868,493 916,434

- 6.1 This represents Pakistan Investment Bonds having face value of Rs. 53.5 million [December 31, 2011: Rs. 50 million]. These carry mark-up ranging from 11.25% to 11.75% [December 31, 2011: 11.25% to 11.75%] and will mature between July 22, 2013 to August 30, 2015. These have been deposited with the State Bank of Pakistan (SBP) as statutory deposit in accordance with the requirements of circular no. 15 of 2008 dated July 7, 2008 issued by the Securities and Exchange Commission of Pakistan.
- 6.2 The aggregate market value of the above investments is Rs. 1,195.984 million (December 31, 2011: Rs. 866.315 million).

#### 7. FIXED ASSETS

Opening written down value	14,125	38,948
Add: Additions during the period/ year - at cost - Furniture, fixtures and office equipment - Computer and related equipment - Motor vehicles - Capital work in progress	58 491 126 –	584 609 2,002 750
	675	3,945
Less: Written down value of deletions during the period/ year Depreciation/ amortisation for the period/ year	(81) (2,447) (2,528)	(20,222) (8,546) (28,768)
Closing written down value	12,272	14,125

#### 8. TRANSACTIONS WITH RELATED PARTIES

9.

**8.1** Related parties of the Company comprise of associated companies, companies with common directors, major shareholders, staff retirement funds, directors and key management personnel. Details of balances and transactions with related parties during the nine months ended September 30, 2012 are as follows:

		er ended	Nine months ended September 30,		
	Septer 2012	mber 30, 2011	Septer 2012	nber 30, 2011	
	2012		s in '000)	2011	
Transactions with related parties		(itupee	3 111 000)		
Premiums written	44,296	54,417	350,331	304,888	
Claims paid	23,514	19,886	123,265	61,102	
Dividends received	7,700	9,838	44,978	23,378	
Dividends paid	_	_	10,401	9,245	
Investments made	217,068	30,000	690,332	448,823	
Investments sold	190,000	40,000	560,500	321,500	
Interest received on bank accounts	982	1,002	3,188	2,986	
Bank charges	46	232	185	433	
Share registrar fees paid	72	65	351	198	
Brokerage expenses paid	160	_	784	722	
Contribution to the provident fund	824	691	2,532	2,010	
Remuneration of key management personnel	8,103	9,127	22,048	14,858	
		(Number of s	hares / units)		
Bonus shares received	_	1,637,168	270,519 <sup>°</sup>	1,637,168	
Bonus shares issued	_	, ,	832,090	799,545	
Bonus units received	_	32,707	_	32,707	
BASIC AND DILUTED EARNINGS PER SHARE					
BASIC AND DIEGIED LANNINGS I EN SHANE		r ended	Nine mor	nths ended	
		ember 30,		nber 30,	
	2012	2011	2012	2011	
Profit after tax for the period					
(Rupees in '000)	39,736	17,125	106,187	61,319	
		(Restated)		(Restated)	
Weighted average number of ordinary shares in issue during the period (in '000)	99,100	99,100	99,100	99,100	
in out	====			====	
Earnings per share (Rupees)	0.40	0.17	1.07	0.62	

No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

The number of shares for the prior period have also been adjusted for the effect of bonus shares issued during the current period.

#### 10. OPERATING SEGMENTS

Class of business-wise revenue and results have been disclosed in the condensed interim profit and loss account prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 and IFRS 8 - "Operating Segments". The following table presents information regarding segment assets and liabilities as at September 30, 2012 and December 31, 2011.

	Fire and Property		Marine and Transport		Motor		Other Classes		Total	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
	(Rupees in '000)									
Segment assets	345,685	268,226	225,147	173,360	128,761	107,784	157,276	118,845	856,869	668,215
Unallocated corporate assets									1,142,096	1,209,861
Consolidated corporate assets									1,998,965	1,878,076
Segment liabilities	396,378	344,032	258,163	222,355	147,644	138,245	180,340	152,434	982,525	857,066
Unallocated corporate liabilities									144,786	142,930
Consolidated corporate liabilities									1,127,311	999,996

#### 11. AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on October 25, 2012 by the Board of Directors of the Company.

#### 12. GENERAL

Figures have been rounded off to the nearest thousand rupees.