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### **Company Information**

### **Board of Directors**

Chairman : Rafiq M. Habib

**Directors** : Abbas D. Habib

Mazher Ali Jumani

Mansoor G. Habib

Mohamedali R. Habib

Sajjad Hussain Habib

Aun Mohammad A. Habib

**Managing Director** 

& Chief Executive : Ali Raza D. Habib

Company Secretary : Shabbir Gulamali

Auditors : M/s. KPMG Taseer Hadi & Co.

**Chartered Accountants** 

Share Registrar : M/s. Noble Computer Services (Pvt.) Ltd.

First Floor, House of Habib Building, Siddiqsons Tower, 3 Jinnah Cooperative Housing Society, Main Shahrah-e-Faisal,

Karachi-75350

**Registered Office** : 1st Floor, State Life Bldg. No. 6,

Habib Square, M. A. Jinnah Road, P.O. Box 5217, Karachi-74000,

Pakistan

Tel : (92-21) 32424030/38/39 Fax : (92-21) 32421600 UAN : (92-21) 111 03 03 03 Website : www.habibinsurance.net

#### **DIRECTORS' REVIEW**

The Shareholders,

The Directors are pleased to present the unaudited accounts for the period ended 30th September 2013.

By the Grace of Allah, the overall performance of the Company for the nine months ended 30th September 2013 have been very encouraging with impressive results in underwriting as well as on investment returns.

The net premium at Rs. 337.2 million stands sustained at around the same level as the previous year but the underwriting results have shown a marked improvement rising to Rs. 48.5 million, an increase of 36%, mainly because of the favourable claims experience as compared to last year. The investment income has remarkably risen to Rs. 168.9 million as against Rs. 115.9 million largely due to the factor of capital gains with marginal improvement on the dividend income.

Consequently, the net profit after tax has been Rs. 166.7 million as against Rs. 106.2 million for the same period last year, thus recording an earnings of Rs. 1.68 per share upto the third quarter 2013 as against Rs. 1.07 of the corresponding period last year.

We pray to Allah for the safety and welfare of the people and the stability and economic progress of the Nation. We also look forward to meet the exciting challenges for the last quarter 2013 and Inshallah for all round satisfactory performance.

On behalf of the Board of Directors

ALI RAZA D. HABIB Managing Director & Chief Executive

Karachi: October 29, 2013

### Condensed Interim Balance Sheet as at September 30, 2013 (Unaudited)

	Note	Unaudited September 30, 2013	Audited December 31, 2012 Restated		Note	Unaudited September 30, 2013	Audited December 31, 2012 Restated
		(Rupee	s in '000)			(Rupees in '000)	
Share Capital and Reserves Authorised share capital 100,000,000 ordinary shares of Rs. 5 each		500,000	500,000	Cash and Bank Deposits  Cash and other equivalents  Current and other accounts		1,279 127,489	848 77,750
Paid-up share capital Retained earnings Reserves		495,499 199,794 254,122	495,499 206,644 254,122	Loans to employees Secured and considered good		128,768 30,234	78,598 29,221
Total Equity		949,415	956,265	Investments	8	986,765	1,056,208
Underwriting Provisions Provision for outstanding claims (including IBNR) Provision for unearned premium		219,286 406,935	184,482 380,692	Deferred Taxation  Current Assets - others  Premiums due but unpaid - unsecured		26,494	26,464
Commission income unearned  Total underwriting provisions		53,445 679,666	42,213 607,387	Amounts due from other insurers/ reinsurers Accrued investment income Reinsurance recoveries against outstanding claims		134,102 4,593 116,521	153,310 4,450 113,480
Deferred Liability Staff retirement benefits		32,463	29,473	Salvage recoveries outstanding Deferred commission expense Advances, deposits and prepayments		21,043 45,591 234,120	11,110 50,120 209,335
Creditors and Accruals  Premiums received in advance  Amounts due to other insurers/ reinsurers  Accrued expenses	6	7,560 188,736 7,049	8,287 137,958 9,843	Sundry receivables  Fixed Assets	9	3,606 938,136	35,146 801,648
Taxation – provision less payments Other creditors and accruals	7	37,218 184,313 424,876	40,098 185,380 381,566	Tangible and intangible	10	5.405	5.007
Other Liabilities Unclaimed dividends		35,932	29,277	Furniture, fixtures and office equipment Computer and related equipment Motor vehicles Computer software		5,425 1,446 726 4,358	5,987 1,109 829 3,904
TOTAL LIABILITIES		1,172,937	1,047,703			11,955	11,829
TOTAL EQUITY AND LIABILITIES		2,122,352	2,003,968	TOTAL ASSETS		2,122,352	2,003,968
The annexed notes 1 to 16 form an integral part of th	ese conde	nsed interim financia	al information.				

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman ABBAS D. HABIB

Director

MANSOOR G. HABIB

Director

### Condensed Interim Profit and Loss Account for the nine months ended September 30, 2013 (Unaudited)

(Rupees in '000)

	Quarter ended	September 30		
Marine and Transport	Motor	Other Classes	2013 Aggregate	2012 Aggregate
40,807 (11,989) (8,491) (2,400)	31,628 (29,497) (5,115) (3,541)	19,123 (21,747) (9,215) (187)	113,615 (63,658) (36,069) (240)	120,644 (60,654) (35,266) (3,186)
17,927	(6,525)	(12,026)	13,648	21,538
			14,270 2,964 (10,991)	35,808 1,650 (14,187)
			6,243	23,271
			19,891	44,809
			(6,249) (411)	(6,506) 1,433
			(6,660)	(5,073)
			13,231	39,736
			_	_
			13,231	39,736
	40,807 (11,989) (8,491) (2,400)	Marine and Transport Motor  40,807 31,628 (11,989) (29,497) (8,491) (5,115) (2,400) (3,541)	Transport         Motor         Classes           40,807         31,628         19,123           (11,989)         (29,497)         (21,747)           (8,491)         (5,115)         (9,215)           (2,400)         (3,541)         (187)	Marine and Transport         Motor         Other Classes         2013 Aggregate           40,807         31,628         19,123         113,615           (11,989)         (29,497)         (21,747)         (63,658)           (8,491)         (5,115)         (9,215)         (36,069)           (2,400)         (3,541)         (187)         (240)           17,927         (6,525)         (12,026)         13,648           14,270         2,964         (10,991)           6,243         19,891           (6,660)         (411)           (6,660)         13,231

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman ABBAS D. HABIB Director MANSOOR G. HABIB Director

### Condensed Interim Profit and Loss Account for the nine months ended September 30, 2013 (Unaudited)

				ondod Copto		( )	(Rupees in '000)
			N	line months ende	ed September 30	)	
	Note	Fire and Property	Marine and Transport	Motor	Other Classes	2013 Aggregate	2012 Aggregate Restated
Revenue Account							
Net premium revenue Net claims Expenses Net commission		67,311 (5,896) (49,552) 14,774	116,618 (39,129) (28,288) (9,318)	93,304 (74,218) (14,274) (10,471)	59,979 (53,978) (16,709) (1,624)	337,212 (173,221) (108,823) (6,639)	337,911 (192,470) (104,427) (5,482)
Underwriting result		26,637	39,883	(5,659)	(12,332)	48,529	35,532
Investment income Other income General and administration expenses						168,859 8,638 (40,224)	115,871 5,583 (41,768)
						137,273	79,686
Profit before tax						185,802	115,218
Provision for taxation - Current - Deferred						(19,134) 31	(12,874) 3,843
						(19,103)	(9,031)
Profit after tax						166,699	106,187
Other comprehensive income						(124)	(1,159)
Total comprehensive income						166,575	105,028
Profit and loss appropriation account							
Balance at commencement of the year						210,834	173,504
Issue of bonus shares @ Nil (2011: 10%) Final dividend for the year ended December 31,						_	(45,045)
2012 at Rs. 1.75 per share (2011: Rs. 1.25 per share)						(173,425)	(112,613)
Profit after tax for the period						(173,425) 166,699	(157,658) 106,187
Balance unappropriated profit at end of the nine months						204,108	122,033
Earnings per share of Rs. 5/- each	12				Rupees	1.68	1.07

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman ABBAS D. HABIB

Director

MANSOOR G. HABIB Director

### Condensed Interim Statement of Cash Flows for the nine months ended September 30, 2013 (Unaudited)

	September 30, 2013	September 30, 2012		September 30, 2013	September 30, 2012
		s in '000)			s in '000)
			Reconciliation to Profit and Loss Account		
Operating activities			Operating cash flows	(24,366)	72,598
a) Underwriting activities			Depreciation expense	(2,578)	(2,447)
Premiums received	603,121	630,661	Profit on disposal of fixed assets	22	271
Reinsurance premiums paid	(330,532)	(397,640)	Increase in assets other than cash	144,277	41,133
Claims paid	(286,758)	(325,165)	Increase in liabilities	(125,120)	(136,056)
Reinsurance and other recoveries	135,366	133,713		(7,765)	(24,501)
Commissions paid	(98,651)	(51,594)	Other adjustments		
Commissions received	97,348	84,938	Income tax paid	22,015	24,635
Other underwriting receipts	1,390	_	Provision for gratuity	(3,754)	(3,705)
Net cash inflow from underwriting activities	121,284	74,913	Gratuity paid Profit/ Return received	763 11,519	687 10,279
•			Dividends received	74,927	67,454
b) Other operating activities			Capital gain	88,097	40,370
Income tax paid	(22,015)	(24,635)	Provision for taxation	(19,103)	(9,032)
General management expenses paid	(155,046)	(149,746)			
Other operating receipts	32,423	169,143		174,464	130,688
Loans advanced	(6,966)	(6,810)	Profit after taxation	166,699	106,187
Loans repayments received	5,954	9,733	Trom and taxation		=====
Net cash outflow from other operating activities	(145,650)	(2,315)	Definition of cash		
Total cash (outflow) / inflow from all operating activities	(24,366)	72,598	Cash comprises of cash in hand, policy stamps, bank in hand and which are used in the cash management		
Investment activities			_		
Profit / return received	11,519	10,279	Cash for the purpose of the Statement of Cash FI	ows consists of:	
Dividends received	74,927	67,454	Cash and other equivalents		
Payments for investments	(903,120)	(801,297)	Cash in hand	575	1,655
Proceeds from disposal of investments	1,060,660	735,907	Stamps in hand	704	77
Fixed capital expenditure	(2,725)	(675)		1,279	1,732
Proceeds from disposal of fixed assets	45	353	Current and other accounts		
Total cash inflow from investing activities	241,306	12,021	Current accounts	1,300	7,071
Financing activities			PLS accounts	126,189	21,211
Dividends paid	(166,770)	(105,037)		127,489	28,282
Total cash outflow from financing activities	(166,770)	(105,037)		128,768	30,014
Net cash inflow / (outflow) from all activities	50,170	(20,418)			<del></del>
Cash and cash equivalent at beginning of the year	78,598	50,432	The annexed notes 1 to 16 form an integral part of th	ese condensed interim financia	al information.
Cash and cash equivalent at end of the period	128,768	30,014			

RAFIQ M. HABIB Chairman ABBAS D. HABIB

Director

MANSOOR G. HABIB

Director

Condensed Interim Statement of Changes in Equity for the nine months ended September 30, 2013 (Unaudited)

	Share Capital Capital Reserves		Revenue R	eserves	
	Issued, subscribed and paid-up	Reserve for exceptional losses	General reserve	Retained earnings	Total
		(	Rupees in '000)		
Balance as at January 1, 2012 - as previously reported	450,454	9,122	245,000	173,504	878,080
Restatement due to change in accounting policy on recognition of actuarial losses on defined benefit obligations - net of tax (refer note 3.1)	-	-	-	(1,872)	(1,872)
Balance as at January 1, 2012 - restated	450,454	9,122	245,000	171,632	876,208
Total comprehensive income for the period	400,404	3,122	240,000	17 1,002	070,200
Profit for the nine month period ended					
September 2012	-	-	-	106,187	106,187
Other comprehensive income - restated	_	_	_	(1,159)	(1,159)
	-	-	_	105,028	105,028
Transactions with owners recorded directly in equity					
Bonus share distribution for the year ended December 31, 2011 at 10%	45,045	_	_	(45,045)	_
Final dividend for the year ended December 31, 2011 of Rs. 1.25 per share	_	_	_	(112,613)	(112,613)
	45,045	_	_	(157,658)	(112,613)
Balance as at September 30, 2012 - restated	495,499	9,122	245,000	119,002	868,623
Balance as at January 1, 2013 - restated	495,499	9,122	245,000	206,644	956,265
Total comprehensive income for the period					
Profit for the nine month period ended Sept. 30, 2013 Other comprehensive income - net of tax	-			166,699 (124)	166,699 (124)
	_	-	_	166,575	166,575
Transaction with owners recorded directly in equity					
Final dividend for the year ended December 31, 2012 of Rs. 1.75 per share		_	_	(173,425)	(173,425)
				(173,425)	(173,425)
Balance as at September 30, 2013	495,499	9,122	245,000	199,794	949,415

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman ABBAS D. HABIB

Director

MANSOOR G. HABIB

Director

### Condensed Interim Statement of Premiums for the nine months ended September 30, 2013 (Unaudited)

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Business underwritten inside Pakistan				(	Quarter ended	September 3	30			· · · · · · · · ·
Class	Premiums written	Unearned pre	mium reserve Closing	Premiums earned	Reinsurance ceded	Prepaid repremiun	einsurance n ceded Closing	Reinsurance expense	2013 Net premium revenue	2012 Net premium revenue
Direct and facultative										
<ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes</li> <li>Total</li> </ol>	94,051 59,887 35,760 63,393 253,091	243,255 32,286 67,515 44,652 387,708	232,735 25,580 69,683 78,937 406,935	104,571 66,593 33,592 29,108 233,864	70,555 23,805 2,196 17,161 113,717	181,163 12,776 844 17,885 212,668	169,204 10,795 1,076 25,061 206,136	82,514 25,786 1,964 9,985 120,249	22,057 40,807 31,628 19,123 113,615	25,662 41,406 33,304 20,272 120,644
		Nine months ended September 30								
Direct and facultative										
<ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes</li> <li>Total</li> </ol>	336,272 191,973 96,871 113,390 738,506	201,270 23,024 72,048 84,350 380,692	232,735 25,580 69,683 78,937 406,935	304,807 189,417 99,236 118,803 712,263	261,516 76,350 5,746 37,698 381,310	145,184 7,244 1,262 46,187 199,877	169,204 10,795 1,076 25,061 206,136	237,496 72,799 5,932 58,824 375,051	67,311 116,618 93,304 59,979 337,212	76,733 102,545 100,918 57,715 337,911

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman ABBAS D. HABIB

Director

MANSOOR G. HABIB

Director

### Condensed Interim Statement of Claims for the nine months ended September 30, 2013 (Unaudited)

(Rupees in '000)

									(Rup	ees in 1000
Business underwritten inside Pak	istan				Quarter ended September 30					
Class	Claims	Outstandi	ng claims	Claims	Reinsurance and other recoveries	recoveries i	e and other n respect of ng claims	Reinsurance and other recoveries	2013 Net claims	2012 Net claims
	paid	Opening	Closing	expense	received	Opening	Closing	revenue	expense	expense
Direct and facultative										
1. Fire and Property	6,694	69,816	90,290	27,168	6,296	60,719	81,166	26,743	425	1,539
2. Marine and Transport	15,567	23,394	35,085	27,258	7,920	10,461	17,810	15,269	11,989	22,904
3. Motor	26,491	35,074	42,660	34,077	4,388	9,039	9,231	4,580	29,497	23,978
4. Other Classes	21,334	41,148	51,251	31,437	4,034	23,701	29,357	9,690	21,747	12,233
Total	70,086	169,432	219,286	119,940	22,638	103,920	137,564	56,282	63,658	60,654
					Nine months e	ended Septer	mber 30			
Direct and facultative										
1. Fire and Property	69,416	91,320	90,290	68,386	63,794	82,470	81,166	62,490	5,896	14,014
2. Marine and Transport	72,884	26,558	35,085	81,411	38,114	13,642	17,810	42,282	39,129	65,776
3. Motor	77,857	33,578	42,660	86,939	11,423	7,933	9,231	12,721	74,218	68,138
4. Other Classes	66,601	33,026	51,251	84,826	22,036	20,545	29,357	30,848	53,978	44,542
Total	286,758	184,482	219,286	321,562	135,367	124,590	137,564	148,341	173,221	192,470
							·			

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman

ABBAS D. HABIB Director MANSOOR G. HABIB

Director

### Condensed Interim Statement of Expenses for the nine months ended September 30, 2013 (Unaudited)

(Rupees in '000)

Business underwritten inside	Pakistan				Quarter ended	September 30			
Class	Commissions paid or payable	Opening deferred commission	Closing deferred commission	Net commission expense	Other management expenses	Underwriting expense	*Commissions from reinsurers	2013 Net underwriting expense	2012 Net underwriting expense
Direct and facultative									
1. Fire and Property	13,987	31,841	31,451	14,377	13,248	27,625	20,265	7,360	8,890
2. Marine and Transport	9,607	5,677	4,411	10,873	8,491	19,364	8,473	10,891	14,109
3. Motor	1,898	7,976	6,255	3,619	5,115	8,734	78	8,656	8,149
4. Other Classes	761	4,605	3,474	1,892	9,215	11,107	1,705	9,402	7,304
Total	26,253	50,099	45,591	30,761	36,069	66,830	30,521	36,309	38,452
				Ni	ne months ende	ed September 3	0		
Direct and facultative									
1. Fire and Property	44,695	29,286	31,451	42,530	49,552	92,082	57,304	34,778	27,893
2. Marine and Transport	30,802	5,781	4,411	32,172	28,288	60,460	22,854	37,606	33,893
3. Motor	7,400	9,548	6,255	10,693	14,274	24,967	222	24,745	21,329
4. Other Classes	5,330	5,505	3,474	7,361	16,709	24,070	5,737	18,333	26,794
Total	88,227	50,120	45,591	92,756	108,823	201,579	86,117	115,462	109,909

<sup>\*</sup>Commission from reinsurers is arrived at after taking the impact of the opening and closing balances of unearned commission.

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman ABBAS D. HABIB

Director

MANSOOR G. HABIB

Director

Condensed Interim Statement of Investment Income for the nine months ended September 30, 2013 (Unaudited)

	Quarter Septem		Nine months ended September 30,		
	2013	2012 (Rupees in	2013 '000)	2012	
Income from Non-Trading Investments					
Held-to-maturity					
Return on Government Securities	459	1,706	4,053	5,017	
Available-for-sale					
Dividend income	30,289	16,385	76,791	70,079	
Return on fixed income securities	185	161	495	822	
Gain on sale of available-for-sale investments	11,140	28,802	88,097	40,370	
	41,614	45,348	165,383	111,271	
Provision for impairment in the value of available-for-sale investments - net	(27,735)	(11,087)	-	-	
Investment related expenses	(68)	(159)	(577)	(417)	
	(27,803)	(11,246)	(577)	(417)	
Net investment income	14,270	35,808	168,859	115,871	

The annexed notes 1 to 16 form an integral part of these condensed interim financial information.

RAFIQ M. HABIB Chairman ABBAS D. HABIB

Director

MANSOOR G. HABIB Director

# Notes to the Condensed Interim Financial Information for the nine months ended September 30, 2013 (Unaudited)

#### 1. STATUS AND NATURE OF BUSINESS

Habib Insurance Company Limited (the Company) was incorporated as a Public Limited Company in the year 1942 under the Companies Act, 1913 (now the Companies Ordinance, 1984). The registered office of the Company is situated at Habib Square, M.A. Jinnah Road, Karachi and the shares of the Company are quoted on the Karachi and Lahore Stock Exchanges. The Company is engaged in general insurance business.

#### 2. BASIS OF PRESENTATION

This condensed interim financial information of the Company for the nine months period ended September 30, 2013 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, Insurance Ordinance, 2000, and SEC (Insurance) Rules, 2002. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984, Insurance Ordinance, 2000, and SEC (Insurance) Rules, 2002, have been followed.

The disclosures made in this condensed interim financial information has been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan (SECP) vide Circular No. 7 of 2003 and IAS 34 - Interim Financial Reporting and do not include all the information required in the annual financial statements. Accordingly, this condensed interim financial information should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2012.

The SECP has allowed the insurance companies to defer the application of IAS 39 - Financial Instruments: Recognition and Measurement in respect of valuation of "available for sale investments". Accordingly, the requirements of IAS 39, to the extent allowed by SECP as aforesaid, have not been considered in the preparation of this condensed interim financial information.

#### 3. ACCOUNTING POLICIES

The accounting policies and method of computation adopted in the preparation of the condensed interim financial information are consistent with those followed in the preparation of the annual financial statements of the Company for the year ended December 31, 2012 except for adoption of IAS 19 (revised) as referred to in note 3.1.

### 3.1 CHANGES IN ACCOUNTING POLICIES

During the period the Company has adopted IAS 19 (Revised) effective from January 1, 2013. The significant changes to IAS 19 are as follows:

- For defined benefit plans, the option to defer recognition of actuarial gains and losses (i.e., the corridor approach) has been removed. As revised, actuarial gains and losses are recognised in other comprehensive income when they occur. Amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income / expense. All other changes in the net defined benefit obligation are recognised directly in other comprehensive income with no subsequent recycling through the profit and loss account.
- The distinction between short-term and long-term employee benefits is based on the expected timing of settlement rather than the employee's entitlement to the benefits.
- The revised standard has new or revised disclosure requirements. The disclosures now include quantitative information regarding the sensitivity of the defined benefit obligation to a reasonably possible change in each significant actuarial assumption.

The adoption of the said amendments has resulted in a change in the Company's accounting policy related to recognition of actuarial gains and losses (note 6.4 to the financial statements for the year ended December 31, 2012). Consequently the Company now recognises all actuarial gains and losses directly in other comprehensive income with no subsequent recycling through the profit and loss account.

Had the said change not been made, the Company's equity as at September 30, 2013 would have been higher by Rs.4.314 million (December 31, 2012: Rs.4.190 million), and staff retirement benefits would have been lower by Rs. 4.314 million (December 31, 2012: Rs.4.190 million)

#### 4. ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended December 31, 2012.

#### 5. FINANCIAL AND INSURANCE RISK MANAGEMENT

The Company's financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements as at and for the year ended December 31, 2012.

6.	AMOUNT DUE TO OTHER INSURERS/ REINSU	Note RERS	Unaudited September 30, 2013 (Rupees	Audited December 31, 2012 s in '000)
	Foreign reinsurers Local reinsurers Co-insurers		58,788 57,393 72,555 188,736	11,984 73,582 52,392 137,958
7.	OTHER CREDITORS AND ACCRUALS			
	Federal excise duty Federal insurance fee Agents commission payable Workers welfare fund payable Sundry creditors		10,766 1,353 135,047 19,295 17,852 184,313	14,366 865 145,472 15,588 9,089 185,380
8.	INVESTMENTS			
	Held-to-maturity Government securities Pakistan Investment Bonds	8.1	54,084	52,429
	Available-for-sale Units of open end mutual funds deposited	8.2		
	with the State Bank of Pakistan - quoted Units of open end mutual funds Term Finance Certificates - quoted Modaraba Certificates - quoted Ordinary shares of quoted/ unquoted companies Ordinary shares of quoted companies/ units of		97 5,252 4,839 14,840 278,593	97 5,252 4,784 14,840 283,519
	open end mutual funds (related parties)		629,060	695,287
			932,681	1,003,779
			986,765	1,056,208

- 8.1 This represents Pakistan Investment Bonds having face value of Rs. 53.50 million (December 31, 2012: Rs. 53.50 million). These carry mark-up ranging from of 11.25% to 11.75% (December 31, 2012: 11.25% to 11.75%) and will mature between August 30, 2015 to July 17, 2022. These have been deposited with the State Bank of Pakistan (SBP) as statutory deposit in accordance with the requirements of Circular No. 15 of 2008 dated July 7, 2008 issued by the Securities and Exchange Commission of Pakistan.
- 8.2 The aggregate market value of the above available-for-sale investments is Rs. 1,201.217 million (December 31, 2012: Rs. 1,180.565 million).

	Unaudited September 30, 2013 (Rupees	Audited December 31, 2012 in '000)
9. SUNDRY RECEIVABLES		
Receivable against sale of investments Other receivables	3,606	31,444 3,702 35,146
10. FIXED ASSETS		
Opening written down value	11,829	10,375
<ul> <li>Add: Additions during the period/ year - at cost</li> <li>- Furniture, fixtures and office equipment</li> <li>- Computer and related equipment</li> <li>- Motor vehicles</li> <li>- Computer software</li> </ul>	520 952 38 1,216	239 803 198 3,750
	2,726	4,990
Less: Written down value of deletions during the period/ year Depreciation/ amortisation for the period/ year	(22) (2,578) (2,600)	(90) (3,446) (3,536)
Closing written down value	11,955	11,829

#### 11. TRANSACTIONS WITH RELATED PARTIES

**11.1** Related parties of the Company comprise of associated companies, companies with common directors, major shareholders, staff retirement funds, directors and key management personnel. Transaction with related parties are carried out at commercial terms and conditions except for compensation to key management personnel which are on employment terms.

Details of balances and transactions with related parties during the nine months ended September 30, 2013 are as follows:

	Quarter	ended	Nine months ended			
	Septen	nber 30,	Septem	ber 30,		
	2013	2012	2013	2012		
		(Rupees in '000)				
Transactions with related parties						
Premium written	83,323	44,296	265,762	350,331		
Claims paid	25,320	23,514	83,381	123,265		
Dividends received	22,022	7,700	59,769	44,978		
Dividend paid	_	-	15,681	10,401		
Investments made	225,000	217,068	709,058	690,332		
Investments sold	217,731	190,000	753,572	560,500		
Interest received on bank accounts	2,206	982	5,250	3,188		
Bank charges	26	46	148	185		
Share registrar fees paid	108	72	266	351		
Brokerage expenses paid	186	160	1,073	784		
Contribution to the provident fund	1,037	824	2,688	2,532		
Remuneration of key management personnel	4,468	8,103	15,665	22,048		
	(Number of shares)					
Bonus shares received	_	_	_	270,519		
Bonus shares issued	_	_	_	832,090		

11.1.1 Remuneration to the key management personnel are in accordance with the terms of their employment. Contribution to the provident fund is in accordance with the Company's staff services rules and other transactions with the related parties are in accordance with the agreed terms.

#### 12. BASIC AND DILUTED EARNINGS PER SHARE

	Quarter		Nine months ended September 30,		
	2013	nber 30, 2012	2013	2012	
Profit after tax for the period (Rupees in '000)	13,231	39,736	166,699	106,187	
Weighted average number of ordinary shares in issue during the period (in '000)	99,100	99,100	99,100	99,100	
Earnings per share (Rupees)	0.13	0.40	1.68	1.07	

No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

#### 13. OPERATING SEGMENTS

Class of business wise revenue and results have been disclosed in the condensed interim profit and loss account prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets and liabilities as at September 30, 2013 and December 31, 2012.

	Fire and Property		Marine an	d Transport	Motor		or Other Classes		Total	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012 Restated
				(Rupees in '000)						
Segment assets	391,099	311,810	243,042	192,434	127,330	114,298	152,437	145,881	913,908	764,423
Unallocated corporate assets									1,208,444	1,239,545
Consolidated corporate assets									2,122,352	2,003,968
Segment liabilities	432,653	366,747	268,865	226,338	140,859	134,436	168,633	171,583	1,011,010	899,104
Unallocated corporate liabilities									161,927	148,599
Consolidated corporate liabilities									1,172,937	1,047,703

#### 14. RECLASSIFICATION

Following reclassifications have been made in these financial statements in order to give better and more appropriate presentation.

From To December 31,

2012

(Rupees in '000)

Salvage Reinsurance Salvage recoveries against recoveries

outstanding outstanding claims outstanding 11,110

#### 15. AUTHORISATION FOR ISSUE

These condensed interim financial information were authorised for issue on October 29, 2013 by the Board of Directors of the Company.

#### 16. GENERAL

**16.1** Figures have been rounded off to the nearest thousand rupees.