## Contents

Company Information	1
Directors' Review	2
Balance Sheet	3
Profit and Loss Account	4
Statement of Comprehensive Income	6
Statement of Changes in Equity	7
Statement of Cash Flows	8
Statement of Premiums	9
Statement of Claims	10
Statement of Expenses	11
Statement of Investment Income	12
Notes to the Financial Statements	13

## **Company Information**

### **Board of Directors**

Chairman	:	Rafiq M. Habib
Directors	:	Abbas D. Habib
		Mansoor G. Habib
		Mohamedali R. Habib
		Sajjad Hussain Habib
		Aun Mohammad A. Habib *
		Ali Fadoo
		* SECP's approval for his appointment as Director is awaited
Managing Director & Chief Executive	:	Ali Raza D. Habib
Company Secretary	:	Shabbir Gulamali
Auditors	:	M/s. Ernst & Young Ford Rhodes Sidat Hyder & Co. Chartered Accountants
Share Registrar	:	M/s. Noble Computer Services (Pvt.) Ltd. Mezzanine Floor, House of Habib Building, Siddiqsons Tower, 3 Jinnah Cooperative Housing Society, Main Shahrah-e-Faisal, Karachi-75350
Registered Office	:	1st Floor, State Life Bldg. No. 6,         Habib Square, M. A. Jinnah Road,         P.O. Box 5217, Karachi-74000,         Pakistan         Tel       : (92-21) 32424030/38/39         Fax       : (92-21) 32421600         UAN       : (92-21) 111 03 03 03         Website       : www.habibinsurance.net

### DIRECTORS' REVIEW

The Shareholders,

The Directors are pleased to present the unaudited accounts for the period ended 30th September 2014.

By the Grace of Allah, the Company has recorded good progress with net profit after tax increasing to Rs. 211.4 million for the nine months of the year as against Rs. 166.7 million of the same period of 2013, recording an earnings of Rs. 1.71 per share against Rs. 1.35 (restated) for the last year.

The underwriting profit of Rs. 53.4 million has shown improvement to the last year's profit of Rs. 48.5 million, which appears more impressive considering Rs.19.2 million, placed in reserves, as excess against the corresponding period of 2013.

The remarkable increase of Rs. 48.0 million in investment income was largely contributed by higher capital gains recorded in the period, which rose to Rs. 132.5 million from Rs. 88.1 million of the previous year. The dividend income for the year till now has been consistent but may reflect a decrease for the last quarter owing to change in tax laws which will affect further dividend to be received from Funds.

We are now well into the last quarter of the year, and are hopeful that Inshallah the year 2014 will close successfully.

On behalf of the Board of Directors

Karachi: October 25, 2014

ALI RAZA D. HABIB Managing Director & Chief Executive

## Condensed Interim Balance Sheet as at September 30, 2014 (Unaudited)

	Note	Unaudited September 30, 2014 (Rupees	Audited December 31, 2013		Note	Unaudited September 30, 2014 (Rupee	Audited December 31, 2013 s in '000)
<ul> <li>Share Capital and Reserves         <ul> <li>Authorised share capital</li> <li>130,000,000 (December 31, 2013: 100,000,000)</li> <li>ordinary shares Rs. 5 each</li> </ul> </li> <li>Paid-up share capital         <ul> <li>Retained earnings</li> <li>Reserves</li> </ul> </li> <li>Total Equity         <ul> <li>Underwriting Provisions</li> <li>Provision for outstanding claims (including IBNR)</li> <li>Provision for premium deficiency</li> </ul> </li> </ul>		650,000 619,374 239,067 254,122 1,112,563 1,049,552 1,516	500,000 495,499 275,414 254,122 1,025,035 336,514 1,516	Cash and Bank Deposits Cash and other equivalents Current and other accounts Loans to employees Secured and considered good Investments Deferred Taxation Current Assets - others Premiums due but unpaid - unsecured	9	39 62,679 62,718 28,662 986,477 21,119 422,528	1,085 59,533 60,618 29,151 1,117,367 27,450 290,674
Total underwriting provisions Deferred Liability Staff retirement benefits		459,499 56,631 1,567,198	400,133 46,324 784,487	Amounts due from other insurers/ reinsurers Accrued investment income Reinsurance recoveries against outstanding claims Salvage recoveries outstanding Deferred commission expense Advance, deposits and prepayments		422,328 244,078 9,908 958,290 24,580 48,447 257,789	155,439 4,594 251,689 21,991 37,343 223,509
Creditors and Accruals Amounts due to other insurers/ reinsurers Accrued expenses Taxation – provision less payments Other creditors and accruals	6 7	43,193 137,342 8,344 41,854 148,771	38,709 176,983 8,747 39,295 128,696	Sundry receivables Fixed Assets Tangible and intangible	10 11	20,884	6,828 992,067
Other Liabilities Unclaimed dividends TOTAL LIABILITIES		336,311 38,316 1,985,018	353,721 35,718 1,212,635	Furniture, fixtures and office equipment Computer and related equipment Motor vehicles Computer software		4,741 1,595 2,556 3,209 12,101	4,790 1,473 682 4,072 11,017
TOTAL EQUITY AND LIABILITIES CONTINGENCIES AND COMMITMENTS	8	3,097,581	2,237,670	TOTAL ASSETS		3,097,581	2,237,670

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director ALI FADOO Director ALI RAZA D. HABIB Managing Director & Chief Executive

## Condensed Interim Profit and Loss Account for the nine months ended September 30, 2014 (Unaudited)

(Rupees in '000)

		-					
			Qu	uarter ended Sep	otember 30,		
Revenue Account	Note	Fire and Property	Marine and Transport	Motor	Other Classes	2014 Aggregate	2013 Aggregate
Net premium revenue Net claims Expenses Net commission Underwriting result		20,798 (4,110) (16,246) <u>6,439</u> 6,881	40,411 (15,083) (9,025) 582 16,885	33,466 (21,468) (6,662) (2,924) 2,412	27,312 (25,187) (9,023) (410) (7,308)	121,987 (65,848) (40,956) <u>3,687</u> 18,870	113,615 (63,658) (36,069) (240) 13,648
Underwinting result		0,001	10,000	2,412	(7,300)	10,070	13,040
Net investment income Other income General and administration expenses						29,848 1,928 (11,854)	14,270 2,964 (10,991)
						19,922	6,243
Profit before tax						38,792	19,891
Provision for taxation - Current - Deferred						(6,000) (389)	(6,249) (411)
						(6,389)	(6,660)
Profit after tax Other comprehensive income - net of tax						32,403	13,231
Total comprehensive income						32,403	13,231
							Restated
Earnings per share of Rs. 5/- each	13				Rupees	0.26	0.11

RAFIQ M. HABIB	MANSOOR G. HABIB	ALI FADOO	ALI RAZA D. HABIB
Chairman	Director	Director	Managing Director
		4	& Chief Executive

### Condensed Interim Profit and Loss Account for the nine months ended September 30, 2014 (Unaudited)

(Rupees in '000) Nine months ended September 30, Fire and Marine and Other 2014 2013 Note Property Transport Motor Classes Aggregate Aggregate **Revenue Account** 337,212 Net premium revenue 61,185 110,496 99,414 73,498 344,593 (9,303) (55,814) (29,319) (30,046) (69,800) (17,064) (68,625) (23,984) (173,221) Net claims (177.047)(108,823 Expenses (126, 908)2,431 (369) 12,783 (6,639) Net commission 19,685 (8,964) 15,753 53,562 3,586 (19,480) 53,421 48,529 Underwriting result Net investment income 216,923 168,859 Other income 6,379 8,638 General and administration expenses (40,224) (41, 989)137,273 181,313 234,734 185,802 Profit before tax Provision for taxation - Current (17,000) (19,134) - Deferred (6,331) 31 (23, 331)(19,103) Profit after tax 211,403 166,699 Other comprehensive income - net of tax \_ (124)Total comprehensive income 211,403 166,575 Profit and loss appropriation account 210,834 Balance at commencement of the year 275,414 Issue of bonus shares for the year ended December 31, 2013 @ 25% (2012: Nil) (123, 875)(173, 425)Final dividend for the year ended December 31, 2013 at Rs. 1.25 per share (2012: Rs. 1.75 per share) (123, 875)(247,750) (173, 425)Profit after tax for the period 211,403 166,699 Other Comprehensive income - net of tax \_ (124) 239,067 203,984 Balance unappropriated profit at end of the nine months Earnings per share of Rs. 5/- each 13 Rupees 1.71 1.35 The annexed notes 1 to 16 form an integral part of these condensed interim financial statements. RAFIQ M. HABIB MANSOOR G. HABIB ALI FADOO ALI RAZA D. HABIB Chairman Director Director Managing Director & Chief Executive

# Condensed Interim Statement of Comprehensive Income for the nine months ended September 30, 2014 (Unaudited)

	Quarter e Septembe		Nine mont Septem		
	2014	014 2013 2014 2013 (Rupees in '000) 403 13,231 211,403 166,699			
Net profit for the period	32,403	13,231	211,403	166,699	
Other comprehensive income					
Actuarial loss on employee benefit obligation	-	_	_	(124)	
Total comprehensive income for the period	32,403	13,231	211,403	166,575	

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director ALI FADOO Director ALI RAZA D. HABIB Managing Director & Chief Executive

# Condensed Interim Statement of Changes in Equity for the nine months ended September 30, 2014 (Unaudited)

	Share Capital Issued, subscribed and paid-up	Capital Reserves Reserve for exceptional losses	Revenue Revenu	eserves Retained earnings	Total
Balance as at January 1, 2013	495,499	9,122	245,000	206,644	956,265
Total comprehensive income for the period					
Profit for the nine month period ended Sept. 30, 2013	-	-	-	166,699	166,699
Other comprehensive income - net of tax	-	-	-	(124)	(124)
	_		_	166,575	166,575
Final dividend for the year ended December 31, 2012 of Rs. 1.75 per share	-	-	-	(173,425)	(173,425)
Balance as at September 30, 2013	495,499	9,122	245,000	199,794	949,415
Balance as at January 1, 2014	495,499	9,122	245,000	275,414	1,025,035
Profit for the nine month period ended Sept. 30, 2014 Other comprehensive income - net of tax				211,403	211,403
	-	_	-	211,403	211,403
Issue to bonus shares at 25% for the year ended December 31, 2013	123,875	-	-	(123,875)	-
Final dividend for the year ended December 31, 2013 of Rs. 1.25 per share	_	_	_	(123,875)	(123,875)
	123,875			(247,750)	(123,875)
Balance as at September 30, 2014	619,374	9,122	245,000	239,067	1,112,563

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director ALI FADOO Director ALI RAZA D. HABIB Managing Director & Chief Executive

## Condensed Interim Statement of Cash Flows for the nine months ended September 30, 2014 (Unaudited)

	September 30,	September 30, 2013		September 30, 2014	September 30 2013
	2014 (Rupees	2013 s in '000)			es in '000)
Operating activities			Reconciliation to Profit and Loss Account		
a) Underwriting activities			Operating cash flows	(220,623)	(24,366
Premiums received	558,785	603,121	Depreciation expense	(2,861)	(2,578
Reinsurance premiums paid	(433,841)	(330,532)	Profit on disposal of fixed assets	27	22
Claims paid	(404,935)	(286,758)	Increase in assets other than cash	996,547	144,277
Reinsurance and other recoveries	231,736	135,366	Increase in liabilities	(765,343)	(125,120
Commissions paid	(76,034)	(98,651)		7,747	(7,765
Commissions received	97,438	97,348	Other adjustments	1,141	(7,705
Other underwriting receipts	-	1,390	Income tax paid	14,441	22,015
0			Provision for gratuity	(5,970)	(3,754
Net cash (outflow)/ inflow from underwriting activities	(26,851)	121,284	Gratuity paid	1,486	763
b) Other operating activities			Profit/ Return received	10,880	11,519
	(14 441)	(22.015)	Dividends received	73,653	74,927
Income tax paid	(14,441)	(22,015)	Capital gain	132,497	88,097
General management expenses paid	(172,391)	(155,046)	Provision for taxation	(23,331)	(19,103
Other operating receipts	(7,435)	32,423		202.656	174 464
Loans advanced	(8,943)	(6,966)		203,656	174,464
Loans repayments received	9,438	5,954	Profit after taxation	211,403	166,699
Net cash outflow from other operating activities	(193,772)	(145,650)			
Total cash outflow from all operating activities	(220,623)	(24,366)	Definition of cash		
Investment activities			Cash comprises of cash in hand, policy stamps, bank	balances which are readily co	onvertible to cash
Profit/ return received	10,880	11,519	in hand and are used in the cash management functi		
Dividends received	73,653	74,927			
Payments for investments	(656,669)	(903,120)	Cash for the purpose of the Statement of Cash FI	ows consists of:	
Proceeds from disposal of investments	920,054	1,060,660			
Fixed capital expenditure	(3,990)	(2,725)	Cash and other equivalents		
Proceeds from disposal of fixed assets	72	45	Cash in hand	34	575
Total cash inflow from investing activities	344,000	241,306	Stamps in hand	5	704
Financing activities				39	1,279
Dividends paid	(121,277)	(166,770)	Current and other accounts		
Total cash outflow from financing activities	(121,277)	(166,770)	Current accounts	11,434	1,300
Net cash inflow from all activities	2,100	50,170	PLS accounts	51,245	126,189
Cash and cash equivalent at beginning of the year	60,618	78,598		62,679	127,489
Cash and cash equivalent at end of the period	62,718	128,768		62,718	128,768

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman

MANSOOR G. HABIB Director

ALI FADOO Director

ALI RAZA D. HABIB Managing Director & Chief Executive

## Condensed Interim Statement of Premiums for the nine months ended September 30, 2014 (Unaudited)

									(Ru	pees in '000)
Business underwritten inside Pakistan					Quarter end	ed Septembe	er 30,			
Class	Premiums written	Unearned pre	mium reserve Closing	Premiums earned	Reinsurance ceded		einsurance nium Closing	Reinsurance expense	2014 Net premium revenue	2013 Net premium revenue
Direct and facultative										
<ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes</li> <li>Total</li> </ol>	120,666 66,520 46,381 63,278 296,845	223,047 32,186 67,694 85,764 408,691	238,482 34,895 77,482 108,640 459,499	105,231 63,811 36,593 40,402 246,037	95,252 27,620 5,909 32,644 161,425	167,127 10,393 3,067 17,229 197,816	177,946 14,613 5,849 36,783 235,191	84,433 23,400 3,127 13,090 124,050	20,798 40,411 33,466 27,312 121,987	22,057 40,807 31,628 19,123 113,615
				Nir	ne months end	ed Septembe	er 30,			
Direct and facultative										
<ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes</li> </ol>	342,155 184,187 104,607 147,025	220,008 26,055 80,253 73,817	238,482 34,895 77,482 108,640	323,681 175,347 107,378 112,202	261,183 70,620 12,510 49,887	179,259 8,844 1,303 25,600	177,946 14,613 5,849 36,783	262,496 64,851 7,964 38,704	61,185 110,496 99,414 73,498	67,311 116,618 93,304 59,979
Total	777,974	400,133	459,499	718,608	394,200	215,006	235,191	374,015	344,593	337,212

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB	MANSOOR G. HABIB	ALI FADOO	ALI RAZA D. HABIB
Chairman	Director	Director	Managing Director
			& Chief Executive

### Condensed Interim Statement of Claims for the nine months ended September 30, 2014 (Unaudited)

									(Ru	pees in '000)		
Business underwritten inside Pakistan	Quarter ended September 30,											
Class	Claims paid	Outstand	ling claims Closing	Claims expense	Reinsurance and other recoveries received	recoveries	ce and other in respect of ing claims Closing	Reinsurance and other recoveries revenue	2014 Net claims expense	2013 Net claims expense		
Direct and facultation	paid											
Direct and facultative <ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes         Total         Total         </li> </ol>	118,867 15,205 27,290 29,373 190,735	999,759 28,429 25,171 63,841 1,117,200	914,136 39,679 31,599 64,138 1,049,552	33,244 26,455 33,718 29,670 123,087	117,636 3,275 7,265 9,543 137,719	991,074 23,882 3,204 45,190 1,063,350	902,572 31,979 8,189 40,130 982,870	29,134 11,372 12,250 4,483 57,239	4,110 15,083 21,468 25,187 65,848	425 11,989 29,497 21,747 63,658		
				Nin	e months end	ed Septembe	er 30,					
Direct and facultative												
<ol> <li>Fire and Property</li> <li>Marine and Transport</li> <li>Motor</li> <li>Other Classes</li> </ol>	163,271 58,160 92,434 91,070	222,315 31,807 34,420 47,972	914,136 39,679 31,599 64,138	855,092 66,032 89,613 107,236	157,064 24,704 18,521 31,447	213,847 19,970 6,897 32,966	902,572 31,979 8,189 40,130	845,789 36,713 19,813 38,611	9,303 29,319 69,800 68,625	5,896 39,129 74,218 53,978		
Total	404,935	336,514	1,049,552	1,117,973	231,736	273,680	982,870	940,926	177,047	173,221		

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

 RAFIQ M. HABIB
 MANSOOR G. HABIB
 ALI FADOO
 ALI RAZA D. HABIB

 Chairman
 Director
 Director
 Managing Director

 & Chief Executive
 Chief Executive

### Condensed Interim Statement of Expenses for the nine months ended September 30, 2014 (Unaudited)

(Rupees in '000)

								(Ru	pees in '000)			
Business underwritten inside	Pakistan	Quarter ended September 30,										
Class	Commissions paid or payable	Opening deferred commission	Closing deferred commission	Net commission expense	Other management expenses	Underwriting expense	*Commissions from reinsurers	2014 Net underwriting expense	2013 Net underwriting expense			
Direct and facultative												
1. Fire and Property	15,290	27,468	30,132	12,626	16,246	28,872	19,065	9,807	7,360			
2. Marine and Transport	7,767	3,504	4,099	7,172	9,025	16,197	7,753	8,444	10,891			
3. Motor	3,070	6,585	6,543	3,112	6,662	9,774	188	9,586	8,656			
4. Other Classes	4,378	5,881	7,673	2,586	9,023	11,609	2,176	9,433	9,402			
Grand Total	30,505	43,438	48,447	25,496	40,956	66,452	29,182	37,270	36,309			
				Nir	ne months ende	d September 30	О,					
Direct and facultative												
1. Fire and Property	43,282	25,916	30,132	39,066	55,814	94,880	58,751	36,129	34,778			
2. Marine and Transport	20,226	3,152	4,099	19,279	30,046	49,325	21,710	27,615	37,606			
3. Motor	11,609	4,348	6,543	9,414	17,064	26,478	450	26,028	24,745			
4. Other Classes	10,335	3,927	7,673	6,589	23,984	30,573	6,220	24,353	18,333			
Grand Total	85,452	37,343	48,447	74,348	126,908	201,256	87,131	114,125	115,462			

\*Commission from reinsurers is arrived at after taking the impact of the opening and closing balances of unearned commission.

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director ALI FADOO Director ALI RAZA D. HABIB Managing Director & Chief Executive

# Condensed Interim Statement of Investment Income for the nine months ended September 30, 2014 (Unaudited)

	Quarter Septerr	r ended nber 30,	Nine months ende September 30,	
	2014	2014 '000)	2013	
Income from Non-Trading Investments				
Held-to-maturity				
Return on Government Securities	1,683	459	5,029	4,053
Available-for-sale				
Dividend income	8,555	30,289	79,623	76,791
Return on fixed income securities	160	185	472	495
Gain on sale of available-for-sale investments	19,630	11,140	132,497	88,097
Reversal of impairment in the value of available-for-sale investments - net	-	(27,735)	_	_
Investment related expenses	(180)	(68)	(698)	(577)
Net investment income	29,848	14,270	216,923	168,859

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

RAFIQ M. HABIB Chairman

MANSOOR G. HABIB Director ALI FADOO Director ALI RAZA D. HABIB Managing Director & Chief Executive

# Notes to the Condensed Interim Financial Statements for the nine months ended September 30, 2014 (Unaudited)

#### 1. STATUS AND NATURE OF BUSINESS

Habib Insurance Company Limited (the Company) was incorporated as a Public Limited Company in the year 1942 under the Companies Act, 1913 (now the Companies Ordinance, 1984). The registered office of the Company is situated at Habib Square, M.A. Jinnah Road, Karachi and the shares of the Company are quoted on the Karachi and Lahore Stock Exchanges. The Company is engaged in general insurance business.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements of the Company for the nine months period ended September 30, 2014 are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, Insurance Ordinance, 2000, and SEC (Insurance) Rules, 2002. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984, Insurance Ordinance, 2000, and SEC (Insurance), 2002, have been followed.

The disclosures made in these condensed interim financial statements have been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan (SECP) vide Circular No. 7 of 2003 and IAS 34 - Interim Financial Reporting and do not include all the information required for annual financial statements. Accordingly, these condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2013.

#### 3. BASIS OF MEASUREMENT

These condensed interim financial statements have been prepared under historical cost convention except for certain investments which are stated at their fair values.

### 4. ESTIMATES AND JUDGMENTS

The preparation of the condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended December 31, 2013.

### 5. SIGNIFICANT ACCOUNTING POLICIES AND RISK MANAGEMENT

The accounting policies and methods of computation adopted in the preparation of the condensed interim financial statements are consistent with those followed in the preparation of the annual financial statements of the Company for the year ended December 31, 2013. The Company's financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements of the Company as at and for the year ended December 31, 2013 except as follows:

#### 5.1 New, amended and revised International Financial Reporting Standards (IFRSs) and interpretations

The Company has adopted the following revised standards, amendments and interpretations of IFRSs which became effective during the current period:

- IAS 32 Financial Instruments: Presentation (Amendment) – Offsetting Financial Assets and Financial Liabilities
- IAS 36 Impairment of Assets (Amendment) – Recoverable Amount Disclosures for Non-Financial Assets
- IAS 39 Financial Instruments: Recognition and Measurement (Amendment) – Novation of Derivatives and Continuation of Hedge Accounting

IFRIC 21 - Levies

The adoption of the above revision and amendments of the standards did not have any effect on the condensed interim financial statements.

### 5.2 Change in accounting policy

With effect from the current period, the Company has elected to present a separate Statement of Comprehensive Income, as required by IAS-1 (Revised). Previously, the Company presented a single statement of profit and loss account and other comprehensive income.

The change has no impact on these financial statements.

		Unaudited September 30, 2014 (Rupees	Audited December 31, 2013 in '000)
6.	AMOUNT DUE TO OTHER INSURERS/ REINSURERS		
	Foreign reinsurers Local reinsurers Co-insurers	34,186 79,629 23,527	32,943 83,965 60,075
		137,342	176,983
7.	OTHER CREDITORS AND ACCRUALS		
	Federal excise duty Federal insurance fee Withholding tax payable Agents commission payable Workers welfare fund payable Sundry creditors	13,609 913 2,950 87,944 26,043 17,312	11,461 776 3,817 78,527 21,105 13,010
		148,771	128,696

### 8. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at September 30, 2014.

		•••	Unaudited September 30,	Audited December 31,
		Note	2014	2013
			(Rupees	; in '000)
9.	INVESTMENTS			
	Held-to-maturity			
	Government securities (deposited with SBP)			
	Pakistan Investment Bonds	9.1	68,733	53,794
	Available-for-sale	9.2		
	Units of open end mutual funds - quoted		349	5,349
	Term Finance Certificates - guoted		4,889	4,867
	Modaraba Certificates - quoted		14,840	14,840
	Ordinary shares of guoted/ unquoted companies		208,334	217,352
	Ordinary shares of quoted companies/ units of			,
	open end mutual funds (related parties)		689,332	821,165
			000,002	021,100
			917,744	1,063,573
			,	
			986,477	1,117,367

- 9.1 This represents Pakistan Investment Bonds having face value of Rs.68.50 million (market value of Rs.67.13 million) [December 31, 2013: face value of Rs.53.5 million (market value of Rs.52.189 million)]. These carry mark-up ranging from 11.25% to 12.00% (December 31, 2013: 11.75% to 12%) per annum and will mature between August 30, 2015 to July 19, 2022. These have been deposited with the State Bank of Pakistan (SBP) as statutory deposit in accordance with the requirements of circular No. 15 of 2008 dated July 07, 2008 issued by the Securities and Exchange Commission of Pakistan.
- 9.2 The aggregate market value of the above investments is Rs.1,576.228 million (December 31, 2013: Rs.1,416.662 million). Had these investments been measured at fair value as required by International Accounting Standard (IAS) 39, the carrying value of investments and equity of the Company as at September 30, 2014 would have been higher by Rs. 658.48 million (December 31, 2013: higher by Rs. 353.089 million).

### 10. SUNDRY RECEIVABLES

Receivable against sale of investments	501	-
Sales tax recoverable	1,703	2,970
Advance to employees	56	50
Advance for subscription of EPQL shares	9,926	_
Other receivables	8,698	3,808
	20,884	6,828

11.	FIXED	ASSETS	Unaudited September 30, 2014 (Rupees	Audited December 31, 2013 in '000)
	Open	ing written down value	11,017	11,829
	Add:	Additions during the period/ year - at cost – Furniture, fixtures and office equipment – Computer and related equipment – Motor vehicles – Computer software	829 833 2,327 - 3,989	637 1,190 86 1,216 3,129
	Less:	Written down value of deletions during the period/ year Depreciation/ amortisation for the period/ year	(44) (2,861)	(550) (3,391)
	Closi	ng written down value	(2,905)	(3,941)

### 12. TRANSACTIONS WITH RELATED PARTIES

12.1 Related parties of the Company comprise of associated companies, companies with common directors, major shareholders, staff retirement funds, directors and key management personnel. Transaction with related parties are carried out at commercial terms and conditions except for compensation to key management personnel which are on employment terms.

Details of balances and transactions with related parties during the nine months ended September 30, 2014 are as follows:

		r ended nber 30,	Nine mont Septem			
	2014	2013	2014	2013		
		(Rupees	s in '000)			
Transactions with related parties						
Premium written	83,245	83,323	224,464	265,762		
Claims paid	43,699	25,320	126,208	83,381		
Dividends received	6,574	22,022	69,579	59,769		
Dividend paid	-	-	16,098	15,681		
Investments made	193,428	225,000	450,748	709,058		
Investments sold	248,852	217,731	638,005	753,572		
Interest received on bank accounts	1,501	2,206	4,722	5,250		
Bank charges	61	26	180	148		
Share registrar fees paid	148	108	421	266		
Brokerage expenses paid	180	186	698	1,073		
Contribution to the provident fund	1,273	1,037	3,171	2,688		
Remuneration of key management personnel	6,452	4,468	27,356	15,665		
	(Number of shares)					

Bonus shares received	_	_	406,200	-
Bonus shares issued	_	-	2,288,250	-

Balances with related parties	Unaudited September 30, 2014 (Rupees	Audited December 31, 2013 s in '000)
Bank balances	61,177	57,365
Profit receivable on bank accounts	1	4
Investment held	689,332	821,165
Premiums due but unpaid	202,369	165,285
Outstanding claims	54,546	36,186
Due to the provident fund	1,105	252

**12.1.1** Remuneration to the key management personnel are in accordance with the terms of their employment. Contribution to the provident fund is in accordance with the Company's staff services rules.

### 13. BASIC AND DILUTED EARNINGS PER SHARE

		er ended nber 30,	Nine months ended September 30,		
	2014	2013	2014	2013	
Profit after tax for the period					
(Rupees in '000)	32,403	13,231	211,403	166,699	
		Restated		Restated	
Weighted average number of ordinary shares in issue during the period (in '000)	123,875	123,875	123,875	123,875	
		Restated		Restated	
Earnings per share (Rupees)	0.26	0.11	1.71	1.35	

No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

Earnings per share for the year 2013 has been restated for the effect of bonus shared issued during the period.

#### 14. OPERATING SEGMENT

Class of business wise revenue and results have been disclosed in the condensed interim profit and loss account prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following table presents information regarding segment assets and liabilities as at September 30, 2014 and December 31, 2013.

	Fire and I	Property	Marine and	Transport	Motor		Motor Other Classes		Total	
	2014	2013	2014	2013	2014 (Rupees in '00	<u>2013</u> 00)	2014	2013	Unaudited September 30, 2014	Audited December 31, 2013
Segment assets	876,178	432,792	474,653	253,695	290,663	139,246	303,722	157,425	1,945,216	983,158
Unallocated corporate assets									1,152,365	1,254,512
Consolidated corporate assets									3,097,581	2,237,670
Segment liabilities	807,384	457,813	437,386	268,362	267,841	147,296	279,875	166,526	1,792,486	1,039,997
Unallocated corporate liabilities									192,532	172,638
Consolidated corporate liabilities									1,985,018	1,212,635

### 15. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial statements were authorised for issue on October 25, 2014 by the Board of Directors of the Company.

### 16. GENERAL

Figures have been rounded off to the nearest thousand rupee.

RAFIQ M. HABIB Chairman MANSOOR G. HABIB Director

ALI FADOO Director ALI RAZA D. HABIB Managing Director & Chief Executive