Contents

Company Information	1
Directors' Review	2
Statement of Financial Position	4
Statement of Comprehensive Income	5
Statement of Changes in Equity	6
Statement of Cash Flows	7
Notes to the Financial Statements	ρ

Company Information

Board of Directors

Chairman : Rafiq M. Habib

Directors : Abbas D. Habib

Mansoor G. Habib

Mohamedali R. Habib

Qumail R. Habib

Munawar Ali Habib

Shahid Ghaffar

Chief Executive : Shabbir Gulamali

Chief Financial Officer

& Company Secretary : Murtaza Hussain

Auditors : EY Ford Rhodes

Chartered Accountants

Share Registrar : M/s. Central Depository Company of Pakistan Limited

CDC House, 99-B, Block-B SMCHS, Main Shahrah-e-Faisal

Karachi-74400

Registered Office : 1st Floor, State Life Bldg. No. 6

Habib Square, M. A. Jinnah Road P.O. Box 5217, Karachi-74000

Pakistan

Tel : (92-21) 32424030/38/39 Fax : (92-21) 32421600 UAN : (92-21) 111 03 03 03 Website : www.habibinsurance.net

DIRECTORS' REVIEW

The Shareholders,

Karachi: April 26, 2018

The Directors are pleased to present the unaudited accounts of the Company for the period ended March 31, 2018.

During the first three months of the year, the net insurance premium reduced from Rs. 151.1 million to Rs. 114.8 million resulting in an underwriting loss of Rs 25.5 million. However, expenses were controlled and reduced during the period under review.

The Investment Income for the period under review was Rs. 74.5 million as compared to Rs. 57.3 million of last year primarily due to rise in capital gains. Dividend income has been consistent for the year till now. As a result, the profit after tax reduced to Rs. 19.7 million from Rs. 30.9 million, resulting in earnings of Rs. 0.16 per share.

This is early part of the year and we pray to Allah that the period to follow will be successful with improvement in the underwriting results and a continuing stable investment income.

On behalf of the Board of Directors

MANSOOR G. HABIB Director SHABBIR GULAMALI Chief Executive

حبیبانشورنس مینی کمیٹڈ ڈائر کیٹرز کا جائزہ

معززشيئر ہولڈرز

ڈ ائر مکٹرز بمسرت ۳۱ مارچ ۲۰۱۸ء کوختم ہونے والی مدت کے لئے کمپنی کے غیر آ ڈٹ شدہ حسابات پیش کررہے ہیں۔

سال کے پہلے ۱۳ ماہ کے دوران مجموعی پریمیئم ریوینو 151.1 ملین روپے سے کم ہوکر 114.8 ملین روپے ہوگر 114.8 ملین روپ ہوگیا جس کے نتیج میں 25.5 ملین روپے کا انڈررا کنٹگ خسارہ ہوا۔ تاہم اخراجات کنٹرول میں رہے اور زیرِ جائزہ مدت کے دوران کم ہوگئے۔

زیرِ جائزہ مدت کیلئے سرمانیکاری کی آمدنی 74.5 ملین روپے رہی جبکداس کے مقابلے میں گزشتہ سال بیرقم ابتدائی طور پر 57.3 ملین روپے تھی جس کی بنیادی وجہ کیپٹل گین میں اضافہ تھا۔ سال کے لئے منافع منظسمہ کی آمدنی اب تک ہموار سطح پر برقر ارہے۔ منافع بعداز کیکس میں 30.9 ملین روپے سے 19.7 ملین روپے تک کی کی آجانے کے نتیج کے باعث آمدنی فی شیئر 0.16روپے رہی۔

یہ سال کا ابتدائی حصہ ہے اور ہم اللہ تعالیٰ سے دعا کرتے ہیں کہ آنے والی مدت کا میاب ثابت ہواوراس کے ساتھ انڈررائٹنگ نتائج میں بہتری اور سرمایہ کار آمدنی میں استحکام جاری رہے۔

بورڈ آف ڈائر کیٹرز کی جانب سے کراچی: منصور جی حبیب شبیر غلام علی ۲۲ اپریل ۲۰۱۸ء ڈائر کیٹر چیف ایگر نیکٹو

Statement of Financial Position as at March 31, 2018

	Note	March 31, 2018 (Rupees	December 31, 2017 s in '000)
Assets			
Property and equipment Intangible assets Investments	11	18,904 4,854	19,998 5,287
Equity securities and mutual fund units Debt securities Loans and other receivables Insurance/ reinsurance receivables Reinsurance recoveries against outstanding claims		1,360,762 55,862 143,925 874,187 418,358	1,207,878 69,395 126,160 818,760 542,470
Salvage recoveries accrued Deferred commission expense Prepayments Cash and bank balances		7,637 36,825 281,873 56,957	2,764 37,294 279,593 166,460
Total Assets		3,260,144	3,276,059
EQUITIES AND LIABILITIES Capital and reserves attributable to Company's equity holders Ordinary share capital Reserve for exceptional losses Unappropriated profit General reserves Unrealised gain on revaluation of available-for-sale investment	ent-net	619,374 9,122 121,260 255,000 548,545	619,374 9,122 101,584 255,000 450,547
Total Equity		1,553,301	1,435,627
Liabilities Underwriting provisions		EE7 405	666 950
Outstanding claims including IBNR Unearned premium reserves Unearned reinsurance commission Retirement benefit obligations Deferred taxation Premium received in advance Insurance/ reinsurance payables Other creditors and accruals		557,435 452,387 73,992 80,291 214,831 11,063 129,813 138,451	666,850 481,048 73,427 83,629 173,649 18,057 145,195 141,459
Taxation - provision less payment		48,580	57,118
Total Liabilities		1,706,843	1,840,432
Total Equity and Liabilities		3,260,144	3,276,059
Contingencies and commitments	5		

The annexed notes from 1 to 15 form an integral part of these financial statements.

MANSOOR G. HABIB QUMAIL R. HABIB Director

Director

Director

MUNAWAR ALI HABIB SHABBIR GULAMALI MURTAZA HUSSAIN Director Chief Executive Chief Financial Officer Chief Financial Officer

Statement of Comprehensive Income for the quarter ended March 31, 2018

	Note	March 31, 2018 (Rupees	March 31, 2017 s in '000) (Restated note 3.1.1)
Net insurance premium	6	114,779	151,052
Net Insurance claims Net commission income	7 8	(101,034) 17,827	(103,239) 20,149
Insurance claims and commission expense		(83,207)	(83,090)
Management expenses		(57,024)	(63,110)
Underwriting results		(25,452)	4,852
Investment income Other income Other expenses Results of operating activities and	9	74,454 1,663 (22,515)	57,349 1,847 (19,303)
profit before tax for the period		28,150	44,745
Income tax expense		(8,474)	(13,871)
Profit after tax for the period		19,676	30,874
Other comprehensive income:			
Unrealised (loss)/ gain on available-for-sale investments during the year		103,915	(11,575)
Less: Net gain transferred to profit and loss on disposal of investments		36,082 139,997	16,095 4,520
Actuarial loss on defined benefit plan		_	_
		139,997	4,520
Related tax impact		(41,999)	(1,356)
Other comprehensive income for the period		97,998	3,164
Total comprehensive income for the period		117,674	34,038
Earning (after tax) per share - rupees	10	0.16	0.25

The annexed notes from 1 to 15 form an integral part of these financial statements.

Statement of Changes in Equity for the quarter ended March 31, 2018

		Reserves					
		Capital Reserves		Revenue Reserves			
	Share capital	Reserve for exceptional losses	Unappro- priated profit	General reserve (Rupees in '000)	Unrealised gain on revaluation of available-for-sale investment - net	Total	Total
Balance as at January 01, 2017	619,374	9,122	216,152	255,000	636,930	1,108,082	1,736,578
Net profit for the quarter Other comprehensive income for the	-	-	30,874	-	- 0.464	30,874	30,874
period (restated note 3.1.1)	_	_	_	_	3,164	3,164	3,164
Total comprehensive income for the period			30,874		3,164	34,038	34,038
Balance as at March 31, 2017	619,374	9,122	247,026	255,000	640,094	1,142,120	1,770,616
Balance as at January 01, 2018	619,374	9,122	101,584	255,000	450,547	807,131	1,435,627
Net profit for the quarter	_	_	19,676	_	_	19,676	19,676
Other comprehensive income for the period	-	_		_	97,998	97,998	97,998
Total comprehensive income for the period	_		19,676		97,998	117,674	117,674
Balance as at March 31, 2018	619,374	9,122	121,260	255,000	548,545	924,805	1,553,301

The annexed notes from 1 to 15 form an integral part of these financial statements.

MANSOOR G. HABIB Director QUMAIL R. HABIB Director MUNAWAR ALI HABIB Director SHABBIR GULAMALI Chief Executive MURTAZA HUSSAIN Chief Financial Officer

Statement of Cash Flow for the quarter ended March 31, 2018

		Note	March 31 2018 (Rupe	March 31 2017 es in '000)
	Operating cash flow		V -1	,
(a)	Underwriting activities	1		
	Insurance premium received		177,306	225,999
	Reinsurance premium paid		(165,586)	(145,564)
	Claims paid		(226,296)	(209,836)
	Reinsurance and other recoveries received Commission paid		135,087 (18,440)	125,048 (32,601)
	Commission received		41,174	42,657
	Net cash flows from underwriting activities		(56,755)	5,703
	Net cash nows from underwriting activities		(50,755)	3,700
(b)	Other operating activities			
` '	Income tax paid		(16,198)	(11,059)
	Other operating payments		(54,616)	(90,959)
	Other operating receipts		3,049	(11,974)
	Loans advanced		(6,077)	(6,805)
	Loan repayment received		6,740	5,887
	Net cash flows from other operating activities		(67,102)	(114,910)
	Total cash flows from all operating activities		(123,857)	(109,207)
	Investment activities			
	Profit/ return received		4,565	4,369
	Dividend received		10,565	31,438
	Payment for investments		(150,364)	(87,695)
	Proceeds from investments		151,007	82,925
	Fixed capital expenditure		(1,440)	(3,516)
	Proceeds from sale of property, plant and equipment		24	74
	Total cash flows from investing activities		14,357	27,595
	Financing activities			
	Dividends paid		(3)	(5)
	Total cash flows from financing activities		(3)	(5)
	Net cash flows from all activities		(109,503)	(81,617)
	Cash and cash equivalents at beginning of year		166,460	148,016
	Cash and cash equivalents at end of the period		56.957	66.399
			=====	=====
	Reconciliation to profit and loss account			
	Operating cash flows		(123,857)	(109,207)
	Depreciation expense		(2,938)	(1,991)
	Income tax paid		16,198	11,059
	Provision for gratuity Gratuity paid		(3,237) 6,575	(3,104)
	Profit/ return received		4.565	4,369
	Dividends received		10,565	31,438
	Capital gain		36,082	16,095
	(Loss)/ profit on disposal of property, plant and equipme	nt	(4)	(208)
	Provision for taxation		(8,474)	(13,871)
	(Decrease) / increase in assets other than cash		(32,524)	24,302
	Increase in liabilities other than borrowings		116,725	71,992
	Profit after taxation		19,676	30,874

Notes to the Financial Statements for the quarter ended March 31, 2018 (Unaudited)

1. LEGAL STATUS AND NATURE OF BUSINESS

Habib Insurance Company Limited (the Company) was incorporated as a Public Limited Company in the year 1942 under the Companies Act, 1913 (now the Companies Act, 2017). The registered office of the Company is situated at Habib Square, M.A. Jinnah Road, Karachi and the shares of the Company are quoted on the Pakistan Stock Exchange Limited. The Company is engaged in general insurance business.

2. BASIS OF PREPARATION

These financial statements have been prepared in accordance with the format prescribed by Securities and Exchange Commission of Pakistan (SECP) through Insurance Rules, 2017, vide SRO 89 (I) / 2017 dated February 09, 2017.

2.1 Statement of Compliance

- 2.1.1 These financial statements for the quarter ended March 31, 2018 are unaudited and have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000, Insurance Rules, 2017 and Insurance Accounting Regulations, 2017. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017, have been followed.
- 2.1.2 The disclosures made in these financial statements have been limited based on the format prescribed by the Securities & Exchange Commission of Pakistan and IAS-34 Interim Financial Reporting and do not include all the information required for annual financial statements. Accordingly, these financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2017

2.2 Basis of measurement

These financial statements have been prepared on the historical cost basis except for certain investments which are carried at fair value and obligations under certain employment benefits which are measured at present value.

2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees which is also the Company's functional currency. All financial information presented in Pak Rupees has been rounded to nearest Thousand Rupees, unless otherwise stated.

3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 Changes in accounting policies Adoption of new Insurance Rules, 2017 and Insurance Accounting Regulations, 2017
- 3.1.1 During the year 2017, SECP had issued the Insurance Rules, 2017 including the new Insurance Accounting Regulations, 2017 and format for the preparation of the financial statements. The significant changes resulting from such new rules affecting comparative financial statements are as follows:

(a) The Company has changed its accounting policy in relation to the available-for-sale investments to comply with the requirements of IAS 39 "Financial Instruments - Recognition and Measurement. These investments are now carried at fair value. Surplus/ (deficit) on revaluation from one reporting date to other is taken to other comprehensive income in the statement of comprehensive income. On derecognition or impairment of available-for-sale investments, the cumulative gain or loss previously reported in other comprehensive income is transferred to profit and loss for period within statement of comprehensive income. Previously, the investments were carried at lower of cost and market value. This change in the accounting policy has been applied retrospectively and comparative information have been restated in accordance with the requirement of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". The impacts of the above change in the comparative financial statements is disclosed as below:

Investment Deferred tax liability/ (asset) (Rupees in '000)

Increase as at March 31, 2017

4.520

1.356

3 164

3.1.2 The accounting policies and methods of computation in the preparation of the financial statements are consistent with those followed in the preparation of the annual financial statements for the year ended December 31, 2017. The Company's financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements of the Company as at and for the year ended December 31, 2017.

4. ESTIMATES AND JUDGEMENTS

The preparation of the financial statements for the quarter requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key source of estimation uncertainty were the same as those that were applied to the annual financial statements as at and for the year ended December 31, 2017.

5. CONTINGENCIES & COMMITMENTS

5.1 Contingencies

There are no contingencies outstanding as at March 31, 2018 other than those reported in note 28.3 to the annual financial statements.

5.2 Commitments

There were no commitments as at March 31, 2018.

			March 31 2018	March 31 2017
			(Rupees in '	000)
6.	NET IN	SURANCE PREMIUM		
	Written	gross premium	243,802	342,305
	Add:	Unearned premium reserve opening	481,048	601,796
	Less:	Unearned premium reserve closing	(452,387)	(584,304)
		Premium earned	272,463	359,797
	Less:	Reinsurance premium ceded	150,204	164,965
	Add:	Prepaid reinsurance premium opening	273,184	359,072
	Less:	Prepaid reinsurance premium closing	(265,704)	(315,292)
		Reinsurance expense	157,684	208,745
	Net ins	urance premium	114,779	151,052
7.	NET IN	SURANCE CLAIMS		
	Claims	paid	213,684	209,836
	Add:	Outstanding claims including IBNR closing	557,435	554,513
	Less:	Outstanding claims including IBNR opening	(666,850)	(599,060)
		Claims expense	104,269	165,289
	Less:	Reinsurance and other recoveries received	122,475	125,048
	Add:	Reinsurance and other recoveries in respect of		
		outstanding claims net of impairment - closing	425,995	467,778
	Less:	Reinsurance and other recoveries in respect of		
		outstanding claims net of impairment - opening	(545,235)	(530,776)
		Reinsurance and other recoveries revenue	3,235	62,050
	Net ins	urance claims	101,034	103,239
8.	NET C	DMMISSION INCOME		
	Commis	ssions paid or payable	22,313	24,630
	Add:	Deferred commission - opening	37,294	51,234
	Less:	Deferred commission - closing	(36,825)	(44,266)
	Commi	ssion expense	22,782	31,598
	Less:	Commission from reinsurers		
		ssion received or receivable	41,174	42,657
	Add:	Unearned reinsurance commission - opening	73,427	86,034
	Less:	Unearned reinsurance commission - closing	(73,992)	(76,944)
	Commi	ssion from reinsurers	40,609	51,747
	Net cor	nmission income	17,827	20,149

9.	INVESTMENT INCOME	March 31 March 3 ⁻ 2018 2017 (Rupees in '000)		
9.				
	Income from equity securities and mutual fund units - 'available-for-sale' - Dividend income	37,703		41,190
	Income from debt securities - 'held-to-maturity' - Return on debt securities	1,754		1,555
	Net realised gain/ (loss) on investments Available-for-sale			
	- Equity securities - Mutual funds units	35,070 1,012		15,275 820
	Total investment income	75,539		58,840
	Less: Impairment in value of available-for-sale investments Less: Investment related expenses	- (1,085)		- (1,491)
		74,454		57,349
10.	EARNINGS PER SHARE - BASIC AND DILUTED			
	Profit after tax for the period	19,676		30,874
		(Num	ber of Sha	ires)
	Weighted average number of ordinary shares of Rs.5 each	123,874,755	123	3,874,755
			(Rupees)	
	Basic earnings per share	0.16		0.25

^{10.1} No figure for diluted earnings per share has been presented as the Company has not issued any instrument which would have an impact on earnings per share when exercised.

11. MOVEMENT IN INVESTMENTS

As at January 01, 2017 54,263 1,670,331 1,724,594 Additions 15,237 387,544 402,781 Disposals (sale and redemption) - (570,548) (570,548) Fair value net gains (excluding net realised gains) - (279,449) (279,449) Amortisation of premium / discount (105) - (105) As at December 31, 2017 69,395 1,207,878 1,277,273 Additions - 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) - 103,912 103,912 Amortisation of premium/ discount (33) - (33) As at March 31, 2018 55,862 1,360,762 1,416,624		Held to	Available-	
As at January 01, 2017 54,263 1,670,331 1,724,594 Additions 15,237 387,544 402,781 Disposals (sale and redemption) - (570,548) (570,548) Fair value net gains (excluding net realised gains) - (279,449) (279,449) Amortisation of premium / discount (105) - (105) As at December 31, 2017 69,395 1,207,878 1,277,273 Additions - 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) - 103,912 103,912 Amortisation of premium/ discount (33) - (33)		Maturity	for-sale	Total
Additions 15,237 387,544 402,781 Disposals (sale and redemption) - (570,548) (570,548) Fair value net gains (excluding net realised gains) - (279,449) (279,449) Amortisation of premium / discount (105) - (105) As at December 31, 2017 69,395 1,207,878 1,277,273 Additions - 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) - 103,912 103,912 Amortisation of premium/ discount (33) - (33)			(Rupees in '00	0)
Disposals (sale and redemption) - (570,548) (570,548) Fair value net gains (excluding net realised gains) - (279,449) (279,449) Amortisation of premium / discount (105) - (105) As at December 31, 2017 69,395 1,207,878 1,277,273 Additions - 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) - 103,912 103,912 Amortisation of premium/ discount (33) - (33)	As at January 01, 2017	54,263	1,670,331	1,724,594
Fair value net gains (excluding net realised gains) — (279,449) (279,449) Amortisation of premium / discount (105) — (105) As at December 31, 2017 69,395 1,207,878 1,277,273 Additions — 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) — 103,912 103,912 Amortisation of premium/ discount (33) — (33)	Additions	15,237	387,544	402,781
Amortisation of premium / discount (105) — (105) As at December 31, 2017 69,395 1,207,878 1,277,273 Additions — 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) — 103,912 103,912 Amortisation of premium/ discount (33) — (33)	Disposals (sale and redemption)	_	(570,548)	(570,548)
As at December 31, 2017 69,395 1,207,878 1,277,273 Additions - 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) - 103,912 103,912 Amortisation of premium/ discount (33) - (33)	Fair value net gains (excluding net realised gains)	_	(279,449)	(279,449)
Additions - 150,397 150,397 Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) - 103,912 103,912 Amortisation of premium/ discount (33) - (33)	Amortisation of premium / discount	(105)		(105)
Disposals (sale and redemption) (13,500) (101,425) (114,925) Fair value net gains (excluding net realised gains) – 103,912 103,912 Amortisation of premium/ discount (33) – (33)	As at December 31, 2017	69,395	1,207,878	1,277,273
Fair value net gains (excluding net realised gains) – 103,912 103,912 Amortisation of premium/ discount (33) – (33)	Additions	_	150,397	150,397
Amortisation of premium/ discount (33) (33)	Disposals (sale and redemption)	(13,500)	(101,425)	(114,925)
	Fair value net gains (excluding net realised gains)	_	103,912	103,912
As at March 31 2018 55 862 1 360 762 1 416 624	Amortisation of premium/ discount	(33)		(33)
7,500,702	As at March 31, 2018	55,862	1,360,762	1,416,624

12. TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise of associated companies, companies with common directors, major shareholders, staff retirement funds, directors and key management personnel. The Company in the normal course of business carries out transactions with related parties at commercial terms and conditions except for compensation to key management personnel which are on employment terms.

Details of balances and transactions with related parties during the quarter ended March 31, 2018 are as follows:

Transactions with associated assumption	Quarter ended March 31, 2018 2017 (Rupees in '000)	
Transactions with associated companies		
Premium written	60,843	148,656
Claims paid	50,254	63,763
Dividend received	31,320	39,139
Investment made	98,388	55,000
Investment sold	28,177	58,225
Gain on sale of investments	35,070	13,042
Interest received on bank accounts	1,082	1,409
Bank charges	98	33
Investment related expenses paid	150	998
Contribution to the provident fund	1,697	1,724
Fees paid	240	90
Remuneration of key managment personnel	26,336	23,168
Balances with related parties		
Premium due but unpaid	100,485	197,928
Claims outstanding	101,248	77,332
Bank balances	56,261	63,616
Investment held	89,227	935,671
Investment related expenses		492
Due to the provident fund	2,272	2

Remuneration to the key management personnel are in accordance with the terms of their employment and the contribution to the provident fund is in accordance with the Company's staff rules

13. SEGMENT REPORTING

	March 2018					
	Fire and property	Marine and transport	Motor	Other Classes	Aggregate	
			(Rupees in '000)			
Gross Written Premium						
(inclusive of administrative surcharge)	<u>81,279</u>	<u>47,564</u>	101,058	13,902	243,803	
Insurance premium earned	97,547	47,379	95,740	31,797	272,463	
Insurance premium ceded to reinsurers	(88,066)	(24,212)	(36,991)	(8,414)	(157,683)	
Net insurance premium	9,481	23,167	58,749	23,383	114,780	
Commission income	22,084	6,489	10,660	1,376	40,609	
Net underwriting income	31,565	29,656	69,409	24,759	155,389	
Insurance claims	17,398	45,787	69,320	(7,986)	124,519	
Insurance claims recovered from reinsurers	(7,823)	(30,190)	(18,527)	33,055	(23,485)	
Net Claims	9,575	15,597	50,793	25,069	101,034	
Commission expense	(12,204)	(5,213)	(2,657)	(2,709)	(22,783)	
Management expenses	(19,011)	(11,124)	(23,637)	(3,252)	(57,024)	
Net insurance claims and expenses	(31,215)	(16,337)	(26,294)	(5,961)	(79,807)	
Underwriting result	(9,225)	(2,278)	(7,678)	(6,271)	(25,452)	
Investment income					74,454	
Other income					1,663	
Other expenses					(22,515)	
Results of operating activities					28,150	
Other charges						
Profit before tax					28,150	

	March 2017				
	Fire and	Marine and		Other	
	property	transport	Motor	Classes	Aggregate
			(Rupees in '000)		
Gross Written Premium					
(inclusive of Administrative Surcharge)	114,961	62,038	71,506	93,800	342,305
Insurance premium earned	134,296	70,609	72,607	82,285	359,797
Insurance premium ceded to reinsurers	(117,273)	(34,952)	(19,773)	(36,747)	(208,745)
Net insurance premium	17,023	35,657	52,834	45,538	151,052
Commission income	29,107	11,478	4,832	6,330	51,747
Net underwriting income	46,130	47,135	57,666	51,868	202,799
Insurance claims	36,354	24,987	42,889	61,059	165,289
Insurance claims recovered from reinsurers	(28,859)	(11,989)	(7,727)	(13,475)	(62,050)
Net Claims	7,495	12,998	35,162	47,584	103,239
Commission expense	(16,593)	(8,489)	(2,765)	(3,751)	(31,598)
Management expenses	(21,195)	(11,438)	(13,183)	(17,294)	(63,110)
Net insurance claims and expenses	(37,788)	(19,927)	(15,948)	(21,045)	(94,708)
Underwriting result	847	14,210	6,556	(16,761)	4,852
Investment income					57,349
Other income					1,847
Other expenses					(19,303)
Results of operating activities					44,745
Other charges					
Profit before tax					44,745

14. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on April 26, 2018 by the Board of Directors of the Company.

15. GENERAL

Figures have been rounded off to the nearest Thousand Rupee.

Director

Director

Director

Chief Executive

MANSOOR G. HABIB QUMAIL R. HABIB MUNAWAR ALI HABIB SHABBIR GULAMALI MURTAZA HUSSAIN Chief Financial Officer